

Proceedings of the Virtual (On-line) Pre-bid meeting held on 8th June, 2023 for the “Outsourcing of Manpower Services for Operation and Maintenance of New Navigational Lock at Farakka”

The following attended the meeting:

I. IWAI

- (i) Sh Ravi Kant, Chief Engineer & Project Manager (JMVP), IWAI
- (ii) Sh. A K Mishra, Director (JMVP-II), IWAI
- (iii) Sh. Arvind Kumar, Director (I/c), Kolkata, IWAI
- (iv) Sh. Vinit Pandey, Asst. Director (M), Farakka, IWAI
- (v) Sh. S K Pandita, Sr. Consultant (Procurement – II), PMU, JMVP
- (vi) Sh. Prashant Pratap Singh, Sr. Consultant (Procurement – I), PMU, JMVP

II. M/s KPMG Advisory Services Pvt. Ltd.

- (i) Sh. Gaurav Vaish
- (ii) Ms. Neha Thakur
- (iii) Ms. Sanura Fernandez

III. M/s Lion Engineering Consultants Pvt. Ltd.

- (i) Sh. Anish Jain

IV. M/s APC Marine and Technical Services

- (i) Sh. Aniruddha Chattopadhyay

V. M/s Subir Paul Chowdhury

- (i) Sh. Siddharth Paul Chowdhury

VI. M/s Giasuddin S K

- (i) Jb. Giasuddin Shaikh

2. The written queries and queries put forth during the meeting were responded and attached as Annex-1.

**Outsourcing of Manpower Services for Operation & Maintenance of New
Navigational Lock at Farakka**

Tender No. IWAI/WB/NW-1/14/9/2023

Responses to Pre-bid queries

S. No.	Section No. Clause, Sub Clause No and Page No of Tender	Tender Clause Description	Query	IWAI response
1	Section-III Clause No. 6.9 of Data Sheet At Page No. 37 of 121	6.9 JV / Consortium Bids from Joint Ventures/ Consortiums are permitted.	<p>JV Criteria is allowed but Qualifying Criteria is not given in the RFP for the JV partner.</p> <p>So, we understand that both of the Lead Partner & JV Partner should jointly meet- up the eligibility criteria.</p>	In case of JV, all partners shall jointly meet eligibility criteria.
2	<p>Section-I Notice Inviting Tender (b) Critical Data Sheet point xi) At Page No. 7 of 121</p> <p>16.1 Minimum Qualification Criteria point (a) At Page No.</p>	<p>EMD (Earnest money deposit) INR 9,75,257/- i.e. 2% of estimated value i.e. INR 4,87,62,870/- as mentioned in Bid Data Sheet Section-III</p> <p>a) At least 3 similar completed services each costing not less than 40% of one year Estimated Cost of INR 1,54,68,000/- excluding GST.</p>	<p>Both Clauses related to estimated cost of the project seems to be contradictory.</p> <p>Kindly clarify, what is the estimated cost for the project.</p>	Please note that estimated value for 3 years is INR 4,87,62,870/- and estimated value for first year is INR 1,54,68,000/-

S. No.	Section No. Clause, Sub Clause No and Page No of Tender	Tender Clause Description	Query	IWAI response
	29 of 121			
3	Clause 16.1.1 Minimum Qualification Criteria At Page No. 29	<p>16.1.1 Minimum Qualification Criteria for provision of manpower services for Operation and Maintenance of new navigational lock at Farakka</p> <p>The Bidder should have successfully completed “Similar Works” in previous 7 years before the Bid Submission Date as per the sub-criteria specified below:</p> <p>a) At least 3 similar completed services each costing not less than 40% of one year Estimated Cost of INR 1,54,68,000/ excluding GST, i.e., the amount equal to INR 61,87,200/- (INR Sixty-one lakh eighty seven thousand two hundred only) or</p> <p>b) At least 2 similar completed services each costing not less than 60% of one year Estimated Cost of INR 1,54,68,000/- excluding GST, i.e., the amount equal to INR 92,80,800/- (INR Ninety two lakh eighty thousand eight hundred only) or</p> <p>c) At least 1 similar completed service costing not less than 80% of one year Estimated Cost of, i.e., the amount equal to</p>	We request you to kindly allow the average value of works as INR 61,87,200/-, instead of minimum value of works	No change. Tender conditions prevail.

S. No.	Section No. Clause, Sub Clause No and Page No of Tender	Tender Clause Description	Query	IWAI response
		INR 1,23,74,400/- (INR One crore Twenty-three lakh seventy four thousand four hundred only).		
4	Clause 16.1.1 Minimum Qualification Criteria At Page No. 29 of RFP	For this purpose, "Similar Works" means "having provided the manpower for operation and maintenance either for various types of gates for barrage/ dams/ canals/ navigational locks/ locks of ports/ vessel crossing arrangements through the lock gate OR for maintenance of mechanical equipment for various civil structures/ hydro-mechanical works including barrage/ dams/ canals/ locks/ bridge openings etc."	We propose to consider maintenance/ electro-mechanical/ electrical / fabrication & mechanical works in naval ships/ defense sector also. Additionally, manpower services for PMC works in other infrastructure sectors can also be considered as similar works.	Similar Works definition is updated as below: "Similar Works" means "having provided the manpower for operation and maintenance either for various types of gates for barrage/ dams/ canals/ navigational locks/ locks of ports/ vessel crossing arrangements through the lock gate OR for maintenance of mechanical equipment for various civil structures/ hydro-mechanical works/ <u>electro-mechanical works</u> including barrage/ dams/ canals/ locks/ bridge openings etc."
5	Clause 6. Payment Terms Page 94	(a) Payment terms shall be as mentioned in ToR, Section VI, of this Tender Document and a retention money of 6% will be deducted from the monthly payment upto a maximum of 5% of the total contract	Retention money of 6% can be released against submission of Retention Bank Guarantee?	No change. Tender conditions prevail.

S. No.	Section No. Clause, Sub Clause No and Page No of Tender	Tender Clause Description	Query	IWAI response
		amount. The retention money accrued shall be released along with the final payment to the Contractor. No interest shall be payable to the Contractor on the retention money.		
6	Section-III Data Sheet, Date & time for submission of Bid at Page No. 36 of RFP	Date: 27.06.2023 ("Bid Submission Date") Time: Latest by 1500 Hrs (IST)	For better and comprehensive proposal, we hereby request you to kindly extend the bid due date at least for 15 days from the current bid submission date.	Bid submission date updated to 01.08.2023, latest by 1500 Hrs (IST) Technical bid opening date: 02.08.2023 at 1530 Hrs (IST)
7	-	General	Operators would be provided by IWAI? Please clarify?	Please refer Section VI, Clause 10 for key-staff to be provided by IWAI for O&M operations
8	-	General	For bearings replacement, hinge replacement, equipment lifting etc., crane/ hoists to be provided free of cost by IWAI?	Please refer Section VI, Clause 9. No change. Tender conditions prevail.