

Subject: NATIONAL COMPETITIVE BIDDING FOR DESIGN, FABRICATION, TRANSPORTATION, SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF STEEL PONTOONS ALONG WITH FLOATING WALKWAYS FOR PROVIDING FLOATING JETTIES AT SEVEN (07) LOCATIONS ON NW – 1 (GANGA – BHAGIRATHI – HOOGHLY RIVER SYSTEM FROM HALDIA TO VARANASI) IN THE STATE OF WEST BENGAL.

Reference: IN-IWAI-367869-GO-RFB-2

CPP Portal Tender no: 2024_JMVP_797971_1

Pre-bid minutes as per meeting held on 11th March 2024:

Sr. No	Description	As per tender	Bidder's Query	Employer's Response
1	Qualification Criteria, 1.1 (b), Page No 45	<p>The Bidder shall furnish documentary evidence of Supply & Commissioning to demonstrate that it meets the following experience requirement(s):</p> <p>1. The bidder should have experience of supply & commissioning of four (04) similar items in the last 5 years.</p> <p>“Supply and commissioning of similar items” means Fabrication, Transportation, Installation, Testing and Commissioning of inland vessels like propelled/ non- propelled barge or pontoon or sea going vessels/steel pontoons duly certified by any classification society/ IRS and registered by any registering authorities under Inland Vessel Act or any other relevant act / regulation”</p> <p>The Bidder shall furnish documentary evidence viz. Work orders, completion certificates, IRS, Registration certificates</p>	<p>We are interested in participating in the subject tender and would like to draw your Kind attention in the Qualification Criteria (ITB 32.1) A(b) Experience & Technical capacity point 1 page 45 & 46, where you have asked for 4 nos similar works under class within last 5 years.</p> <p>We request you to kindly allow class approval Or similar Works completed under IWT (Any state Govt.) approval during the last 5 years, to enable us to participate and also other eligible Bidders and make the bid much more</p>	<p><i>The clause no 1.1(b) at page no 45 of Qualification Criteria may be read as:</i></p> <p>“The Bidder shall furnish documentary evidence of Supply & Commissioning to demonstrate that it meets the following experience requirement(s):</p> <p>1. The bidder should have experience of supply & commissioning of four (04) similar items in the last 5 years.</p> <p>“Supply and commissioning of similar items” means Fabrication, Transportation, Installation, Testing and Commissioning of inland vessels like propelled/ non- propelled barge or pontoon or sea going vessels/steel pontoons duly certified by any classification society/ IRS under Inland Vessel Act or any other relevant act / regulation.”</p> <p>The Bidder shall furnish documentary evidence viz. Work orders, completion certificates, IRS etc to demonstrate that the Goods it offers meet the usage requirement.</p>

		etc on client letterhead to demonstrate that the Goods it offers meet the usage requirement. The Bidder must furnish details of supplies made by him in the last five years in proforma attached in Section IV.	competitive, hence benefit the Govt of India.	The Bidder must furnish details of supplies made by him in the last five years in proforma attached in Section IV.
2	BDS, ITB 221. At Page No 38	The deadline for uploading of bids is: Date: 26.03.2024	We further request to the learned tender committee to kindly extend the Bid submission by 7 days and consider our appeal.	Appropriate timeline for submission of bid shall be given.
3	19.3 (a), Page No 23 of ITB	at the bidder's option, be in the form of either a certified check, demand draft, letter of credit, or a bank guarantee from a Nationalized /Scheduled Bank in India, or another security specified in the BDS;	We had participated in the same tender of IWAI which was floated earlier in August,2023 and submitted original Bank Guarantee against Bid Security. Can the same Bank Guarantee will be considered for this tender if we extend the validity as per the tender requirement.	Same bank guarantee shall not be considered.
4	2.4 (a), SECTION VII – SCHEDULE OF REQUIREMENTS, Page No 76 & 77	Design, Procurement, Fabrication, Certification, Supply, Transportation, Installation, Anchoring, Testing and Commissioning of Floating Steel pontoons (30m length x 8.0m width), and Floating shore connecting Walkways with HDPE floater (9m length x 2m width x 0.80m height handrail) at seven (07) nos of locations as mentioned below to dock and undock inland navigational vessels.	Do the bidder have to bid for total seven locations or can bid for less than seven locations?	The tender has been invited for all the seven locations. Less than seven shall not be considered.
5	BDS, ITB 19.3 at	The amount of the Bid Security shall be: Rs 23,59,000/- (Rupees Twenty-Three Lakhs Fifty-nine Thousand Only).	EMD for the tender is Rs. 23,59,000/- for seven locations.	Not applicable. Please see above response at sr no 4.

	Page No 37		What will be the EMD of the bidder is allowed to bid for less than seven locations?	
6	Clause no 1.1 of Technical Part at page no 45 to 46	Qualification Criteria (ITB 32.1)	The required eligibility criteria may change for one or more locations?	Not applicable. Please see above response at sr no 4.
7	Qualification Criteria, 1.1 (b), Page No 45	<p>The Bidder shall furnish documentary evidence of Supply & Commissioning to demonstrate that it meets the following experience requirement(s):</p> <p>1. The bidder should have experience of supply & commissioning of four (04) similar items in the last 5 years.</p> <p>“Supply and commissioning of similar items” means Fabrication, Transportation, Installation, Testing and Commissioning of inland vessels like propelled/ non- propelled barge or pontoon or sea going vessels/steel pontoons duly certified by any classification society/ IRS and registered by any registering authorities under Inland Vessel Act or any other relevant act / regulation”</p>	<p>We would like to draw your kind attention to the Qualification Criteria (ITB 32.1)A (b) Experience & Technical capacity point 1 page 45 &46, wherein you have asked for 4 nos of similar works under class within the last 5 years. This would create monopoly for a few Yards and ultimately cause loss of government funds due to lack of substantiate number of participants. This is also against the MSME regulation Vide circular dated 10.03.2016 (enclosed) wherein it is stated regarding relaxation of the Pre-qualification & technical criteria.</p> <p>In view of the above, we hereby request you to kindly consider Past experience for</p>	Please see above response at sr no 1.

			last 5 Years of similar job under Class Or IWT (Govt of WB/Assam) enabling other qualified Bidders to participate and make the bid competitive entailing competitive price for the said Bid.	
8	Qualification Criteria, 1.1 (a), Page No 45	Minimum average annual financial turnover during the last three (3) years (2022-23, 2021-22, 2020-21), ending 31st March of the previous financial, should be at least: Rs 7,07,58,489 /- (Rupees Seven Crore Seven Lakhs Fifty-Eight Thousand Four Hundred Eighty-Nine Only)	The average Annual Turnover works out to be 60% whilst in normal IWAI tenders the Average Annual Turnover is 40% of the estimated cost. To widen the scope of participation it is requested that the Annual Average Turnover may kindly be brought at par with the CVC guidelines.	<i>The clause no 1.1(a) at page no 45 may be read as:</i> Minimum average annual financial turnover during the last three (3) years (2022-23, 2021-22, 2020-21), ending 31st March of the previous financial, should be at least: Rs 4,71,16,000/- (Rupees Four Crore Seventy-One Lakhs Sixteen Thousand Only).
9	Qualification Criteria, 1.1 (a), Page No 45	Minimum average annual financial turnover during the last three (3) years (2022-23, 2021-22, 2020-21), ending 31st March of the previous financial, should be at least: Rs 7,07,58,489 /- (Rupees Seven Crore Seven Lakhs Fifty-Eight Thousand Four Hundred Eighty-Nine Only)	With respect to 1.1 Qualification Criteria (ITB32.1) (a) Financial Capability, we request you to reduce the Average Annual Turnover required i.e. Rs 7,07,58,489/ - (Rupees Seven Crore Seven Lakhs Fifty-Eight Thousand Four Hundred Eighty-Nine Only) which is approx. 60 percent of the estimated cost of the tender to Rs 4,71,16,000/-	Please see above response at sr no 8.

			(Rupees Four Crore Seventy - One Lakhs Sixteen Thousand Only) which is approx. 40 percent of the estimated cost of the tender thereby enabling more number of bidders to participate and make the tender more competitive with respect to the cost incurred by the organization. Also, to validate the above point we would like to bring to your notice that normally the Average Annual Turnover required in similar tenders floated earlier is 40 percent of the estimated cost of the tender.	
10	Qualification Criteria, 1.1 (b), Page No 45	The Bidder shall furnish documentary evidence of Supply & Commissioning to demonstrate that it meets the following experience requirement(s): 1. The bidder should have experience of supply & commissioning of four (04) similar items in the last 5 years. “Supply and commissioning of similar items” means Fabrication, Transportation, Installation, Testing and Commissioning of inland vessels like propelled/ non- propelled barge or pontoon or sea going vessels/steel pontoons duly certified by any classification society/ IRS and registered	The Bidder shall furnish documentary evidence viz work orders, completion certificates, on client letterhead to demonstrate that the Goods it offers meet the usage requirement. The bidder must furnish details of supplies made by him in the last five years in proforma attached in Section IV.	Please see above response at sr no 1.

	<p>by any registering authorities under Inland Vessel Act or any other relevant act / regulation.”</p> <p>The Bidder shall furnish documentary evidence viz. Work orders, completion certificates, IRS, Registration certificates etc on client letterhead to demonstrate that the Goods it offers meet the usage requirement. The Bidder must furnish details of supplies made by him in the last five years in proforma attached in Section IV.</p>		
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