

**Subject:** NATIONAL COMPETITIVE BIDDING FOR DESIGN, FABRICATION, TRANSPORTATION, SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF STEEL PONTOONS ALONG WITH FLOATING WALKWAYS FOR PROVIDING FLOATING JETTIES AT SEVEN (07) LOCATIONS ON NW – 1 (GANGA – BHAGIRATHI – HOOGHLY RIVER SYSTEM FROM HALDIA TO VARANASI) IN THE STATE OF WEST BENGAL.

**Reference:** IN-IWAI-367869-GO-RFB

**CPP Portal Tender no:** 2023\_JMVP\_767182\_1

Pre-bid minutes as per meeting held on 28<sup>th</sup> August 2023:

| <b>Sr. No</b> | <b>Description</b>        | <b>As per tender</b>   | <b>Bidder's Query</b>                               | <b>Employer's Response</b>   |
|---------------|---------------------------|--|---|--|
| 1             | BDS, ITB 19.3, Page No 37 | The amount of the Bid Security shall be: Rs 23,59,000/- (Rupees Twenty-Three Lakhs Fifty-nine Thousand Only).  | We are MSME firm. Can we request for EMD exemption? | The world Bank procurement guidelines does not allow MSME exemption. Tender conditions prevail.  |
| 2             | Clause no 4m Page No 3    | Bidding documents are available online on <a href="https://eprocure.gov.in/eprocure/app">https://eprocure.gov.in/eprocure/app</a> (website) for a non-refundable fee as indicated below, in the form of RTGS/ NEFT/ Demand Draft/ cashier's cheque/ certified cheque from any scheduled/ nationalized bank payable at Noida/ New Delhi in favour of IWAI Fund Jal Marg Vikas (proof of cost of bid document to be submitted subsequently as per the procedure described in paragraph 7 below). Bidders will be required to register on the website, which is free of cost. The bidder would be responsible for ensuring that any addenda available on the website is also downloaded and incorporated. | Point 4 to be clarify by client                     | In order to submit the bid on central e-procurement portal (CPPP), the registration on the portal is mandatory.<br><br>For details, please refer ITB 25.1 of Bid data sheet. |

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| 3 | Clause no 7, Page no 5                            | The bidders are required to submit (a) original RTGS/ NEFT/ demand drafts/ cashier's cheque/ certified cheque towards the cost of bid document and registration on e-procurement website (if not previously registered); (b) original bid security in approved form; and (c) original affidavit regarding correctness of information furnished with bid document with Vice Chairman & Project Director, JMVP, IWAI, A-13, Sector-1, Noida-201301, U.P before the opening of the Technical Part of the bid given above, either by registered post/speed post/courier or by hand, failing which the bids will be declared non-responsive and will not be opened.   | Please clarify whether mentioned documents should be send by speed post?              | The documents shall be uploaded on the CPP portal along with the bid documents. Further, the original copies of the documents as per clause no 7 at page no 5 shall be submitted either by registered post/speed post/courier or by hand.<br><br>Tender conditions prevail. |
| 4 | 1.1 Qualification Criteria (ITB 32.1), Page No 44 | The bidder must be a manufacturer & have following qualification:<br>.....The Bidder shall furnish documentary evidence of Supply & Commissioning to demonstrate that it meets the following experience requirement(s):<br>1. The bidder should have experience of supply & commissioning of four (04) similar items in the last 5 years.<br>“Supply and commissioning of similar items” means Fabrication, Transportation, Installation, Testing and Commissioning of inland vessels like propelled/ non-propelled barge or pontoon or sea going vessels/steel pontoons duly certified by any classification society/ IRS and registered by any registering authorities under Inland Vessel Act or any other relevant act / regulation” | Can we provide the experience of manufacturer from which we are taking authorization? | Refer 1.1, ITB 32.1, Page No 44 of tender document.<br><br>Bidder must be a manufacturer.<br><br>Tender conditions prevail.   |

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| 5 | Clause no 3.1, ToR, Page No 76 | The Supplier shall review the available data and reports if any, pertaining to the works and shall carry out all necessary surveys as required and instructed by Purchaser/ EIC. The Supplier shall also make a detailed analysis of the site and existing facilities available for execution of the works.   | What data is available with Purchaser?<br>How can the Supplier avail the available data? | Hydraulic, Topographical & Geotechnical data available, shall be shared with the successful bidder.   |
| 6 | Clause No 3.2, ToR, Page No 76 | <p>The Supplier based upon the surveys and detailed analysis undertaken shall submit preliminary design &amp; final detailed design* along with detailed calculations, sectional drawings, Bill of Quantities (BoQ), work plan &amp; methodology for carrying out the execution of works before commencement of the works at site. The Supplier shall bear all the cost arising out of surveys and detailed analysis.</p> <p><i>*The responsibility of reviewing and vetting the detailed design along with detailed calculations and sectional drawings shall be undertaken from reputed &amp; authorized classification societies IRS/ IIT/ institutes as per the consent of the Purchaser/ EIC.</i></p> <p><i>The Supplier shall coordinate with such professionals &amp; other professionals (if any appointed by the Purchaser), attend meetings and provide all necessary information drawings and details sufficient enough for systematic review/vetting of the design proposals. The fee for such proof checking shall be borne by the Supplier.</i></p> | Please confirm the procedure to carry out the site survey/ contact person.               | <p>For site visit, undertaking survey, the bidder may contact Director (I/C), IWAI Kolkata.</p> <p>Tele: 033-24395570, Mobile: 8902159698</p> <p>E-mail: <a href="mailto:dirkol.iwai@nic.in">dirkol.iwai@nic.in</a></p> |
| 7 | Clause No: 7.2 (a) Delivery    | .....preparation and approval of drawings, designs, working drawings (to be duly approved by any classification society/ IRS/IIT), .....  | Please confirm who will bear the charges of the same?                                    | Please refer clause no 3.2 at Page No 76 of tender document.<br>The fee for the same shall be borne by the Supplier.  |

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|   | Schedule<br>, Page No<br>77  |  |   | Tender conditions prevail.   |
| 8 | Clause<br>No F,<br>INSPECT<br>ION,<br>TESTS<br>AND<br>TRIALS,<br>Page No<br>91 | The purchaser's representative shall inspect and carryout specification surveys during the fabrication of the pontoon. The pontoon shall be fabricated under the statutory survey of IWT Directorate and specification survey by purchaser/purchaser's representative.   | Charges of the Surveyors are to be borne by the bidders?  | Charges of the Surveyors shall be borne by the supplier.<br><br>Tender conditions prevail.           |
| 9 | Clause<br>No 17,<br>A.6, Page<br>No 88   | One cabin of size (4m length x 4m breadth) suitable for two (2) persons shall be provided on the pontoon. The cabin shall be placed such that the passenger embarkment/ disembarkment area is kept clear. Pontoon to be equipped with Lifesaving appliances (15 Nos. lifebuoys, 30m life line rope, 60 Nos. life jackets and two first aid kits) and one (01) number of portable dry powder fire extinguishers of 9 litre capacity for all classes of fire. All items shall be provided in appropriate storage box painted red with lock and key and fastened to the floating pontoon. It shall be as approved by the EIC. | You have stated requirement of 15 Nos Life Buoys and 60Nos Life Jackets to be stored onboard the Pontoon. These quantities are generally three quantities are ascertained based on the number of crew/Passengers on the craft as per statutory rules. Since as per your Specification only 02 Nos crew are onboard. We propose 03 nos Life Buoys and 10 nos Life Jackets. This is in view of lack of space towards proper storage of so many Life Buoys and | Please refer clause no 17, A.6, Page No 88 of the tender document.<br><br>Tender conditions prevail. |

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|    |                                       |   | Life Jackets in such as constrained space.  |   |
| 10 | Serial. 17 clause C.3, Page No 90     | <b>Deck machinery:</b> Two (02) numbers of hand operated davits of 1.0 Ton SWL to be provided conforming to IS 5386 (1969).   | You have asked for provision of 02 nos hand operated Davits of 1.0 Ton SWL to be provided. Please note that since you have opted for electrically operated windlass on these pontoons, these Davits are rendered redundant. The instance of lowing or heaving the anchors manually with these Davits would not arise. | Devit may be required for various purposes not only restricted to handle anchors.<br><br>Tender conditions prevail. |
| 11 | Serial No. 17, clause C.5, Page No 90 | <b>Fenders:</b> Steel fenders are to be provided all around the pontoon perimeter fabricated of half cut pipe of dia 200mm and 20 NB schedule. Tyre fenders of sufficient size are also to be provided on both sides in such a manner that the spacing between them does not exceed 1250 mm. Lugs of not less than 16 mm to tie up these tyres are to be welded to the sides. | you have stated 200mm/ Diameter Steel Fenders, however your Depth of Pontoon is 1M and Draft 0.5M, so with a freeboard of 500mm, if 200mm is taken away by fender, we foresee difficulty in berthing of Vessels alongside. We propose 150 mm Diameter Fender as approved by class.                                    | Tender condition prevails.  |
| 12 | SCC-GCC Clause                        | (i) <i>Mobilization Payment:</i> Ten (10) % of the Total Contract Price* (excluding the cost of General Upkeep & Maintenance i.e Sl. No 2. of Price and   | Refer your Sec towards GCC (Clause 16.1) Serial(ii) d, e & f all of   | <i>The clause GCC 16.1 of SCC at Page No 126 &amp; 127 may be read as:</i>  |

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Completion Schedule – Related Services) shall be paid within thirty (30) days of signing of Contract and upon submission of claim / against a simple receipt and a bank guarantee for the equivalent amount valid until the completion of contract and, in the form, provided in the Contract or another form acceptable to the Purchaser. The work methodology, work schedule, QAP are also required to be submitted by the Supplier during claiming this payment milestone.

(ii) Payment shall be paid as per the payment schedule given below on receipt of Goods and upon submission of the documents specified in Clause 13 of SCC:

| S. No. | Milestones / Key Deliverables | Payment Schedule(to be paid on pro-rata basis) as percentage of contract price*–<br><br>Seven (07) Nos. of Steel pontoons and Floating shore connecting walkway with HDPE floater |
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them states the same stage of Testing & Trial, Commissioning and encompasses 55% of payment, apart from these there is a separate final acceptance stage of 5% Payment. Please clarify the physical milestones and the certification that is to be achieved for these stages. In our opinion Serial (e), (f) and (iii) entails the same stage and must be merged in to a single stage of 20% Payment and just as in your other Tenders an intermittent stage Payment of 20% payment be introduced on achievement of 50% Hull Fabrication & Erection.

(i) *Mobilization Payment: Ten (10) % of the Total Contract Price (excluding the cost of General Upkeep & Maintenance i.e Sl. No 2. of Price and Completion Schedule – Related Services) shall be paid within thirty (30) days of signing of Contract and upon submission of claim along with a bank guarantee for the equivalent amount valid until the completion of contract and, in the form, provided in the Contract or any other form acceptable to the Purchaser. The work methodology, work schedule, QAP are also required to be submitted by the Supplier at the time of claiming this payment milestone. The Bank Guarantee shall be released to the Supplier after 30 days from completion of the contract. In case the Supplier is not taking the payment against this milestone, this payment shall be released upon acceptance of the Goods.*

(ii) Payment shall be paid as per the payment schedule given below on receipt of Goods and upon submission of the documents specified in Clause 13 of SCC:

| S. No. | Milestones / Key Deliverables | Payment Schedule(to be paid on pro-rata basis for each unit) as percentage of contract price* for Seven (07) Nos. of Steel |
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|  |  | (a) Submission of final detailed design (vetted by classification society/ agency/ institute) along with sectional drawings (Good for Construction (GFC) drawings) by the Supplier & EIC's approval on the same. | 5%  |  |  |   | <b>Pontoons and Floating shore connecting walkway with HDPE floater</b> |
|  |  | (b) Completion of Keel Laying with certification of EIC/ Purchaser   | 10% |  |  | (a) Submission of final detailed design of <i>Pontoon along with the Floating shore connecting walkway with HDPE floater</i> (vetted by classification society/ agency/ institute) along with sectional drawings (Good for Construction (GFC) drawings) by the Supplier & EIC approval on the same. | 5%  |
|  |  | (c) Completion of 100% of Hull fabrication at the Supplier's yard after certification by any classification society as per Inland Vessel act.  | 15% |  |  | (b) Completion of Keel Laying with certification of EIC.  | 10%   |
|  |  |  |     |  |  | (c) Completion of 100% of Hull fabrication at the Supplier's yard after certification by IIT/IRS as per Inland Vessel Act.  | 15%   |

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|  |  | (d) Successful launching. Testing and Trail run of the steel pontoon & Floating shore connecting walkway with HDPE Floater at Supplier's yard (as per Price Schedule) after certification of EIC & any classification society  | 20% |  | (d) Successful launching. Test & Trial of the steel pontoon & Floating shore connecting walkway with HDPE floater <i>along with the registration of the Pontoons in the name of the purchaser</i> at Supplier's yard after certification of by IIT/IRS and approval by EIC. | 25% |
|  |  | (e) Successful transportation from Supplier's yard to the respective site (as per price schedule) and satisfactory installation of the Pontoons along with Walkway with certification by any classification society including submission of SOP/ Manual for Operation of the unit and training of purchaser's personnel in Train the Trainer Mode. | 20% |  | (e) Successful transportation of steel pontoon & Floating shore connecting walkway with HDPE floater from Supplier's yard to the respective site to the satisfaction of EIC   | 15% |
|  |  | (f) Testing, commissioning, and trial of the complete  | 15% |  | (f) <i>Installation, Testing, commissioning and handing over of the complete system at the</i>  | 20% |



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|  |  | <p>system (Pontoons, Walkway &amp; other associates works) at the respective site (as per Price Schedule) along with the certification by IIT/IRS &amp; EIC including registration of the Pontoons in the name of the purchaser.</p>  |  |  | <p>respective sites to the satisfaction of the EIC after issuing the acceptance certificate in the proforma attached as Annex -A.</p>   |  |
|  |  | <p>* All the percentages mentioned above shall be applicable on the total contract price (excluding the cost of General Upkeep &amp; Maintenance i.e Sl. No 2. of Price and Completion Schedule – Related Services) &amp; pro-rata basis as per price schedule.</p>   |  |  | <p><i>*All the percentages mentioned above shall be applicable on the total contract price (excluding the cost of General Upkeep &amp; Maintenance i.e Sl. No 2. of Price and Completion Schedule – Related Services) &amp; pro-rata basis as per price schedule.</i></p> |  |
|  |  | <p>(iii) Final Acceptance: 5% of the contract price* (excluding the cost of General Upkeep &amp; Maintenance i.e Sl. No 2. of Price and Completion Schedule – Related Services) shall be paid within thirty (30) days after the date of the Acceptance Certificate issued by the Purchaser's representative in the proforma given in Section VII.</p> |  |  |   |  |

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| 13 | ITB Clause no 4.7 & 4.8, Page No 14 | <p>Clause 4.7: Firms and individuals may be ineligible if so indicated in Section V and (a) as a matter of law or official regulations, the Borrower's country prohibits commercial relations with that country, provided that the Bank is satisfied that such exclusion does not preclude effective competition for the supply of goods or the contracting of works or services required; or (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, the Borrower's country prohibits any import of goods or contracting of works or services from that country, or any payments to any country, person, or entity in that country.</p> <p>Clause 4.8: A bidder shall provide such evidence of eligibility satisfactory to the Purchaser, as the Purchaser shall reasonably request.</p> | <p>In what format bidder should provide evidence of eligibility. The conditions mentioned in 4.7 doesn't apply for us and thereby are we eligible for bidding? Please clarify</p> | <p>Please refer Section V – Eligible countries. Also, refer clause 4.8 of ITB i.e “A bidder shall provide such evidence of eligibility satisfactory to the Purchaser, as the Purchaser shall reasonably request”.</p> <p>Tender conditions prevail.</p> |
| 14 | ITB clause no 11.2 (c), Page no 17  | Alternative bids – Technical Part, if permissible, in accordance with ITB 13, the Technical Part of any Alternative Bid;   | Please define what is alternative bid?  | <p>Please refer ITB 13.1 of Bid data sheet “Alternative Bids shall not be considered”.</p> <p>Tender conditions prevail.</p>  |
| 15 |                                     |  | Please confirm any stage inspection can be carried out at the bidder site?  | Yes, please refer SCC, GCC 16.1, Page No 125, 126 & 127 of tender document.   |
| 16 | ITB Clause no 8.1,                  | At any time prior to the deadline for submission of bids, the Purchaser may amend the Bidding Documents by issuing addendum. The addendum will appear on the e-  | Please allow 15 days' time for bid submission after addendum  | The appropriate time shall be given for bid submission after uploading the responses of the pre-bid queries.  |

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|    | Page No 16                   | procurement system under “Latest Corrigendum” and email notification is also automatically sent to those bidders who have started working on the tender, or as otherwise specified in BDS. | notification issued by IWAI   |   |
| 17 | ITB 13.1, Page No 18         | Unless otherwise specified in the BDS, alternative bids shall not be considered.   | This is in contradiction to your earlier confirmation that alternative bid is accepted. Please clarify                    | Please refer ITB 13.1 of Bid data sheet “Alternative Bids shall not be considered”.<br><br>Tender conditions prevail.   |
| 18 |                              |  | After sales service to be provided for what duration? Please clarify  | The Supplier have to do General Upkeep & Maintenance for a duration of twenty-four (24) months from date of commissioning as per clause 2.4 (b) 72 of SECTION VII – SCHEDULE OF REQUIREMENTS at page no 76.<br><br>In addition, Period of time for the Goods are expected to be functioning (for the purpose of spare parts): 25 years as per ITB 16.4 of Bid data sheet of tender document<br><br>Tender conditions prevail. |
| 19 |                              |  | We have registered user id & password on e-procurement. We are unable to open the subject tender. Kindly clarify on this. | Please refer ITB 25.1 of Bid data sheet.  |
| 20 | SCC GCC 1.1 (o), Page No 123 | The Project Site(s)/Final Destination(s) is/are:<br>1. Behrampore Gopal Ghat<br>2. Behrampore Opposite (Khagra Ghat)<br>3. Lalbagh Sadar Ghat<br>4. Khoshbag Ghat (Lalbagh Court Ghat)     | Your requirement is for 7 pontoons as mentioned in page no 123 the locations of pontoon have been                         | The latitude & longitude of the exact locations are given in clause no 2.4 Scope of Supply at the page no 75.   |

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|    |   | 5. Majherchar<br>6. Saptorshi Ghat<br>7. Guptipara Ghat (Opposite to Shantipur)   | mentioned. We would appreciate if you give us the latitude & longitude of the location or else kindly organize a meet in Kolkata/ Berhampur and show us the exact location. It is not identified in Google map.  | However, the bidder may schedule the site visit as mentioned in the response at sr no 6.   |
| 21 | Page No<br>59 & 60  | Price Schedule Forms  | As mentioned on page no 59 & 60, it shows 11 locations of which few locations are overlapping<br>“Behrampur Opposite Ghat (Khagrahat)”, Lalbagh Sadar is also overlapping,<br>Khoshbaghghat (Lalbagh Court Ghat) is overlapping and the next location Majherchar is also overlapping. Please clarify how many pontoons are required. | Please refer clause no 2.4 Scope of Supply at the page no 75 of tender documents where latitude & longitude are for each location are specified which are not overlapping.<br><br>Tender conditions prevail. |
| 22 | 1.1<br>Qualification<br>Criteria<br>(ITB<br>32.1),<br>Page No | The Bidder shall furnish documentary evidence of Supply & Commissioning to demonstrate that it meets the following experience requirement(s):<br>1. The bidder should have experience of supply & commissioning of four (04) similar items in the last 5 years. | Presuming your requirement is for 7 barges and the above pages are typographical errors in order to qualify you have asked to have supplied minimum 4  | Tender conditions prevail.<br>The numbers have been fixed in accordance with provisions of the Manual of Procurement, Goods (updated on 2022) of DoE, Ministry of Finance.                                   |

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|    | 44, Experience and Technical Capacity | “Supply and commissioning of similar items” means Fabrication, Transportation, Installation, Testing and Commissioning of inland vessels like propelled/ non-propelled barge or pontoon or sea going vessels/steel pontoons duly certified by any classification society/ IRS and registered by any registering authorities under Inland Vessel Act or any other relevant act / regulation” | <p>barges to have manufactured, launched, delivered &amp; installed.</p> <p>Sir why only 4? How was this figure derived that only bidders who have built, launched, delivered &amp; installed 4 barges would qualify, why not 2,3 or 7 barges? Why the figure of only 4 barges being derived? We request you kindly clarify the above</p>   |   |
| 23 | BDS, ITB 1.1                          | Estimated cost: INR 11.79 Cr+ GST   | <p>Also, the last order which your office has finalized for 13+2 nos of 20m X 6m barges, where we were technically disqualified the price of each barge is 1.4 Cr each for a barge of half of the size. In view of the above, we request for reconsideration of the tender value which has been pledged at 11.59 Cr on page no 35 whereas thumb rule it should be 16.8 crore.</p> | <p>The data given in the query is not factual.</p> <p>The estimated cost is indicated for reference of the bidders.</p> <p>The bidder may quote price as per their own analysis &amp; assessment.</p> <p>Tender conditions prevail.</p> |

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|  |  |  | <p>In case if you desire to have healthy competition please reconsider the qualification criteria on page 44 and also enhance the estimated price to 16.8 crore.</p> |  |
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