

**Subject:** National Competitive Bidding for Design, Construction, Supply, Transportation, Installation, Testing and Commissioning of Concrete Pontoon and Floating Walkway for providing Floating Jetties in the State of West Bengal on NW – 1 (Ganga – Bhagirathi – Hooghly River System from Haldia to Varanasi)

**Reference:** IN-IWAI-490109-GO-RFB

**CPP Portal Tender no:** 2025\_IWAWB\_869263\_1 & 2

Pre-bid minutes as per meeting held on 28<sup>th</sup> July 2025 virtually:

Sr. No	Description	As per tender	Bidder's Query	Employer's Response
1	SECTION III. EVALUATION AND QUALIFICATION CRITERIA Clause 1.1 Qualification Criteria (ITB 32.1) Page No 48	Annual Turnover Lot-A: Average Annual Financial Turnover: The Bidder should have Minimum Average Annual Financial turnover of INR 8,59,91,388.00, calculated as total certified payments received for contracts in progress or completed, within the last three (3) Financial years as on 31st March 2024. Lot-B: Average Annual Financial Turnover: The Bidder should have Minimum Average Annual Financial turnover of INR 8,59,91,388.00, calculated as total certified payments received for contracts in progress or completed, within the last three (3) Financial years as on 31st March 2024. If the bidder is quoting for both the lots, the bidder needs to meet out the cumulative average annual financial	The Bidder should have Minimum Average Annual Financial turnover of INR 8,59,91,388.00, calculated as total certified payments received for contracts in progress or completed, within the last three (3) Financial years as on 31st March 2024. If the bidder is quoting for both the lots, the bidder needs to meet out the cumulative average annual financial turnover criteria by adding of annual turnover value for Lot-A and Lot-B, as mentioned for both the lots above As per your above terms, kindly clarify if bidder is quoting for both the lots (Lot A & B) the average annual financial turnover required will be total 17,19,82,776.00/- (8,59,91,388.00 + 8,59,91,388.00)	Please refer the clause “1.1 (A) (a)- Average Annual Turnover” for the same. “If the bidder is quoting for both the lots, the bidder needs to meet out the cumulative average annual financial turnover criteria by adding of annual turnover value for Lot-A and Lot-B, as mentioned for both the lots above.”  Tender condition prevails.

		turnover criteria by adding of annual turnover value for Lot-A and Lot-B, as mentioned for both the lots above.		
2	SECTION III. EVALUATION AND QUALIFICATION CRITERIA Clause 1.1 Qualification Criteria (ITB 32.1) Page No 48	<p>Liquid Assets</p> <p>The Bidder shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the cash flow requirements (Form FIN 3.1 (A), Section IV: Bidding Forms) estimated as below for the subject Contract Agreement (s) net of the Bidders other commitments:</p> <p>Lot-A: INR 8,59,91,388.00 Lot- B: INR 8,59,91,388.00</p> <p>The Bidders shall also demonstrate, to the satisfaction of the Purchaser, that it has adequate sources of finance to meet the cash flow requirements on works currently in progress and for future Contract commitments.</p> <p>The audited balance sheets or, if not required by the laws of the Bidder's country, other financial statements acceptable to the Purchaser, for the last three (3) years shall be submitted and must demonstrate the current soundness of the Bidder's financial position and indicate its prospective long-term profitability</p>	<p>Kindly clarify if bidder is quoting for both the lots (Lot A &amp; B) the liquid assets required will be total 17,19,82,776.00/- (8,59,91,388.00 + 8,59,91,388.00) and bidders has to submit Form FIN 3.1 (A) with total value of minimum 17,19,82,776.00/-</p>	<p>Please refer the clause "1.1 (A) (a)- Liquid Asset" for the same.</p> <p>"If the bidder is quoting for both the lots, the bidder needs to meet out the cumulative liquid asset criteria by adding of value as mentioned for both the lots above."</p> <p>Tender condition prevails.</p>

		If the bidder is quoting for both the lots, the bidder needs to meet out the cumulative liquid asset criteria by adding of value as mentioned for both the lots above.		
3	SECTION III. EVALUATION AND QUALIFICATION CRITERIA Clause 1.1 Qualification Criteria (ITB 32.1) Page No 49	<p>The Bidder shall furnish documentary evidence of supply &amp; commissioning to demonstrate that it meets the following experience requirement(s) as per the schedules:</p> <p>Lot-A: The bidder should have completed or on-going projects for supply of two (02) similar item in the last 5 years. Such projects should have been undertaken directly or indirectly for any Government/Public sector organizations.</p> <p>Lot-B: The bidder should have completed or on-going projects for supply of two (02) similar item in the last 5 years. Such projects should have been undertaken directly or indirectly for any Government/Public sector organizations.</p> <p>Similar item mean Supply, Fabrication of Floating concrete structures.</p> <p>The similar works experience of parent company / subsidiary / sister Company of the Bidder shall not be considered.</p> <p>If the bidder is quoting for both the lots, the bidder needs to meet out the cumulative experience and technical</p>	If the bidder is quoting for both lots, kindly clarify that the bidder should have completed or possess copies of work orders for four (04) similar items, i.e., supply and fabrication of floating concrete structures, in the last 5 years.	<p>Please refer the clause “1.1 (A) (b)- Experience and Technical Capacity” for the same.</p> <p>“If the bidder is quoting for both the lots, the bidder needs to meet out the cumulative experience and technical capacity criteria by adding of number/value as mentioned for both the lots above.”</p> <p>Tender condition prevails.</p>

		capacity criteria by adding of number/value as mentioned for both the lots above.		
4	SECTION VII – SCHEDULE OF REQUIREMENTS Clause 15 General Upkeep and Maintenance Page 88	General Upkeep and Maintenance During the General Upkeep and Maintenance period, the Supplier shall undertake normal routine maintenance, cleanliness, proper mooring & berthing, replacement, repairs, painting, shifting due to change in river course etc., for safety and serviceability of floating Pontoon and walkways by providing requisite manpower round the clock. The Supplier has to man and maintain the pontoon and walkway installed at each location as per the directions of the EIC.	Kindly note that anchoring these pontoon systems is a complex process, involving heavy anchor weights and long chain connections. Due to the massive anchoring equipment, site specific engineering, and underwater anchor placement and burial, the remote and rural interior area as nature of sites where a floating concrete pontoon cannot be shifted once anchored. Therefore, it is essential that the pontoons are accurately positioned during the initial installation, as relocation is generally not a viable option after deployment. In view of the above, we kindly request the removal of the pontoon shifting work from the scope of work.	No change. Tender condition prevails.
5	SECTION VII – SCHEDULE OF REQUIREMENTS Page 90, Clause no 1(f)	Minimum wall thickness of concrete pontoon shall be 200mm.	The minimum wall thickness should be as per IIT / IRS / NIT approved design (TENDER SHOULD NOT SPECIFY 200MM).	<b>Serial no 1 (f) at Page 90 of Technical Specifications of Concrete Pontoon to be read as”</b> “The wall thickness shall be as per design done by Supplier & vetted from IIT/NIT/IRS. The Supplier shall ensure the desired strength, life span & durability of the floating

				concrete jetty as per technical specifications”
6	SECTION II - BIDDING DATA SHEET ITB 14.8 (a) (iii) Page 39	<p>Final destination (Project Site): Locations as mentioned in Part 2: Supply Requirements “Final destination (Project Site)*”:</p> <p>Lot-A (5 Nos)</p> <p>i. Ghoramara (in the district of South 24 Parganas)</p> <p>ii. Nischintapur (in the district of South 24 Parganas)</p> <p>iii. Nainan (in the district of South 24 Parganas)</p> <p>iv. Katakhal (in the district of South 24 Parganas)</p> <p>v. Basudevpur (in the district of Howrah)</p> <p>Lot-B (5 Nos)</p> <p>i. Boragachi (in the district of Howrah)</p> <p>ii. Shantipur (in the district of Nadia)</p> <p>iii. Guptipara (opposite Shantipur) (in the district of Nadia)</p> <p>iv. Agradwip Ghat (Agrawdwip side) (in the district of Nadia)</p> <p>v. Samudragarh (In the district of East Burdwan)</p>	<p>Kindly provide following for each Locations</p> <p>a) GPS Coordinates for each location of installation,</p> <p>b) depth of water during peak and non-peak season</p> <p>c) vertical water level variation during peak and non-peak season</p> <p>d) lateral water level variation during peak and non-peak season – meaning the distance water recedes from permanent shoreline at each location</p> <p>e) What is the maximum and minimum wind speed to be taken in consideration in design and calculation report</p> <p>f) What is the max wave height to be taken in consideration in design and calculation report</p> <p>Information on these parameters is required and important as approval authority demands the same to evaluate pontoon behavior with different environmental load</p>	<p>The GPS coordinates &amp; other details are attached at Annexure-1 with this document.</p> <p>Tender condition prevails.</p>
7	BOQ Page	Length of HDPE Walkway	Length of HDPE Floater mentioned in your BOQ is (9m x 2m x 0.8m handrail) We are of the view that the HDPE Floater length which is kept standard will be insufficient at all locations, it is important that IWAI provides google coordinates	<p>Coordinates are mentioned above at sr no 6.</p> <p>With regard to the length &amp; size of the Gangway, this shall be 9 m x 2 m x 0.8 m size in three pieces each of 3 m x 2 m x 0.8</p>

			for Anchoring the pontoon as well from where Floating shore connecting walkway with HDPE Floater need to be made to meet with tender requirement in a manner that pontoon and walkway are safe in all conditions keeping the annual water level variation in mind at all locations as stated in tender.	m having proper railing & ramp adjustment on 2 piece to provide the shore and pontoon connectivity for smooth embarkment & disembarkment of the passengers.  Tender condition prevails.
8	SECTION VII – SCHEDULE OF REQUIREMENTS Milestones / Key Deliverables Sl. No. 6 Page 85	Registration of the Pontoon in the name of the purchaser	Kindly share the registration process for these floating concrete pontoon in IWAI's name and the nodal agency that will do the registration of these floating concrete pontoon. Please share any guidelines for registration of floating concrete pontoon under IV Act/Rules. Today Floating Concrete Pontoons are in use in NW 1, Kerala Inland Waters, Karnataka Inland Waters, Mumbai Port Waters, Kolkata region, Mangalore Port area, Statue of unit region in Gujarat, Murmgao Port Trust and many such other places. Nowhere these pontoons are registered as there is no code / no act which covers them, thus in absence of available law / act / policy bidder cannot register these pontoons is the reality and this	The Pontoon are to be constructed as per the approved drawings & guidelines of IIT & IRS or any classification societies (IACS body).  The construction guidelines are available for concrete pontoon with IACS/ IRS. Based on the submission of certification & documents to Registering Authority by the Supplier, registration of the pontoon is to be done from any Registering authority in India on behalf of the Purchaser.  The cost of all the expenses for registration shall be borne by the supplier.  Tender condition prevails.

			should be omitted from the scope to avoid later stage complications.	
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**Annexure-1**

Name of location	GPS co-ordinate	Depth of Water in peak season and non-peak season	Vertical variation in peak season and non-peak season	Lateral variation in peak season and non-peak season
Ghoramara	21°54'16.54" 88°8'3.00"	5m 2m	4-5m	25m
Nishintapur	21°59'46.90" 88°11'24.84"	8.5m 2.5m	4-5m	35m
Nainan	22°15'46.31" 88°5'20.76"	7.5m 2.5m	4-5m	10m
Katakhali	22°19'46.62" 88°6'7.06"	5m 2.5m	4-5m	15m
Basudevpur	22°21'4.44" 88°5'17.77"	6m 2.5m	4-5m	25m
Boraghachi	22°19'23.09" 88°5'23.05"	6m 2.5m	4-5m	25m
Shantipur	23°12'39.05" 88°25'17.55"	7m 3m	4m	30m
Guptipara	23°12'27.15" 88°25'16.90"	10m 6m	4m	10m
Agardweep Ghat (Agardweep side)	23°35'45.02" 88°14'47.66"	11m 4m	7m	30m
Samudragarh	23°20'19.00" 88°19'45.45"	8m 3m	5m	10m