

Queries received from various bidder(s) and their respective replies for "Performance based navigation contract for part of NW-1 (Farakka - Bhagalpur)					
S No	Section	Clause / Page No	Tender Clause	Question	IWAI's reply
1	Section I	14.2	Whenever an application form requires an applicant to state the monetary amount, applicants should indicate the USD equivalent using the rate of exchange....	This prequalification is for the work that is supposed to be done in India. Being an Indian contractor we should be ideally allowed to quote in Indian Rupees. Kindly clarify!	The clause asks for <b>USD equivalent</b> only which could be provided by consulting the exchange rate from the source specified in the document. No changes, tender conditions prevails
2	Section III	2.1	History of Non Performing Contracts - Non performance of contract did not occur as a result of contractor default since 1st Jan 2012/	We would like IWAI to take into account the dredging contractors, who had defaulted and have Litigation History on dredging contracts allocated to them on national waterways or any other government related works.	No changes, tender conditions prevails
3	Section III	3.1	(i) The Applicant shall demonstrate that it has access to, or has available liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the construction cash flow requirements estimated as USD 5.00 Million (INR 30.00 Crores) for the subject contract(s) net of the Applicants other commitments.	We would like to understand the methodology on arriving at (INR 30.00 Cr) cash flow as specified in this clause.	This is as per the World Bank's Guidance
4	Section III	3.1 (iii)	(iii) The audited balance sheets or, if not required by the law of the Applicant's country, other financial statements acceptable to the Employer, for the last 5 years shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its prospective long-term profitability	In terms of financial health, we propose that appointed contractor must demonstrate that his firm is profit making and have not made losses over the past 3 (three) financial years preceding the application due date. We propose that selected contractor should additional pay security deposit and performance guarantee of minimum 5% for this project.	No changes, tender conditions prevails
5	Section III	5.6	Membership of IADC	It seems that no Indian company has got membership from IADC. In order to have a fair competition, we propose that this clause be removed	An amendment / clarification of queries is already issued and is available on IWAI's website
6	Section III	5.7 / 5.8	Safety Management Certificate - Safety management certificate for safety of vessels of more than 500 GT in compliance with ISM standard...DOC - Document of Compliance of the contractors safety management system according to the International Management Code for the safe Operation of ships and for pollution prevention (ISM Code)	Generally it is expected that non propelled dredgers will be used for this proposed stretch. This clause is more applicable to the self propelled dredgers, hence we recommend to remove this clause.	An amendment / clarification of queries is already issued and is available on IWAI's website
7	Section VII	1.2.2	Annual Maintenance task	Contract scope in terms of assured depths and width of channel is mentioned. With IWAI experience in NW1, we would like to have better understanding of the siltation pattern for this complete stretch	This information is relevant for the next stage of tendering and would be addressed at that stage only.
8	Section VII	1.2.2	shoals	It seems that numbers of shoals are identified for this site. We would like to have the detail drawings and have clear understanding of the shoals location.	This information is relevant for the next stage of tendering and would be addressed at that stage only.
9	Section VII	1.2.4	River maintenance shall, in part, be carried out within the Vikramshila Gangetic Dolphin Sanctuary, located in Bhagalpur District of Bihar....	As we understand this stretch has been removed from the proposed work, kindly clarify!	This information is relevant for the next stage of tendering and would be addressed at that stage only.
10	Section VII	1.2.5	Survey	It seems that survey has to be done on weekly basis and the contractor can only claim the monthly payments if survey reports are verified and approved by IWAI engineer. The entire stretch is roughly 170 kms and we would like to know the number of survey boats and other support equipment's that will be required cover the entire stretch. We would also like to know if survey activities are required to be done during the monsoon period.	This information is relevant for the next stage of tendering and would be addressed at that stage only.
11	Section VII		Commencement of Work	We would like to know the likely commencement date for this proposed work.	This information is relevant for the next stage of tendering and would be addressed at that stage only.
12	Section VII		No. of Dredgers required for this stretch & age	We would like to know the minimum number of dredgers and age of the dredgers that are required for this proposed site. Also provide details related to cutter power / pump power / total installed power for dredgers that are proposed for this site. We propose that dredgers age at time of commencement of work should not be more than 7 yrs. This was clearly specified during the recent tender, which was floated for NW2 site.	This information is relevant for the next stage of tendering and would be addressed at that stage only.
13	Section VII		Prqualification Document fees	Kindly let us know the RTGS / NEFT details for us to transfer the required pre qualification document fees to IWAI bank account.	An amendment / clarification of queries is already issued and is available on IWAI's website
14	Section I	14 / Pg. 10 - 11 and 35 - 49	<b>C. Preparation of Applications</b>  <b>14. Documents Establishing The Qualifications of the Applicant</b>  14.2 Whenever an application form requires an applicant to state the monetary amount, applicants should indicate the USD equivalent using the rate of exchange determined as follows: For construction turnover or financial data required for each year - Exchange rate prevailing on the last day of the respective calendar year (in which the amounts for that year is to be converted) was originally established. Value of single contract - Exchange rate prevailing on the date of the contract.  <b>Section IV. Application Forms</b>	(1) We request you to kindly allow the Indian bidders to submit values of the Annual turnover, similar work experience executed in past etc. in various forms in Indian Rupees and <b>not in equivalent USD.</b>  (2) <b>In view of above, please confirm if Indian bidders can fill up various forms in INR.</b>  (3) For the purpose of pre-qualification, INR should be considered.	Kindly refer to reply of query no. 1
15	Section III	3.2 / Pg. 25 -26	Average Annual Dredging Turnover Minimum average annual dredging turnover of USD 10.0 Million (INR 60.00 Crores), calculated as total certified payments received for contracts in progress and/or completed within the last 5 (Five) years, divided by 5 (Five) years.	We request you to kindly reduce the Minimum average annual dredging turnover requirement from INR 60 Crore (USD 10 million) to INR 35 crore (USD 5.9 million).	No changes, tender conditions prevails
16	Section III	3.2 / Pg. 25 -26	Average Annual Dredging Turnover Minimum average annual dredging turnover of USD 10.0 Million (INR 60.00 Crores), calculated as total certified payments received for contracts in progress and/or completed within the last 5 (Five) years, divided by 5 (Five) years.	We understand that last five year means financial years ending <b>March</b> 2011, 2012, 2013, 2014, 2015 OR financial years ending <b>December</b> 2010, 2011, 2012, 2013, 2014 which ever is applicable to bidder. Kindly confirm.	No changes, tender conditions prevails
17	Section III	3.2 / Pg. 25 -26	Average Annual Dredging Turnover Minimum average annual dredging turnover of USD 10.0 Million (INR 60.00 Crores), calculated as total certified payments received for contracts in progress and/or completed within the last 5 (Five) years, divided by 5 (Five) years.	We request that the dredging turnover certified by the <b>Chartered Accountant</b> should be accepted by IWAI Kindly confirm.	No changes, tender conditions prevails
18	Section III	3 and 4 / Pg. 26 - 28	<b>Clause 3. Qualification</b>  <b>Clause 4. Experience</b> <b>Sub clause 4.1 (a): General dredging Experience</b> <b>Sub clause 4.2 (a): Specific dredging &amp; Contract Management Experience, &amp; sub clause 4.2 (b)</b>	We understand that for the purposes of stated clauses the <b>ongoing contracts experience</b> shall be considered for the qualification under the mentioned clauses.  However, the value of the in progress / ongoing contract shall be considered <b>till the bid submission date only.</b>  Kindly confirm.	No changes, tender conditions prevails
19	Section III	3 and 4.2 (a) / Pg. 26 -27	<b>Clause 3. Qualification</b>  <b>Clause 4. Experience</b> <b>Sub clause 4.1 (a): General dredging Experience</b> (i) 1 contract of minimum value USD 16.96 Million (INR 101.74 Crores); (ii) 2 contracts, each of minimum value USD 11.87 Million (INR 71.22 Crores); (iii) 3 contracts, each of minimum value USD 6.78 Million (INR 40.70 Crores);	<b>We request you to kindly reduce the value of the similar work executed for qualification by 75%.</b>	No changes, tender conditions prevails

20	Section III	3 and 4.2 (a) / Pg. 26 -27	<p><b>Clause 3. Qualification</b></p> <p><b>Clause 4. Experience</b>  <b>Sub clause 4.1 (a): General dredging Experience</b>  Note: 9. Substantial completion shall be based on 80% or more works completed under the contract</p>	<p>(1) We are of the opinion that the on going contracts which satisfy the value / quantity as per the qualification requirement should be considered for the qualification purpose. However, the value / quantity of the work may be considered till the bid submission date only.</p> <p>Further, for the same the tender shall submit the certificate for the Client showing the value / quantity of the work completed.</p> <p><b>Therefore, we request you to kindly delete the requirement of substantially completion (i.e. Note no. 9)</b></p>	No changes, tender conditions prevails
21	Section III	3 and 4.2 (b) / Pg. 26 -27	<p><b>Clause 3. Qualification</b></p> <p><b>Clause 4. Experience</b>  <b>Sub clause 4.1 (b):</b>  2(b): For minimum dredging experience in the following key activities successfully completed 12: River Dredging and management of dredge materials in the amount of 3 million cubic meters annually, <b>including installation and maintenance of aids to navigation to international standards....</b></p>	<p>(1) We wish to submit that the proposed quantity under the project (page no. 58 of pre-qualification documents) is approx 0.8 million CBM per Annum on average. Therefore, for the purpose of qualification same may be considered.</p> <p>In view of the above queries, we request you to amend the similar work experience definition as follows:</p> <p><b>"Similar work means "Dredging and management of Dredge materials at sea/Port/river/lake" and maintenance of aids to navigation in river or Port". The minimum quantity of dredging should be 0.8 million cubic meter during last five years"</b></p> <p>(2) Kindly confirm that the bidder can meet the above experience criteria by showing experience in different Contracts i.e. Dredging in different contract and navigation aids maintenance in separate contact.</p> <p>(3) We request that the past similar contract experience executed by bidder in <b>Joint Venture</b> shall be acceptable.</p>	No changes, tender conditions prevails
22	Section III	5.4 / Pg. 30	OHSAS 18001 - Occupational Health and Safety Assessment Series Requirement: OHSAS certificate and Experience in Occupational health and safety management over the last 5 years, starting 1st January, 2010	<p>We request you to kindly amend the stated clause as follows:</p> <p>Requirement: "OHSAS certificate and Experience in occupational health and safety management"</p>	An amendment / clarification of queries is already issued and is available on IWAI's website
23	Section III	5.5 / Pg. 30 - 31	ISO 14001: 2004 / 2015 Environmental Management Systems Requirement: Environmental management certificate and experience with environmental management systems over the last 5 years, starting 1st January, 2010	<p>We request you to kindly amend the stated clause as follows:</p> <p>Requirement: "Environmental management Certificate"</p>	An amendment / clarification of queries is already issued and is available on IWAI's website
24	Section III	5.2 / Pg. 29	International Standards for Hydrographic Surveys (IHO) Experience in at least 3 contracts over the last 5 years where surveying (to quantify dredging or other need) has been done to the International Hydrographic Organization (IHO) Standards - 5th edition of February 2008, special Publication No 44	<p>We request you to delete the said clause in toto.</p> <p>We submit that an independent survey agency may be appointed by Employer who will carry out the survey to confirm that the depths are maintained as per the tender requirement.</p>	An amendment / clarification of queries is already issued and is available on IWAI's website
25	Section III	5.6 / Pg. 31	International Association of Dredging Companies (IADC) Quality Standards Requirement: Membershi of IADC	<p>We request you to delete the said clause in toto.</p> <p>Or we request you to allow bidders having membership with INSA (Indian National Shipowners' Association)</p>	An amendment / clarification of queries is already issued and is available on IWAI's website
26	Section I	ITA 2.1 / Pg. 5	Source of Funds	Kindly note that the cover page indicate that the project is funded by World Bank, hence kindly define Bank as World Bank in Part I, Section II of PDS	No changes, tender conditions prevails
27	Section I	ITA 5.1 / Pg. 7	Eligibility	Employer to kindly take note, that if the application or the JV application include any national other than Indian Company, registered under Companies Act 1958 in India, such application company, their equipment and crew shall have MHA and Security clearance from statutory authorities. The certificates of the vessels other than Indian registered vessels shall have to obtain permission / licence from appropriate authorities to operate in Indian river waters. Kindly request to include this after the end of the paragraph.	No changes, tender conditions prevails
28	Section I	ITA 6.2 / Pg. 8	Unless obtained directly from the Employer.....Issued directly by the employer shall prevail.	Employer to kindly take note that the prequalification application has been downloaded from the Employers website and shall construe to be issued directly by the Employer. Kindly confirm.	No changes, tender conditions prevails
29	Section I	ITA 8 / Pg. 9 and ITA 17.2 / Pg. 12	At any time prior to the deadline.....Issue an addendum	Employer to kindly note that such Addendum / Corrigendum shall be issued seven (7) working days prior the deadline for the submission of the applications	No changes, tender conditions prevails
30	Section I	ITA 18 / Pg. 12	The Employer reserves the right to accept or deny.....specified in PDS	Employer to kindly note that PDS deadline was clearly indicated date and time and as an experienced Contractor we are of the opinion that the Employer shall have to abide by PDS 17.1 / page 18 without any reservation, otherwise that shall be in contradiction of the prequalification application invitation document. Further applications shall not be liable for submission once the applications are opened under PDS 19.1 /Page 19. Kindly confirm.	An amendment / clarification of queries is already issued and is available on IWAI's website
31	Section I	ITA 18 / Pg. 12	An Applicant may be "Conditionally Qualified".....to the satisfaction of the Employer	Employer to kindly note that correction of all material documents and or deficiencies to be carried out to the satisfaction of the Employer, failing which in accordance to ITA 22 / Pg. 12 the application shall be result in disqualification. However the concept of Conditional Qualification ITA 27.2 is in direct contradiction to ITA 22. Kindly clarify and amend accordingly.	No changes, tender conditions prevails
32	Section III	3.1 / Pg. 24	Financial Capabilities - the applicant shall also demonstrate to the satisfaction of the employer.....adequate source of finance to meet the cash flow requirements	Employer is requested to include atleast 10% of the contract value shall be considered as adequate source of finance to meet the cash flow requirements.	No changes, tender conditions prevails
33	Section III	4.1 (a) / Pg. 26	General Dredging - Experience in Ports / rivers.....vessel related marine works	Employer to kindly note that the prequalification application is for the performance based dredging contract and hence the general experience to qualify shall be based on dredging experience in ports or rivers. Hence kindly request the Employer to delete the following "management of vessels, manning of vessels or vessel related marine works" as all these shall qualification is for agency works and not for dredging contractor.	No changes, tender conditions prevails
34	Section III	4.2 (b) / Pg. 28	Including installation and maintenance of aids to .....navigation to international standards	Employer to kindly note that the navigational system is generally installed and maintained by the Port / Developing authorities. Dredging Contractor shall have limited experience in installation of navigational aids, hence the Employer is kindly requested to revisit this clause and maned suitably.	No changes, tender conditions prevails

35	Section III	5.2 / Pg. 29	International Standards for Hydrographic Surveys	Employer to kindly note that the payment survey in all Ports and all third party survey is being conducted by MPSO, an organisation under Government of India or by the Inland Waterways Authority for river abiding to the standards of operating procedure for survey that is in accordance to the international norms. Kindly be informed in the dredging industry the survey is based on compliance of code of practice IS 4651, BS 6349 Pat V and on IAPH Guidelines that is in practice. Further the payment survey is always conducted by the Employer save other than the progressive survey, for the reasons cited above, all the survey activities are governed by the International code of practice including IHO and such payment surveys are carried out by the Employer i.e. MPPSO and or IWAI. Kindly request to suitably incorporate the same as amendment.	An amendment / clarification of queries is already issued and is available on IWAI's website
36	Section III	5.4 and 5.5 / Pg. 30, 31	OHSAS 18001 and ISO 14001	Employer is requested to replace 5 years with 2 years of certification as in this 2 years the company shall have undertaken 3 to 4 external audit for continuation of certification	An amendment / clarification of queries is already issued and is available on IWAI's website
37	Section III	5.6 / Pg. 31	International Association of dredging Companies (IADC) - Membership of IADC	Employer kindly note that International Association of Dredging Companies criteria for a new membership is to own and or control either directly or indirectly via subsidiary Sea Going Plants (Dredgers) to at least 25 Mio Euro ( <a href="https://www.iadc-dredging.com/en/68/members/membership-criteria/">https://www.iadc-dredging.com/en/68/members/membership-criteria/</a> )  The requirement for the present work is inland dredgers that are non-propelled, dumb barges with no propulsion and or accommodation that have no SOLAS, MARPOL certificates and hence the contractors owning inland dredgers under Inland Vessel Act of Coastal Vessel Act shall NOT be entitled to apply for membership of IADC.  For the reasons cited above, we request the Employer to include membership of IADC or WODA, World Dredging Association or EADA, Eastern Dredging Association or its affiliated associations. Request to kindly amend this clause suitably.	An amendment / clarification of queries is already issued and is available on IWAI's website
38	Section III	5.7 / Pg. 32	Safety Management Certificate Safety management certificate for safety of vessels of more than 500 GT in compliance with ISM standard	Employer to kindly take note that the International Safety Management is the compliance of Chapter IX SOLAS, MARPOL regulations under IMO, as the Employer have rightly pointed out that sea going vessels that are more than 500 GT should comply to have the SMC Certificate.  Kindly note that the Inland Dredgers and or the coastal vessel act dredgers are dumb barges, non-propelled with no propulsion power and do not have to comply to Chapter IX SOLAS or MARPOL regulations under IMO. Further these dredgers are no sea going dredgers and hence the compliance of ISM Standards shall NOT apply for these inland dredgers, dumb barges with no propulsion that are not sea going vessels, SMC is vessel related certificates under ISM.  Request to kindly delete this requirement.	An amendment / clarification of queries is already issued and is available on IWAI's website
39	Section III	5.8 / Pg. 33	Document of Compliance	Employer to kindly take note that the International Safety Management is the compliance of Chapter IX SOLAS, MARPOL regulations under IMO. Document of Compliance is issued to the company who either own, operate or manage the sea going vessels that are more than 500 GT and have SMC in possession for the Vessels.  Kindly note that the Inland dredgers and or the coastal vessel act dredgers are dumb barges, non propelled with no propulsion power and do not have to comply to Chapter IX SOLAS or MARPOL regulations under IMO. Further these dredgers are no sea going dredgers and hence the compliance of ISM Standards shall NOT apply for the Inland dredgers, dumb barges with no propulsion that are not sea going vessels. Since SMC is vessel related certificates that is not require for the Inland or coastal vessel dredgers, DOC shall also not be applicable for the dredging companies that own and operate inland and or coastal dredgers under ISM.  Request to kindly delete this requirement.	An amendment / clarification of queries is already issued and is available on IWAI's website
40	Section III	5.8 / Pg. 33	Safety Manning Certificate	Employer to kindly note that the inland dredgers and or coastal dredgers are either registered under the inland vessel act or the coastal vessel act or with the local Directorate of Maritime Board. The referred act do not have any provision for Safe Manning Certificate and or the Safe Manning of these dredgers.  Hence the employer is requested to kindly delete this requirement	No changes, tender conditions prevails
41	Section VII	1.2.1 / Pg. 58	Maintenance of assured depth.....	Employer to kindly confirm if model studies of the river system has been undertaken with regards to deepening the depth of the river in stages and its impact on the system. If yes, will the Employer provide a copy of such studies to the bidder after being qualified who shall be invited to tender.	This information is relevant for the next stage of tendering and would be addressed at that stage only.
42	Section VII	1.2.2 / Pg. 58	An over dredging ..... Side slopes	The Employer to kindly confirm that the present prequalification application is based on assured depth basis, if so what is the relevance of vertical and horizontal tolerance along with applicable slopes in this tender. Kindly clarify.	An amendment / clarification of queries is already issued and is available on IWAI's website
43	Section VII	1.2.6 / Pg. 59	The minimum quantity of dredging	Employer to kindly inform the minimum quantity of dredging to be undertaken annually. The Employer to also kindly clarify what is the relevance of minimum quantity of dredging in the depth assured contract.	This information is relevant for the next stage of tendering and would be addressed at that stage only.
44	Section III		PDS	The Employer have not included the minimum number of dredgers that the bidder shall own to prequalify for this project. The Employer is requested to include the minimum number of dredgers that the owner shall own / despondent owner / firm charter for participating in this prequalification application.	This information is relevant for the next stage of tendering and would be addressed at that stage only.