



NOTICE INVITING EXPRESSION OF INTEREST (EoI)

FOR

**BARE BOAT CHARTER OF TWO NO'S OF SELF
PROPELLED CARGO VESSELS OF IWAI (2 X 2000MT)**

(M.V. AAI & M.V. BEKI)

EoI No.: IWAI/CARGO/151/BARE-BOAT CHARTER/VOL-V

INLAND WATERWAYS AUTHORITY OF INDIA

JULY, 2018

A. Expression of Interest

1. Inland Waterways Authority of India (IWAI) invites sealed offers of Expression of Interest (EoI) from reputed and established operators/sole proprietor/firms for Bare Boat chartering of 2 nos. self-propelled cargo vessels to operate within NW-1, NW-2 and between NW-1 to NW-2, NW-1 to IBP route locations, IBP route locations to NW-2 and NW-1. The EoI also seeks to understand the requirement and expectation of the interested entities with respect to contractual framework and any other facilitation.
2. The bare boat charter of 2 nos. self-propelled cargo vessels of IWAI is for a period of 2 (two) years renewable for a further period of one year on mutually agreed terms and conditions. The intention for giving these vessels on lease is to promote Inland waterway transport in NW-1, NW-2 and IBP route locations.
3. Only those operators/sole proprietor/firms, who have the track record of successfully operating self-propelled vessels during past 7 (seven) years, are eligible to participate in this EOI. The brief details of vessels are provided at **Annexure - I**.
4. Operators/sole proprietor/firms are expected to take complete responsibility of handling, operations and maintenance of the 2 nos. self-propelled vessels for a period of two years, renewable for a further period of one year on mutually agreed terms and conditions.
5. Operators/sole proprietor/firms interested in chartering of IWAI vessels may also submit joint bid (JV/consortium shall be of maximum 2 firms). In such case, interested firms have to submit a Memorandum of Understanding or JV/consortium agreement along with the joint bid at the time of submission of bids. The firm may show its interest in submitting bid for one or both the vessels.
6. Interest parties / firms, willing to take complete responsibility, having required requisite capability and experience of carrying out such work are invited to submit their credentials and should provide documents demonstrating the required qualifications and relevant experience to execute the job. The short-listing criteria shall be as under.
 - The operators/sole proprietor/firms interested in chartering of IWAI's above vessel(s) must be registered in India.
 - The operators/sole proprietor/firms shall have an average annual turnover of Rs 1.20 crore for the last 3 (three) financial years (2014-15, 2015-16, 2016-17). Balance Sheets/Annual Reports along with CA certificate must be submitted to demonstrate this criterion. In case of JV/consortium, the lead member shall meet the turnover requirements.
 - Work executed pertaining to operation of self-propelled vessels/push tug cum barge combination (registered under Inland Vessels Act) in last 7 years evidenced by submission of work completion certificates on client letter head clearly showing the cost, start and completion dates of the project.

In addition to the documents mentioned above the firms may submit the following, however these shall not be criteria for shortlisting

- a. Copy of Certificate of Incorporation.

- b. Detailed methodology for handling, operation and maintenance of vessels
- c. Compliance with the International/National Codes/ Standards
- d. Company profile and Past experience
- e. Willingness to take total scope of work
- f. Bidders suggestions/Queries, requirements and expectations pertaining to contractual framework and any other facilitation.

7. The price at which the vessels are awarded to the individual / firms for chartering shall be increased annually at the rate of 10% per annum. The reserved price of above 2 nos. self-propelled cargo vessels shall be as under:

Sl. No.	Name of Vessel	Reserve Price / charter hire charges per month
01.	M.V. AAI	Rs.5,00,000.00
02.	M.V. BEKI	Rs.5,00,000.00

The reserve price mentioned above is exclusive of GST.

8. Interested parties may submit their “Expression of Interest” in E-procurement website and in sealed hard copies by 1500 hrs (IST) till 31st July 2018 addressing to Director (Traffic), at the following address:

Director (Traffic)
Inland Waterways Authority of India
A-13, Sector – 1,
Noida-201301, India
Tel: (0120) 2521704; Fax (0120) 2544041
Email- akbansal@iwai.gov.in; akbansal.iwai@nic.in
Website: www.iwai.nic.in

9. The cover containing EOI should be sealed and superscripted “**Expression of Interest (EOI) for Bare Boat Charter of Two nos. of Self-Propelled Cargo Vessels of IWAI (2 x 2000 MT)**”. The responses received will be opened at 1500 hrs (IST) on 01-08-2018. The interested bidder may seek any clarification on above from “Director (Traffic)” at the above-mentioned address within 7 days of publication of this EOI.
10. IWAI reserves the right to accept or reject any offer or the whole process without assigning any reason to the bidders what so ever.
11. This notice is issued only to elicit an Expression of Interest (EOI) from parties interested in the Bare-Boat Chartering and does not constitute any binding/commitment from IWAI to invite any or all the parties in the subsequent bidding process. IWAI will not be responsible/ liable to any party in any way for costs associated in preparation & submission of EOI. IWAI is also not obliged to share clarification related questions with other bidders than the one which seeks clarification.

Director (Traffic), IWAI

B. Instructions to the Firms/Bidders for the e-submission of the EoI online through the Central Public Procurement Portal for e-Procurement:

- a) Possession of valid Digital Signature Certificate (DSC) and enrolment/registration of the consultants/bidders on the e-procurement portal is a prerequisite for E-tendering.
- b) Bidder should do the enrolment in the e-Procurement site using the <https://eprocure.gov.in/eprocure/app> option available “Enrol Here” on the home page Portal. Enrolment is free of charge. During enrolment/registration, the bidders should provide the correct/true information including valid e/mail ID. All the correspondence shall be made directly with the contractors/bidders through e-mail ID provided.
- c) Bidder need to login to the site through their user ID/ password chosen during enrolment/registration.
- d) Then the Digital Signature Certificate (Class II or Class III Certificates with signing key usage) issued by SIFY/TCS/n-Code/e-Mudra or any Certifying Authority recognized by CCA India on e-Token/Smart Card, should be registered.
- e) The DSC that is registered only should be used by the bidder and should ensure safety of the same.
- f) Bidder may go through the EoI published on the site and download the required EoI documents/schedules for the EoI he/she is interested.
- g) After downloading/getting the EoI document/schedules, the Bidder should go through them carefully and then submit the documents as asked.
- h) If there are any clarifications, this may be obtained online through the EoI site, or through the contract details. Bidder should take into account of the corrigendum published before submitting the bids online.
- i) Bidder then logs into the site through the secured log in by giving the user id/password chosen during enrolment/registration and then by giving the password of the e-Token/Smart Card to access DSC.
- j) Bidder selects the EoI which he/she is interested in by using the search option & then moves it to the ‘my favourites’ folder.
- k) From the favourites folder, he selects the EoI to view all the details indicated.
- l) It is construed that the bidder has read all the terms and conditions before submitting their offer. Bidder should go through the EoI schedules carefully and upload the documents as asked; otherwise, the bid will be rejected.
- m) Bidder, in advance, should get ready the EoI documents to be submitted as indicated in the EoI document/schedule and generally, they can be in general PDF/xls/rar/jpg formats. If there is more than one document, they can be clubbed together and can be provided in the requested format. Each document to be uploaded through online for the EoI should be less than 2 MB. If any document is more than 2MB, it can be reduced through zip/rar and the same can be uploaded, if permitted.

- n) If there are any clarifications, this may be obtained through the site, or during the pre-bid meeting, if any. Bidder should take into account the corrigendum published from time to time before submitting the online bids.
- o) The Bidders can update well in advance, the documents such as certificates, annual report details etc., under My Space option and these can be selected as per EoI requirements and then send along with bid documents during bid submission. This will facilitate the bid submission process faster by reducing upload time of bids.
- p) Bidder should submit the EoI Fee / EMD (if any) as specified in the EoI. The Original payment instruments (if any) should be reached to the EoI Inviting Authority within the due date as mentioned (if any) in this EoI document. Scanned copy of the instrument should be uploaded as part of the offer, if asked for.
- q) While submitting the EoI online, the bidder reads the term & conditions and accepts the same to proceed further to submit the bid packets.
- r) The bidder has to select the payment option as offline to pay the EoI FEE/EMD (if any) as applicable and enter details of the instruments.
- s) The details of the DD/any other accepted instrument, physically sent, should tally with the details available in the scanned copy and the data entered during bid submission time. Otherwise submitted EoI will not be acceptable.
- t) The bidder has to digitally sign and upload the required EoI documents one by one as indicated. Bidders to note that the very act of using DSC for downloading the bids and uploading their offers shall be deemed to be a confirmation that they have read all sections and pages of the bid document including General conditions of contract without any exception and have understood the entire document and are clear about the requirement of the EoI requirements.
- u) The bidder has to upload the relevant files required as indicated in the cover content. In case of any irrelevant files, the bid will be rejected.
- v) If the price bid format (if any) is provided in a spread sheet file like BoQ_xxxx.xls, the rates offered should be entered in the allotted space only and uploaded after filling the relevant columns. The Price Bid/BOQ template must not be modified/replaced by the bidder else the bid submitted is liable to be rejected for this EoI.
- w) The bidders are requested to submit the bids through online E-tendering system to the EoI Inviting Authority (EIA) well before the bid submission end date & time (as per Server System Clock). The EIA will not be held responsible for any sort of delay or the difficulties faced during the submission, of bids online by the bidders at the eleventh hour.
- x) After the bid submission, the acknowledgement number, given by the E-tendering system should be printed by the bidder and kept as a record or evidence for online submission of bid for the particular EoI and will also act as an entry pass to participate in the bid opening date.

- y) The bidder should ensure/see that the EoI documents submitted should be free from virus and if the documents could not be opened, due to virus, during EoI opening (if any), the EoI is likely/liable to be rejected.
- z) The time settings fixed in the server side & displayed at the top of the EoI site, will be valid for all actions of requesting, EoI submission, EoI opening etc., in the e-procurement system. The bidders should follow this time during EoI submission.
- aa) All the data being entered by the bidders would be encrypted using PKI encryption techniques to ensure the secrecy of the data. The data entered will not be viewable by unauthorized persons during EoI submission & not be viewable by any one until the time of EoI opening.
- ab) Any EoI document that is uploaded to the server is subjected to symmetric encryption using a system generated symmetric key. Further this key is subjected to asymmetric encryption using buyers/bid openers' public keys. Overall, the uploaded EoI documents become readable only after the EoI opening by the authorized bid openers.
- ac) The confidentiality of the EoIs is maintained since the secured Socket Layer 128 bit encryption technology is used. Data storage encryption of sensitive fields is done.
- ad) The bidder should logout of the E-tendering system using the normal logout option available at the top right-hand corner and not by selecting the (X) exit option in the browser.
- ae) Any queries relating to the EoI document and the terms and conditions contained therein should be addressed to the EoI Inviting Authority for an EoI or the relevant contract person indicated in the EoI.

Any queries relating to the process of online bid submission or queries relating to CPP Portal in general may be directed to the 24X7 CPP Portal Helpdesk. The contact number for the helpdesk is 1800 233 7315.

Annexure – I

Technical Description	1st Vessel Details	2nd Vessel Details
Type of Vessel	Self-Propelled Cargo Vessel	Self-Propelled Cargo Vessel
Name of Vessel	M.V. AAI	M.V. Beki
Yard /Hull No.	264	265
Place of Build:	Kaldhara, Bharuch, Gujarat	Kaldhara, Bharuch, Gujarat
Port of Registry	Kolkata	Kolkata
Official No.	WB-1668	WB-1669
Class Notation	Indian Register of Shipping	Indian Register of Shipping
LBP	77.37M	77.37M
Breadth	15.00M	15.00M
Depth	05.00M	05.00M
Draft	02.80M	02.80M
Propulsion	Twin Screw	Twin Screw
Speed	9 knots	9 knots
Main Engine	2 x 485KW @ 1900RPM – Yanmar Engine	2 x 485KW @ 1900RPM – Yanmar Engine
Generator	2 x 60KW Kirloskar Generators	2 x 60KW Kirloskar Generators
Gross Tonnage	1827	1830
Net / Reg. Tonnage	548	549
Deadweight	2267 Ton @ 2.8M draft amidship	2260 Ton @ 2.8M draft amidship
No of Decks	Two	Two
No of Mast	Two	Two
No of Bulk Head	Four	Four
Date of Keel Laying	23.02.2017	23.02.2017
Date of launching	21.12.2018	21.12.2018

Disclaimer

1. This EoI document is neither an agreement nor an offer by the Inland Waterways Authority of India (IWAI) to the prospective Applicants or any other person. The purpose of this EoI is to provide information to the interested parties that may be useful to them in the formulation of their Bid pursuant to this EoI.
2. IWAI will not be responsible for any delay in receiving the Bids. The issue of this EOI does not imply that IWAI is bound to select an Applicant or to appoint the Successful Applicant, as the case may be, for Bare-Boat Chartering. IWAI reserves the right to accept / reject any or all Bids submitted in response to this EOI document at any stage without assigning any reasons whatsoever. IWAI also reserves the right to withhold or withdraw the process at any stage with intimation to all who submitted the EOI Application.
3. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. IWAI accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.
4. IWAI reserves the right to change / modify / amend any or all provisions of this EOI document. Such revisions to the EOI / amended EOI will be made available on the website of IWAI www.iwai.nic.in and e-procurement website.
5. The EOI evaluation involves for qualification of interested firms who makes the application in accordance with the provisions of this EOI.
6. If at any time during the evaluation of EOI, IWAI requires any clarification on the documents submitted by the prospective firms, it reserves the right to request a clarification so as to complete the evaluation.
7. At the end of this process of evaluation, IWAI will short-list the parties who comply with the EOI conditions.

Director (Traffic), IWAI