

Minutes of Pre-bid meeting held on 01.07.2016 for Manning, Operation & Maintenance (on O&M Contract basis) of Survey Vessels on NW-1 (River Ganga) & NW-2 (Brahmaputra)

PRESENT

IWAI

- | | |
|---|----------------------|
| 1. Sh. ^{cdt.} P.K. Srivastava | Hydrographic Chief |
| 2. Sh. V.C. Dialani | Director (M) |
| 3. Sh. Mukesh Sharma | Sr. Accounts Officer |
| 4. Sh. Ajeet Singh | Asstt. Director (M) |
| 5. Sh. J.P. Sharma | PwC |

REPRESENTATIVE OF THE FIRMS/PROSPECTIVE BIDDERS

- | | |
|-------------------------|---|
| 1. Capt. Kapoor | M/s IMS Ship Management Pvt. Ltd., Mumbai |
| 2. Sh. A. Roy Chowdhury | M/s Atanu Ganguly, Kolkata |
| 3. Sh. SP Chowdhury | M/s Subir Paul Chowdhury, Kolkata |
| 4. Sh. Rakesh Singh | M/s A Sree Shipping, Mumbai |

Sl. No	Page No./Clause No.	Description	Query/Comment	IWAI Response
1.	06/ 2(II)	The similar work shall be the supply of the Crew/Manpower for manning of Inland or Sea going vessels/dredgers and their operation & Maintenance	Please confirm whether dredgers specify both Dumb as well as Self Propelled Dredgers.	Yes, both dredgers, dumb as well as self propelled, are eligible.
2.	39/E	Normal working hours shall be 8 hrs per day for 6 days a week. The manpower supplied shall be having closed holidays (Sunday and Gazetted).	Please confirm whether vessels to be operated during monsoon period also.	Yes, vessels to be operated during monsoon period also.
3.	17/15.2(B)	50% by RTGS and remaining 50% as Bank Guarantee. The RTGS only payable in favour of "IWAI Fund" in the A/c no. 513202050000007, IFSC Code: UBIN0551325, Union Bank of India, Branch – Sector – 15, Noida	100% EMD should be allowed to submit in the form of Bank Guarantee.	Not agreed, condition of bid document shall prevail.
4.	39/L	No advance payment shall be admissible	10% of the contract amount to be paid as advance on submission of BG	Not agreed, condition of bid document shall prevail.
5.	76/7	All repairs including replacement of spare parts whose aggregate cost do not exceed Rs. 50,000/- per month per vessel shall be deemed as minor repairs. However where cost of a single item to be replaced exceed Rs. 25,000/- then that shall not be considered as a minor repair. The log book, or case history in this regard to be maintained and same shall be verified by EIC or his representative.	Please confirm whether all the replacement of minor spares and repairs will be reimbursed as per Sr. No. 1.03 of the BOQ.	Cost of all minor repairs is to be borne by the contractor and accordingly the contractor to quote in BOQ (Sr 1.03)

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6.	80/21	As per the Recommendation of the IWT Surveyor, the vessels are thoroughly checked for major repair under dry docking condition by another agency every 4 (four) years.	Please clarify when the last dry docking is done.	The detail of dry docking is attached hereby in Annexure-I .
7.	80/21	Where the major repair and dry docking exceeds more than 14 days, the charges for only manning shall be paid @ 2/3 of the quoted offer (calculated on prorata basis) for the days under question starting from the first day but excluding the date of journey and date of return of the vessels.	If the whole crew is present on board during major repairs and dry docking then the payment for manning should be paid as per the quoted rate.	Not agreed. Condition of bid document shall prevail.
8.	74/6	Handing over of vessels	IWAI should conduct a Third Party survey before handing over the vessels.	Handing over of vessels would take place after joint inspection of contractor as well as IWAI representative.
9.	77/12 (SCC)	Normal operating Hours for the vessels shall be from 06.00 hrs to 18.00 hrs of the day. Normal operating 8 hours for the vessels shall be during 06.00 hrs to 18.00 hours of the days. In case the vessel is operating beyond 8 hrs on a working day maximum of two hours over time will be considered. The total OTA is admissible for maximum 40 hrs. In a month.	If the vessel is operated more than 40 Hrs in a month as per the instruction of IWAI, then payment for the same should be made as applicable.	The condition of bid document shall prevail.
10.	79/17	The billing shall be made by calculating the operation cost by taking the hourly rates and operating hours of the engines as entered in the log book.	Idle charges @ 50% of the rate quoted per operational hour should be paid.	During idle period, no charges for operation would be admissible.
11.	76/07	All repairs including replacement of spare parts whose aggregate cost do not exceed Rs. 50,000/- per month per vessel shall be deemed as minor repairs.	Minor repair limit can be reduced to Rs. 25,000/-	Not acceptable, condition of bid document shall prevail.
12.		General query	What will be the approx. diesel consumption per hour for each vessel?	Make of the engines of the vessels has been provided as Annexure-II . Moreover, the HP of the engines has also been given in BOQ. Consumption of various engines may be assumed as per manufacturer specification.
13.		General query	Please clarify whether the manning can be relaxed during the monsoon period if sailing is not possible.	No, manning cannot be relaxed during the monsoon period.
14.		General query	Please upload the previous certificates of the vessels like insurance, survey, registry etc.	The details asked for insurance, survey, registration would be made available at the time of handing over.

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15.	Schedule B of scope of work of SCC	Schedule B (Patna R/o) - National Waterway No.1 (Rajmahal to Allahabad) i) SL Ghagra ii) SL Rihand iii) SL Punpun	In schedule - 'B' the name of the vessels to be undertaken are S.L. Ghagra, S.L. Punpun, & S.L. Rihand but those very 3 vessels have already been entrusted to us for the same type of work for a period of 1 year w.e.f. February' 2016. Copy of Extension of work order issued by the Chief Engineer, IWAI, Noida is enclosed for your kind verification.	The corrected name of survey vessels shall be read as SL Gandak, SL Kamla & SL Mandakini instead of SL Ghagra, S.L. Punpun, & S.L. Rihand in Schedule-B and BOQ respectively.
16.	4(SCC)	The tenderer while submitting the bid has to disclose the monthly minimum and consolidated wages as well as the statutory allowances that are to be paid to each category of personnel along with his percentage of profit and overhead and administrative expenditure. Once declared/disclosed same is to be maintained with the provision for showing the valid documentary evidence as and when demanded by E.I.C. <u>Hence effort to be made for payments to the personnel through scheduled /commercial bank accounts having valid bank account number.</u>	a) In SCOPE OF WORK & SPECIAL CONDITION OF CONTRACT CONTENTS Minimum consolidated emoluments. Kindly note that you have advised us to transfer the monthly salary directly to the accounts of the crews. We like to state that all the proposed crews do not have bank account in their name, so making the salary payment to the crew through bank account may not be feasible. Hence making payment to the crews through bank account should be optional. b) Further, if the proposed crews are covered under ESI scheme, we think group insurance coverage which is not mandatory should be kept as optional.	a) Not agreed, the condition of bid document shall prevail. b) Acceptable as optional.
17.	5(SCC)	Refer BOQ and clause 34 of general conditions of contract	We like to state that all the categories you have ask us to quote attract Service Tax @ 15%. If there are any items which is exempted from applicability of Service Tax @ 15% may please be informed before going for tender.	Service Tax, as applicable, as per service tax rules, will be reimbursed to the contractor against submission of proof of payment
19.	7 (SCC)	a) All repairs including replacement of spare parts whose aggregate	a) We like to state that there are various items to	a) Cost of all minor repairs is to be borne by the contractor and

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		<p>cost do not exceed Rs. 50,000/- per month per vessel shall be deemed as minor repairs. However where cost of a single item to be replaced exceed Rs. 25,000/- then that shall not be considered as a minor repair. The log book, or case history in this regard to be maintained and same shall be verified by EIC or his representative.</p> <p>b) General Query</p>	<p>procure towards minor repair for which it may not be possible to produce every voucher to substantiate the repair cost of Rs. 50,000/- per launch per month as you have demanded production of voucher in the past. So production of voucher towards minor repair may be exempted.</p> <p>b) We like to appeal the contractor may be allowed to carry out the dry dock repair and annual survey repair of those undertaken vessels of proper maintenance and service.</p>	<p>accordingly the contractor to quote in BOQ (Sr 1.03)</p> <p>b) Not agreed. Condition of bid document shall prevail.</p>
20.	9 (SCC)	<p>Fuel (HSD) and lubricants of standard quality for Main Engine, Auxiliary Engine, Generator Engine, Gear Box and Hydraulic Oil etc. shall be arranged to be taken/stored on board at regular intervals by the contractor.....</p> <p><u>One separate statement (preferably computerized) shall be submitted every month on the details of POL supplied, consumed, balance along with other details on repair and maintenance along with monthly R.A. bill.</u></p> <p>..... The quantity supplied on each occasion shall be recorded on the log books maintained for each survey launch.</p>	<p>Monthly fuel statement is mentioned in check sheet and details of repair are mentioned in history book. So we hope no separate statement is further required as you have claimed.</p>	<p>Condition of bid document shall prevail.</p>
21.	Clause 15 /SCC	<p>For the purpose of insurance the cost of the vessel is to be taken as indicated below:</p> <p>The insurance has to be done by the contractor in the following manner.</p> <p>(a) The vessel including hull and machinery.</p> <p>(b) Comprehensive insurance, including wreck removal.</p> <p>(c) Insurance for the Crew deployed by the Contractor.</p>	<p>Kindly advise if this loss is covered under Hull and Machinery Insurance cover, then whether IWAI will refund the amount deducted to the contractor.</p>	<p>Any surplus amount only, after receiving the insurance claim and setting aside of complete losses compensated, would be refunded.</p>

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		The documentary proof of all the above three insurances will have to be submitted to IWAI by the Contractor prior to commencement of operation.		
22.		General Query	Please clarify the break-up of EMD, Performance Guarantee and security deposit.	EMD shall be 2% of the tender value. EMD submitted in form of RTGS would be converted to security deposit. Performance security shall be @ 5% contract value. Further sum of 10% of the gross amount of running bill to be deducted as security deposit till the security deposit reaches to 5% of the contract value. Total performance security and security deposit together is 10% of contract value.
23.	3.3 (SCC)	The contractor is to provide required apprenticeship training to the General Purpose ratings passed out of NINI and posted on board the survey launches by IWAI. While the necessary stipend shall be paid and monitoring shall be made by NINI, the Contractor may ensure effective on-board training to the candidates under the guidance and supervision of NINI.	Please advise who provides for boarding/loading of Trainees.	Contractor will bear the charges of boarding /lodging of Trainees.
24		General Query	As Annual repairs and Dry-docking are done by the contractors appointed by IWAI, there should be no penalty for delay in above works on the contractor.	Not acceptable, the condition of bid document shall prevail.
25	Clause - 11, 12, 13 of SCC	General Query	DAILY CHARGE: This charge shall be paid for every day the vessel is on STANDBY mode. Please advise which all parts of BOQ are payable under DAILY CHARGE.	Daily charge would be constituted of manning (1.01), running repair and maintenance (1.02) and consumable & store (1.04) of the BOQ.
26	Clause - 11, 12, 13 of SCC	General Query	HOURLY RATE- The rate is payable over and above daily rate. Please advise which all parts of BOQ are payable under HOURLY RATE.	This would comprise of 1.02 Of the BOQ i.e. the running charges.
27		General Query	a) Annual Survey cost shall be built under which part of BOQ.	The bidder has to built in this cost at his own discretion.
		General Query	b) Insurance cost shall be built under which part of	The bidder has to built in this cost at his own discretion.

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			BOQ.	
		Refer Sr. No 21 of minutes	c) Please advise what exactly do you mean by COMPREHENSIVE INSURANCE. There are 2 types of Insurances: Hull and Machinery which for the ships/boats Third Party Insurance Or P and I Insurance. Indian Companies provide limited Third party Insurance under Hull and Machinery cover itself, Which generally includes Risks such as Pollution, Wreck removal, Collision, Crew etc., Generally the cover comes as package. One has to be very specific in such cases.	Comprehensive insurance shall take care of all risks relating to vessel and machinery of the vessel. The book value as on 31.03.2016 will be provided with the work order, for which comprehensive insurance is to be taken.
		General Query	d) Please advise the value of vessels for Hull and Machinery Insurance.	The book value as on 31.03.2016 will be provided with the work order, for which comprehensive insurance is to be taken.
		General Query	e) Please advise values for the 3 rd Party risks and deductions desired by IWAI.	The comprehensive insurance to cover all 3 rd party risk also.
29.	5/SCC	The tenderer while quoting for the rate based on the above, may quote the service tax as applicable separately and the service tax shall be reimbursed on production of the original receipt/documents on the submission of the same by the contractor.	In SCOPE OF WORK & SPECIAL CONDITION OF CONTRACT CONTENTS – “Service Tax will be quoted in BOQ but the same may please be applicable as per Govt. Rule” and should be reimbursed against documentary evidence as already stated.	Yes, agreed as per clause 5 of SCC
30.	7	General query	In SCOPE OF WORK & SPECIAL CONDITION OF CONTRACT CONTENTS Repair and Maintenance it is requested that fuel & lubricants may be allowed to be changed at regular intervals after informing the EIC and the cost of the same may please be allowed to be reimbursed by IWAI to the contractor.	Shall be covered under item 1.03 of BOQ.
32	Sr. No. 2	The tenderer shall be Income Tax	We would like to request you	Not agreed. Conditions of bid

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	(iv d)	assesses and shall submit the following: a) The copy of last three years Income Tax Return. b) The detail of financial turnover of last five years certified by Chartered Accountants. c) The audit balance sheet for last three years. d) The firm should have average annual financial turnover during the last three financial years of at least 30% of the estimated cost or sum of the amount for the schedules quoted.	to kindly consider financial turnover bar of last ten financial years instead of three.	document shall prevail.
33	Sr. No. 2 (v)	Tenderer must have experience in the field of contract management of vessels or running of own/hired vessel and having done at least one/two/three similar works satisfactorily during the last five years as follows. Firm having experience only for manning of vessels are not eligible. (a) Single work costing 40% of the estimated cost of quoted schedules. (b) Two works each costing 30% of the estimated cost of quoted schedules. (c) Three work each costing 20% of the estimated cost of quoted schedules.	We would like to request you to kindly consider "similar works satisfactorily during last five years, up to ten years, as above	Not agreed. Conditions of bid document shall prevail.
34	Sr. No. 2 (vi)	(i) Latest certificate of solvency i.e. 40% of the amount equal to schedule (s) quoted for from Public sector/Scheduled Bank has to be submitted.	It is requested to kindly consider solvency certificate of 40% of the amount, upto 2 groups, instead of each schedule (group).	Not agreed. Conditions of bid document shall prevail.
35		Bid Opening Date-25.07.2016	It is requested to kindly extend the bid submission date to 31.08.2016	Conditions of bid document shall prevail. Bid submission date would be 02 weeks from date of publication of pre-bid minutes replies.

Sh. V.C. Dialani
13/7/2016
(Sh. V.C. Dialani)
Director (M)

P.K. Srivastava
19/7/16
(Cdr. P.K. Srivastava)
Hydrographic Chief

Pravir Pandey
4-15/7/16
(Pravir Pandey)
Member (Finance)

ANNEXURE-I

Sl. No.	Name of vessel	Last dry docking done	Next dry dock due	Remarks
	Kolkata R.O.NW-1 Schedule A			
1	SL Dihang	Feb.2014	Feb.2018	
2	SL Dwarkeswar	Mar.2013	Mar.2017	
3	SL Koel	Dec.2012	Dec.2016	
4	SL Meghna	Mar.2016	Mar.2020	
	Patna R.O.NW-1 Schedule B			
5	SL Gandak	June 2014	June2018	
6	SL Kamla	May 2015	May 2019	
7	SL Mandakini	May2013	May 2017	
	Guwahati R.O.NW-2 Schedule C & D			
8	SL Lohit	Under dry Dock	2020	
9	SL Subansiri	Dec.2012	Dec.2016	
10	SL Buri Dihing	Built in 2008	Due	
11	SL Barak	June 2016	June 2020	
12	SL Dibang	Dec.2012	Dec.2016	

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ANNEXURE-II

Sl. No.	Name of vessel	Make of Engine	Make of Aux. Engine	Remarks
	Kolkata R.O.NW-1 Schedule A			
1	SL Dihang	M/S Cummins India Ltd.	M/s Kirloskar Oil Engine Ltd.	
2	SL Dwarkeswar	Greaves Cotton Ltd. TBD2V6 M	M/s Kirloskar Oil Engine Ltd. 3R1040 & TV-2	
3	SL Koel	do	do	
4	SL Meghna	do	do	
	Patna R.O.NW-1 Schedule B			
5	SL Gandak	Greaves Cotton Ltd. TBD2V6 M	M/s Kirloskar Oil Engine Ltd. 3R1040 & TV-2	
6	SL Kamla	cummins type n-743 M	M/s Simpson & Co. Ltd. S-325 & S-217	
7	SL Mandakini	do	do	
	Guwahati R.O.NW-2 Schedule B			
8	SL Lohit	cummins type n-743 M	M/s Simpson & Co. Ltd. S-325 & S-217	
9	SL Subansiri	do	do	
10	SL Buri Dihing	Greaves Cotton Ltd. TBD2V6 M	M/s Kirloskar Oil Engine Ltd. 3R1040 & TV-2	
11	SL Barak	cummins type n-743 M	M/s Simpson & Co. Ltd. S-325 & S-217	
12	SL Dibang	Greaves Cotton Ltd. TBD2V6 M	M/s Kirloskar Oil Engine Ltd. 3R1040 & TV-2	

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