ADDITIONAL CLARIFICATIONS TO THE QUERIES RAISED BY PROSPECTIVE BIDDERS FOR THE TENDER NO. IWAI/MD/133/2015-16; TENDER FOR DESIGN, CONSTRUCTION & SUPPLY OF TWO NOS. RO-RO VESSELS FOR NW-2

SCHEDULE-A DESIGN, CONSTRUCTION & SUPPLY OF ONE NO. RO-RO VESSEL TO CARRY12 TRUCKS OF 25,000 KG EACH WITH TWO RAMPS AND 200 PASSENGERS (100 SEATED)

SCHEDULE-B DESIGN, CONSTRUCTION & SUPPLY OF ONE NO. RO-RO VESSEL TO CARRY 8 TRUCKS OF 25,000 KG EACH WITH ONE RAMPS AND 100 PASSENGERS (50 SEATED)

Sl. Clau	se Page No.	Query of the prospective bidders	Clarifications by IWAI
1		The tender document on JV /Consortium covered does not clarify the eligibility for participation by Foreign Company and requested that Foreign companies be permitted as a JV in any form with Indian well establish company /organization as a lead agency. The lead partner to be Indian firm and other JV Partner to be foreign shipyard where the vessel is to be built.	Reference invited to Sl. 32 of the Pre-bid meeting minutes uploaded earlier. The same is now revised to as follows: "As per Clause 4.3.1, JV can be entered between two or more firms. The modified JV allowing the bidders to participate in the bidding is given below:- 1) The Joint Venture can be entered between two or more firms and limited to maximum six. 2) The lead partner has to be an Indian company. 3) The lead partner shall have minimum 51% share or equity participation. 4) The 2nd partner shall have minimum 26% share. Shares of the other partners shall be within rest 23%. 5) In case the lead partner does not meet the requisite eligibility and qualifying criteria, technically or financially, the second partner must meet the requisite qualification & experience. 6) The JV agreement in the prescribed format on the non-judicial stamp paper of Rs 100/- having notary affidavit is required for bidding. 7) After the award of the work to the Joint Venture, there is no requirement for registration of Joint Venture for execution of the work. The above modified requirement for bidding is applicable also to Consortium as is the case with Joint Venture. The Joint Venture with Foreign Companies is allowed. However the Ro-Ro vessels to be built in India by lead partner of JV.

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SI. No	Clause	Page No.	Query of the prospective bidders	Clarifications by IWAI
2			One of the prospective bidder requested to consider that it has become mandatory for all units covered under the Public Procurement Bill 2012 that 20% of overall procurement, would be from Micro and Small Enterprises.	Not applicable in this case and therefore not agreed.
3			Requested to consider 15% benefit given to SSI units i.e. L1 + 15% benefit.	Not agreed.
4			Requested to consider Reduction in Transaction cost with clearly states "to reduce transaction costs of doing business, Micro and Small Enterprises shall be facilitated by providing them tenders sets free of cost, exempting Micro and Small Enterprises from payment of earnest money and adopting e- procurement to bring in transparency in tendering process."	The E-tendering is being followed for transparency. The tender cost of Rs. 5000/- is to be submitted by all the bidders. No exemption for submitting Earnest Money Deposit is allowed to any bidder.
5			One of the bidder requested for consideration of Fixed Deposit Receipt (FDR) as a mode of deposit for EMD.	The mode of deposit of EMD to also include Fixed Deposit Receipt (FDR) of a Scheduled Bank. It should be ensured that the FDR is pledged in favour of the tender inviting authority. It is in the tenderer's own interest to keep the FDR valid as long as it is required. There is no need for the Department to insist upon the tenderer keeping the FDR valid, since he can encash the FDR only when it is assigned back to him by the tender inviting authority.
6			One of the Engine Manufacturers /Suppliers requested for inclusion of theirs Scania Engines in the makers list for all projects of IWAI.	The recommended vendors details for engines or other equipments are only recommendatory in nature and not limited to the specified equipments therein. Any engines or other equipments conforming to the specifications and also conforming to the test requirements of the classification society is acceptable to IWAI. However the successful L1 bidder to take necessary approval of IWAI before ordering the equipment.
7			One of the bidders requested to furnish the layout drawing of the Hathsingmari and Dhubri Terminal as well as the sketch of the jetty as mentioned in the tender.	The layout drawing of the Hathsingmari and Dhubri Terminal as well as the sketch of the jetty are attached herewith.

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Sl. No	Clause no	Page No.	Query of the prospective bidders	Clarifications by IWAI
8			clarifications of such assertion of olds after all	The last date of submission of E-bids is extended to 30.09.2015 at 15:00 hrs and the E-bids will be opened on same date at 15:30 hrs.

S. Dandapat 1899 115 - Chief Engineer (P&M)

R.P. Khare
Member (Technical)

Pravir Pandey Member(Finance)