



भारतीय अन्तर्देशीय जलमार्ग प्राधिकरण

INLAND WATERWAYS AUTHORITY OF INDIA

(पत्तन, पोत परिवहन और जलमार्ग मंत्रालय, भारत सरकार)

(Ministry of Ports, Shipping and Waterways, Govt. of India)

P.O-Gulzarbagh, Gaighat, Patna-800007



Employment Notice No:-IWAI/Patna/Consultant/2025

dated 11/07/2025

Invite application from interested and eligible candidates to engage the following position, purely on Contractual basis, initially for a period of Two years and extendable on a year to year basis subject to satisfactory performance at IWAI.

<u>S.No.</u>	<u>Details of Position</u>	<u>No of position</u>
1	Consultant(Business Development)– 01 position for NW-1/ Patna RO	1

The closing date for receipt of application is 10.08.2025 (5.30 PM) with the application in prescribed Performa is to be addressed to the **Director, IWAI, RO Patna , Gaighat,Post-Gulzarbagh ,Patna - 800007** through registered post/ speed post. For further details as regards eligibility, etc. the website of IWAI viz www.iwai.nic.in may be visited.

-SD-
Director

Employment Notice No: IWAI/Patna/Consultant/2025 Dated 11 /07/2025

Inland Waterways Authority of India (IWAI) an Autonomous Body under the Ministry of Ports, Shipping and Waterways, Govt. of India to engage following position, purely on Contractual basis, initially for a period of Two years and extendable on a year to year basis subject to satisfactory performance .

<u>S. No.</u>	<u>Details of Position</u>	<u>No. of position</u>
1.	Consultant(Business Development)– 01 position for NW-1/ Patna RO	1

2) Qualification, Experience and responsibility of Consultant (Business Development).

Consultant (Business Development) at Regional Office , Patna				
Qualification	Experience	Responsibilities	KPIs	Performance Metrics
Mandatory <ul style="list-style-type: none">Master's (preferred) in Business Administration/ Logistics/ Supply Chain Management Desirable <ul style="list-style-type: none">Must have Negotiation Skills and regional business acumen	10-15 yrs experience Strong analytical and problem-solving skills, with the ability to interpret complex data and communicate results effectively. Candidates should have 7-10 years of relevant experience in logistics or maritime sectors.	<ul style="list-style-type: none">Regional Market intelligence.Client relationship managementAddress pricing/ policy bottlenecks.Promote IWT in emerging sectors.Execute pilots and marketing efforts.Facilitation and promotion to river cruise operation.	<ul style="list-style-type: none">Monthly Market reportSupply chain analysis of commodities.Interaction with stakeholders.Awareness campaigns planning.Search of opportunity for modal shift to IWT mode.Updation of data	Cargo volume growth New client acquisition Market expansion Performance will be linked to tonnage volume and long-term contracts secured

3) Remuneration:-

Sl.no	Designation	For Central /State Government / Retired PSU employees / Retired IITians	Remuneration for Non Govt. / Private / Consultancy Firms / Multinational Organization	Transport allowance
1.	Consultant	Last pay drawn minus pension plus allowance	Rs. 1,00,000-1,20,000 per month	Rs. 3,600 p.m.

- In case of IDA employees: Retired employees in IDA scales re-engaged as Consultants will be paid monthly remuneration @ 50% of Basic pay drawn plus CDA, where no pension is drawn by the retired employees or last Basic Pay minus pension plus CDA where pension is drawn by the retired employee.

The closing/ last date for receipt of application is 10.08.2025 with application in prescribed proforma, to be addressed to the Director, IWAI, RO Patna, through registered post/ speed post. For further details as regards eligibility, etc. the website of IWAI viz www.iwai.nic.in may be visited.

PROFORMA

APPLICATION FOR THE POSITION OF : _____ (CONTRACTUAL)

1. Name in full (in Block Letters):
2. Father's/ Husband's Name:
3. Address for communication:
(with Pin Code, Telephone number & E-mail ID)
4. Permanent Address:
- 5 (a) Date of birth (in Christian era)
(copy of DOB certificate to be enclosed) :
- (b) Age as on closing date of application

Attested
Photo

4. Nationality :
5. Whether worked in any Central/State /UT/ Autonomous body/PSU/Port Organization/Semi-Govt. with proof :
6. Educational/Professional Qualification: (Starting from Matriculation or Equivalent on wards)

Sr. No.	Examination Passed	Year	Name of Board/ University	Class/Division	% of marks	Main subjects

7. Experience : (Including present employment)

Sr. No.	Name of Employer	Designation of the post held & nature of appointment	Pay scale/Salary (CDA/IDA)	Date of Joining	Date of leaving and reasons for leaving	Nature of duties performed

8. Languages known :
9. Any other information such as experience, training, publication etc. in support of suitability for the post :

UNDERTAKING

13. I hereby solemnly declare that the Information given above is true and correct to the best of my knowledge and belief.

Place:
Date:

SIGNATURE OF THE APPLICANT