



NOTICE INVITING EXPRESSION OF INTEREST (EoI)

FOR

**PRIVATE OPERATORS FOR FERRY / Ro-Ro FERRY /
Ro-PAX / COASTAL CARGO OPERATION ON**

**NATIONAL WATERWAYS
AND
COASTAL WAYS OF INDIA**

EoI No.: IWAI/HY/15/Ro-Ro/1

Invited by

INLAND WATERWAYS AUTHORITY OF INDIA

A-13, Sector-1

Noida – 201301, India

MARCH 2020

A. Expression of Interest

1. Inland Waterways Authority of India (IWAI) is a statutory body of the Ministry of Shipping, Government of India (GoI). IWAI was setup in 1986 for regulation and development of Inland Waterways for the purposes of shipping and navigation. IWAI is primarily responsible for development, maintenance and regulation of Inland Water Transport (IWT) on the National Waterways (NWs) in the country. Presently, there are 111 NWs in the country.
2. IWT and coastal ways have the potential to provide a cost efficient, economic, reliable, safe and environmental friendly mode of transport. When developed for use by modern inland vessels operating on dependable fairway, it can reduce congestion and investment needs in rail and road infrastructure, promote greater complementarities in the riparian states, enhance intra-regional trade and, through increased economies of scale, significantly reduce overall logistics costs for the benefit of the entire economy and India's global trade competitiveness.

EOI-TOR

Inland Waterways Authority of India (IWAI) intends to float Expression of Interest (EOI) to gauge the market sentiment and know the interest of private operators for passenger ferry / Ro-Ro / Ro-Pax / Coastal Cargo operations on potential route along / across the waterways (rivers / canals / backwaters) and coastal routes nationwide. Stated below are the contours of the EOI:

Part I

Inland Waterways Authority of India (IWAI) invites sealed offers of Expression of Interest (EOI) from reputed and established operators/sole proprietor/firms/Start-ups for passenger ferry / Ro-Ro / Ro-Pax / Coastal Cargo operations. The main features of the EOI are:

1. Respondents should advise on the geographical locations and mention the waterways / coastal routes where they are willing to take up the above-mentioned operations. In case of more than one location, respondents should prioritize the locations mentioned.
2. Respondents should advise on the proposed model on design and build the terminal.
3. Respondents should advise on the duration of aforesaid operations.
4. Respondents should mention about the support needed from the Govt. to run the operations.
5. Interest parties / firms/start-ups, willing to take complete responsibility, having required requisite capability of carrying out such work are invited to submit their credentials and should provide documents demonstrating the required qualifications and relevant experience to execute the job.
6. The shortlisting criteria shall be as under.
 - The operators/sole proprietor/firms/start-ups interested in passenger ferry / Ro-Ro / Ro-Pax / Coastal Cargo operations must be registered in India.
 - Balance Sheets/Annual Reports along with CA certificate must be submitted.
 - Details of work executed pertaining to operation of passenger ferry / Ro-Ro / Ro-Pax / Coastal Cargo operations (registered under Inland Vessels Act).

In addition to the documents mentioned above the firms may submit the following, however these shall not be criteria for shortlisting:

- a. Copy of Certificate of Incorporation.
 - b. Detailed methodology for handling, operation and maintenance of vessels
 - c. Compliance with the International/National Codes/ Standards
 - d. Company profile and Past experience
 - e. Details of experience related to transportation of coastal cargo
 - f. Willingness to take total scope of work
 - g. Bidders suggestions/Queries, requirements and expectations and any other facilitation.
7. Copies of Feasibility Reports and DPRs on National Waterways are available at IWAI website (www.iwai.nic.in) for reference.
8. Interested parties may submit their “Expression of Interest” in E-procurement website and in sealed hard copies by 1500 hrs (IST) till 7th April, 2020 addressing to Hydrographic Chief, at the following address:

Hydrographic Chief

Inland Waterways Authority of India

A-13, Sector – 1,

Noida-201301, India

Tel: (0120) 2527667; Fax (0120) 2544041

Email- hc.iwai@nic.in Website: www.iwai.nic.in

The cover containing EOI should be sealed and superscripted “**Expression of Interest (EOI) for passenger ferry / Ro-Ro / Ro-Pax / Coastal Cargo operations**”. The responses received will be opened at 1530 hrs (IST) on 8th April, 2020. The interested bidder may seek any clarification on above from “**Hydrographic Chief**” at the above-mentioned address within 7 days of publication of this EoI.

9. IWAI reserves the right to accept or reject any offer or the whole process without assigning any reason to the bidders what so ever.
10. This notice is issued only to elicit an Expression of Interest (EOI) from parties interested in the **passenger ferry / Ro-Ro / Ro-Pax / Coastal Cargo operations** and does not constitute any binding/commitment from IWAI to invite any or all the parties in the subsequent bidding process. IWAI will not be responsible/ liable to any party in any way for costs associated in preparation & submission of EOI. IWAI is also not obliged to share clarification related questions with other bidders than the one which seeks clarification.

Hydrographic Chief

Disclaimer

1. This EoI document is neither an agreement nor an offer by the Inland Waterways Authority of India (IWAI) to the prospective Applicants or any other person.
2. IWAI will not be responsible for any delay in receiving the EoI. The issue of this EOI does not imply that IWAI is bound to select an Applicant or to appoint the Applicant, as the case may be, for passenger ferry / Ro-Ro / Ro-Pax / Coastal Cargo operations.
3. IWAI reserves the right to accept / reject any or all EoI submitted.
4. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. IWAI accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.
5. IWAI reserves the right to change / modify / amend any or all provisions of this EOI document. Such revisions to the EOI / amended EOI will be made available on the website of IWAI www.iwai.nic.in and e-procurement website.
6. If at any time during the evaluation of EOI, IWAI requires any clarification on the documents submitted by the prospective firms, it reserves the right to request a clarification so as to complete the evaluation.
7. At the end of this process of evaluation, IWAI will short-list the parties who comply with the EOI conditions for appropriate action.

Hydrographic Chief