

### Replies of the Queries received from the bidders

S. no	Page No. & clause no.	Queries	Reply
1	Point 1 page - 3	Increase of estimated cost of the work from Rs. 15 lakhs.	For the tender which has been already floated, estimated cost can not be considered for enhancement. The tender will determine the actual cost.
2	Cl. 4.1. (ii) Page - 11	<b>Terms of Reference:</b> Identification of origin – destination pairs in India & Bangladesh for the commodities, quantities, major Shippers with data for the last five years passing through the above two LCS. If the consultants are expected to undertake O-D primary sample surveys at the LCS? If so, clarify the number of days and locations such survey is expected to be done.	This existing data of import and export of cargo and O-D pairs are to be collected from the Land Custom Stations record and from shippers whose cargo passes through these LCS for last 5 years as indicated under clause 4.1(i) and 4.1(ii).
3	Cl. 4.2 Page -12	Is engagement of a consultant/consulting firm from Bangladesh is a mandatory requirement under this tender?	Yes. Consultant is to engage the services of any reputed firm in Bangladesh for interaction and collection of required data in Bangladesh. Willingness of associate firms is to be given alongwith tender.
4	Cl. 7.1(a) Page - 14	In many of the older completed projects it may not be possible for obtaining the completion certificates. Therefore, we request Authority to accept Work order/ Agreement even instead of completed certificates.	In case of completed studies, copies of completion certificate or acceptance of final report and only in case of ongoing studies, copies of work order/agreement can be considered against experience.

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5	Cl. 7.1(b) Page - 14	Preparation of DPRs for logistics projects of comparable nature during last 7 years.... The eligibility conditions indicate experience of DPR preparation. However, the terms of reference primarily includes the scope of work to include traffic studies alone and therefore DPR experience may not be relevant. We request authority to consider projects including traffics studies for ports, coastal shipping and inland water instead of restricting the same to IWT alone.	The logistics projects of comparable nature shall be considered as per Note given for similar projects mentioned below clause 8 (a) (iii).
6	Cl. 7.1(i) Page - 14	Solvency Certificate of consulting firms may not be necessary for execution of consulting services.	Solvency certificate shall be submitted as per requirement of the tender document.
7	Cl. 7.1(b) & 8.1 Page no. 14 & 15	There are different criteria indicated under the sections of 7.1(b) and 8.1 for indicating eligibility of consultants. Clarify which is the eligibility criteria.	Clause 7.1(b) refers to the submission of scanned documents which are to be submitted alongwith. eligibility criteria for the bidders is given in clause 8.1 of the tender document.
8	cl. 8.2 page - 16	Consider QCBS mechanism to select the consulting firms rather than L1 thus giving due weightage to the technically capable firms.	The evaluation criteria is clearly defined under clause 8.2 of the tender document and shall remain same.
9	7.1 (h) & 7.1(b) Page	Requirement of 3 years of balance sheet shall be reduced to 2 years.	The requirement of submission of scanned copies of annual report and audited balance sheet for 3 years given in clause 7.1(h) is a pre requisite and remain same. The proof of successful preparation of DPRs for logistics projects of comparable nature during last 7 years is to be given. Desired experience achieved in less than 7 years is acceptable.

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