

**CONSULTANCY SERVICES FOR MANPOWER ASSESSMENT & COMPETENCY MAPPING IN IWT SECTOR FOR DEVELOPMENT
WORK FORCE FOR NEW NATIONAL WATERWAYS**

TENDER No. IWAI/Estt.SRC/28/2017

RESPONSES TO PRE-SUBMISSION QUERIES OF THE BIDDERS

Date of Pre-Bid Meeting: 27th November 2017 at 1430 hrs

S. No.	Section No. Clause, Sub Clause No and Page No. of Tender	Tender clause description	Query	Response
(1)	(2)	(3)	(4)	(5)
1.	General	-	Reference is made to N.I.T No.: IWAI / Estt.SRC/28/2017 dated 21/11/2017, where the minimum qualification criteria the Bidder must satisfy each of the qualifying criteria stipulated in Clauses 16.1.1 to 16.1.3. We are operators of Inland Vessel barges in NW 1 and NW 5 and are directly involved in the recruitment and on-board training of Seafarers. We request that Barge operators like ourselves, who are the actual user of the Waterways be allowed to jointly bid with a Consulting company or work as sub consultants with the Bidder, so that the employer IWAI get a complete overview and holistic outcome from the project.	<p>Keeping in view the scope of work for this Bid, it is inappropriate at this stage to liquidate any eligibility criteria; hence, request not accepted & provision(s) of the Tender Document shall prevail.</p> <p>However, the sole Bidders may associate with sector specific experts having proficiency in their field to the maximum extent of 40% of the contract value. Moreover, the association shall be made only against area of specific expertise and the associate sub-consultant will have to prove through their credentials in that field and the same shall be submitted in the technical bid proposal with letter of consent signed by both the parties. However, the sole responsibility for delivering the contract would rest with the sole Bidder only.</p> <p>Further, the Bidder during execution of the contract, will ensure that all the Key Personnel are available during the draft & final submission of the deliverable and shall also be present in person when asked for by</p>

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				IWAI as and when required.
2.	Section II – Instruction to Bidders (ITB), Clause 16 – Minimum Qualification Criteria, Sub Clause 16.1.1 – Qualification criteria for consultancy services, Page 29 of the Tender Document	Clause 16 – Minimum Qualification Criteria, Sub Clause 16.1.1 – The Bidder should have successfully completed and / or substantially completed. “Similar Works” in the previous 7 (seven) years ending from the Bid Submission Last Date as per the criteria specified below: Sub Clause 16.2.1 – Detailed Marking Criteria, Serial No. 1.a. – Experience of similar works in the last 3 years	The minimum qualification criteria allows technical experience to be furnished in the previous 7 years, while 20 marks have been given for previous experience in the last 3 years. The experience required in the period for qualification and marking should be same i.e. “in the previous 7 years to select the best quality and experienced consultant in the industry.	The 20 points earmarked for Experience of Bidder in Similar Works shall be in the last 7 years.
3.	Additional Clarification	Proof of EMD & Tender Fee	-	Apart from uploading the Bid on the online portal, the agency has to submit physically the document relating to deposit of EMD & Tender fee or letter of claim of exemption with documentary evidence against the claim which shall be submitted before the Bid closing Date &Time.