



NOTICE INVITING EXPRESSION OF INTEREST (EoI)

FOR

**FERRY / CRUISE OPERATION ON DELHI STRETCH
OF
RIVER YAMUNA
NATIONAL WATERWAY -
110**

EoI No.: IWAI/NW-110/Delhi/EOI/24-25

Invited by

INLAND WATERWAYS AUTHORITY OF INDIA

A-13, Sector-1
Noida – 201301, India

4th September 2024

A. Expression of Interest

1. Inland Waterways Authority of India (IWAI) is a statutory body of the Ministry of Ports, Shipping and Waterways, Government of India (GoI). IWAI was setup in 1986 for regulation and development of Inland Waterways for the purposes of shipping and navigation. IWAI is primarily responsible for development, maintenance and regulation of Inland Water Transport (IWT) on the National Waterways (NWs) in the country. Presently, there are 111 NWs in the country.
2. IWAI is in the process of developing ferry services in Capital state i.e., Delhi. The envisaged development is to be undertaken on Yamuna River (National Waterway-110) to provide River cruise tourism. When developed this shall boost river cruise tourism in the capital state of India and will be first of its kind environmentally friendly sustainable water transport project.
3. To undertake the development works, IWAI is in the process of entering MoU with Delhi Development Authority, Delhi Jal Board and Irrigation & Flood Control Department, Delhi. Each of the agency will have a set of roles and responsibilities.

TERMS OF REFERENCE

Inland Waterways Authority of India (IWAI) intends to float Expression of Interest (EOI) to gauge the market sentiment and know the interest of private operators for passenger ferry / cruise operations on River Yamuna (NW-110) at the identified 04 km stretch in Delhi. The project is being developed with a joint effort of Inland Waterways Authority of India, Delhi Development Authority (DDA), Delhi Jal Board (DJB) and Irrigation and Flood Control Department (I&FC) with defined set of roles and responsibilities.

The ferry/ cruise services will start and finish at Sonia Vihar, the project will involve the following supporting infrastructure which will be provided by IWAI and DDA, supported by DJB and I&FC:

- HDPE floating Jetties
- Navigational Aids
- Shore facility with Charging facility
- Availability of minimum LAD for ferry/ cruise services



Figure 1- Indicative Map of Proposed Ferry Route

The scope of services for the operator will consist of the following activities:

- Procurement of Electric/ Solar hybrid boats (initially 2 Nos) for operating the ferry services.
The boat should be of the following specification:
 - Seating capacity – 20-30 Pax
 - Speed – 5-7 Knots
 - Maximum draft – 1.2 m
- Operation and Maintenance of the boat and shore facility
- Adherence to safety regulations as per the applicable law and IV Act
- Adherence to applicable law and various guidelines, notifications (IV Act, NGT, MoEF etc)

Part I

Inland Waterways Authority of India (IWAI) invites sealed offers of Expression of Interest (EOI) from reputed and established operators/sole proprietor/firms/Start-ups for passenger ferry. /Cruise operations. The main features of the EOI are:

1. Respondents should advise on the proposed operating model for the ferry/ cruise operation i.e., Fixed fee or Revenue percentage sharing.
2. Respondents should advise on the duration of aforesaid operations.
3. Respondents should mention about the support needed from the Govt. to run the operations.
4. Respondents should provide details of the proposed Electric/ Solar hybrid boat proposed for the ferry/ cruise services.
5. Interest parties / firms/start-ups, willing to take complete responsibility, having required requisite capability of carrying out such work are invited to submit their credentials and should provide documents demonstrating the required qualifications and relevant experience to execute the job.
6. The shortlisting criteria shall be as under.
 - The operators/sole proprietor/firms/start-ups interested in passenger ferry / cruise operations must be registered in India.
 - Balance Sheets/Annual Reports along with CA certificate must be submitted.
 - Details of work executed pertaining to operation of passenger ferry / cruise operations (registered under Inland Vessels Act).

In addition to the documents mentioned above, the firms to submit the following, however these documents shall not be criteria for shortlisting:

- a. Copy of Certificate of Incorporation.
- b. Detailed methodology for handling, operation and maintenance of vessels
- c. Compliance with the International/National Codes/ Standards
- d. Company profile and Past experience
- e. Details of experience related to passenger ferry/ cruise operations
- f. Willingness to take total scope of work

- g. Bidders suggestions/Queries, requirements and expectations and any other facilitation.
7. Copies of Feasibility Reports and DPRs on National Waterway - 110 is available at IWAI website (www.iwai.nic.in) for reference.
8. Interested parties may submit their “Expression of Interest” in E-procurement website and in sealed hard copies by 1500 hrs (IST) till 4th October, 2024 addressing to Chief Engineer - JMVP, at the following address:

Chief Engineer - JMVP

Inland Waterways Authority of India

A-13, Sector – 1,

Noida-201301, India

Tel: (0120) 2527667; Fax (0120) 2544041

Email- akmishra.iwai@nic.in Website: www.iwai.nic.in

The cover containing EOI should be sealed and superscripted “**Expression of Interest (EOI) for passenger ferry / cruise operation in River Yamuna (NW-110) Delhi stretch**”. The responses received will be opened at 1500 hrs (IST) on 7th October, 2024. The interested bidder may seek any clarification on above from “**Chief Engineer - JMVP**” at the above-mentioned address within 7 days of publication of this EoI.

9. IWAI reserves the right to accept or reject any offer or the whole process without assigning any reason to the bidders what so ever.
10. This notice is issued only to elicit an Expression of Interest (EOI) from parties interested in the **passenger ferry / cruise operations** and does not constitute any binding/commitment from IWAI to invite any or all the parties in the subsequent bidding process. IWAI will not be responsible/ liable to any party in any way for costs associated in preparation & submission of EOI. IWAI is also not obliged to share clarification related questions with other bidders than the one which seeks clarification.

Chief Engineer - JMVP

Disclaimer

1. This EoI document is neither an agreement nor an offer by the Inland Waterways Authority of India (IWAI) to the prospective Applicants or any other person.
2. IWAI will not be responsible for any delay in receiving the EoI. The issue of this EOI does not imply that IWAI is bound to select an Applicant or to appoint the Applicant, as the case may be, for passenger ferry / cruise operations.
3. IWAI reserves the right to accept / reject any or all EoI submitted.
4. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. IWAI accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.
5. IWAI reserves the right to change / modify / amend any or all provisions of this EOI document. Such revisions to the EOI / amended EOI will be made available on the website of IWAI www.iwai.nic.in and e-procurement website.
6. If at any time during the evaluation of EOI, IWAI requires any clarification on the documents submitted by the prospective firms, it reserves the right to request a clarification so as to complete the evaluation.
7. At the end of this process of evaluation, IWAI will short-list the parties who comply with the EOI conditions for appropriate action.

Chief Engineer