

**Pre-bid queries related to Notice inviting Expression of Interest (EOI) for e-learning solution for IWT sector at NINI  
(EoI No.: IWAI/HY.NINI/22/2020/1)**

Sl#	Query	Reply from IWAI
1.	Hardware Part- Are you looking for Cloud based solution or on premise solution (i.e Hardware to be installed in NINI data centre)? If on cloud then only Meity Registered clouds service providers are allowed or any cloud service is acceptable?	IWAI is looking for Cloud based solution with minimum required hardware at NINI. However, IWAI will evaluate both type of services. Therefore, bidders having different solutions may submit all possibilities.
2.	Physical Submission of EOI looks difficult due to current covid 19 situation. Can online submission possible?	EoI is already uploaded on e-procurement CPP Portal and online submission is compulsory. Hard copy may be submitted after ease of Covid lockdown.
3.	There are 2 methods either record live classroom or teacher video and upload as course or design and develop e-courses using animation. Do you wants us to mention both methods in EOI or you have decided which method to follow?	Bidders having different solutions may submit all possibilities.
4.	If possible try to arrange 1 hour online pre eoi meeting to understand scope in more detail. Or share contact number of concern person whom we can discuss and understand scope in more detail which will help us in proposing accurate solution.	Please visit NINI website <a href="http://www.niniedu.in/">http://www.niniedu.in/</a> for more details about functioning and courses of NINI, Patna.
5.	Who will prepare the course material?	Course material are available with NINI.
6.	Who will provide faculty for conducting the courses online.	Bidder has to provide faculty for conducting online courses, in case faculty not available with NINI, Patna.
7.	Who will provide third party registrations like Server, SSL, Payment Gateway, SMS API and domain?	Bidder responsibility.
8.	Who will do server management?	Bidder responsibility.
9.	What will be the approximate number of users?	30 at a time.
10.	How to access the E-procurement website for submission of the sealed EoI.	Can be accessed through <a href="https://eprocure.gov.in/eprocure/app">https://eprocure.gov.in/eprocure/app</a> and may take further help from helpline nos. provided on the website.

*Ali*

*Ali*

*[Handwritten signature]*

*[Handwritten signature]*

Sl#	Query	Reply from IWAI
11.	Considering the Covid-19 lockdown, hope it would be okay if we only submit the EoI at the eProcurement Website. While we would send the courier, the delivery by the intended date may not be guaranteed. Please confirm that the online submission will suffice.	Online submission would suffice, however, hard copy to submit with ease of Covid-19 lockdown.
12.	On Page 3-4 of the EoI, Part I includes points that have to be responded. For instance, it is mentioned that " <i>respondents should mention about the support needed from the Government with regards to internet provision or other requirements of cloud server</i> ". Please confirm whether we need to provide these details right-now? Hope our understanding is correct that this exercise is to be done once the contract is awarded.	All required details are to be provided in this EoI.
13.	Due to current situation of COVID-19, our office are still closed and employees are working remotely. As such, we request you to please extend the submission deadline by <b>2 weeks</b> , in order for us to prepare and submit our EOI.	Last date of submission of online EoI bids has been extended up to 18 <sup>th</sup> June, 2020 at 1500 hours and opening of bids at 1530 hours on 19 <sup>th</sup> June, 2020.
14.	Since office are closed, we do not have access to facilities such as digital signatures. As such, we may not be able to access the e-procure portal. Therefore, we request to please allow the submission of EOI in soft copy (through email)	EoI is to be submitted through e-procurement portal only. However, hard copy to submit with ease of Covid-19 lockdown.
15.	<p>Page 2, Point 3 and 4</p> <p>3. The courses such as basic safety courses, GP rating (Inland Vessel) courses and the preparatory courses for Serang, Masters and Drivers, Inland Engineer competency certification under Inland Vessel Rules, Govt. of Bihar are regularly conducted by NINI.</p> <p>4. NINI is also approved to conduct the following DG Shipping courses:</p> <p>a) Basic Safety Courses b) ECDIS c) RoC and ARPA</p> <ul style="list-style-type: none"> <li>• Are there any modules/courses currently conducted online?</li> </ul>	<ul style="list-style-type: none"> <li>• Online courses are not conducted by NINI, Patna till date.</li> </ul>

Sl#	Query	Reply from IWAI
	<ul style="list-style-type: none"> <li>• What is the % of content that requires lab equipment/practical training/hands-on practice?</li> <li>• What are the assessments/certifications associated with these programmes?</li> </ul>	<ul style="list-style-type: none"> <li>• Please visit NINI website <a href="http://www.niniedu.in/">http://www.niniedu.in/</a> for more details about functioning and courses of NINI, Patna and also refer Annexures with this EoI.</li> <li>• DG Shipping / State Govts.</li> </ul>
16.	<p>Page 3, Point 10</p> <p>10. Towards above objectives there is need to put in place the following:</p> <p>a) appropriate hardware for delivery, monitoring, recording and safe storing.</p> <p>b) software that is secure, easy to use for delivery monitoring, recording and safe storage. It should also be able to positively determine authentic logging attendance of the bona fide trainee for training and assessment.</p> <ul style="list-style-type: none"> <li>• Is there a mandate to develop a platform or will the institute also consider purchasing an existing platform or similar services from the market?</li> <li>• Is the scope limited to only the existing courses or is there a need to identify new courses as well?</li> </ul> <ul style="list-style-type: none"> <li>• Please provide the number of trainees expected to undertake online training over the next 5 years</li> </ul>	<ul style="list-style-type: none"> <li>• Successful bidder has to develop all required platform.</li> <li>• Scope is limited to existing courses as of now, however, this Authority may inform about new courses whenever introduced.</li> <li>• Please visit NINI website <a href="http://www.niniedu.in/">http://www.niniedu.in/</a> for number of trainees and no. of courses during a year.</li> </ul>
17.	<p>Page 3, Point 11</p> <p>The hardware and software should also allow the bona fide trainer to be able to login, be able to draft his lesson and interactively deliver same in audio visual digital manner.</p> <ul style="list-style-type: none"> <li>• Please share details of the number of trainers currently in NINI and expected over the next 5 years to enable effort estimation for training the trainers</li> </ul>	<ul style="list-style-type: none"> <li>• Please visit NINI website <a href="http://www.niniedu.in/">http://www.niniedu.in/</a> for number of trainees and no. of courses during a year.</li> </ul>
18.	<p>Page 4, Point 15</p> <p>The solution providers/ firms interested in the EOI must be registered in India.</p>	

Sl#	Query	Reply from IWAI
	<ul style="list-style-type: none"> <li>• Is consortium allowed?</li> <li>• Can the consortium partner(s) be international player(s)?</li> </ul>	<ul style="list-style-type: none"> <li>• Yes.</li> <li>• Yes, but Lead Partner shall be Indian firm.</li> </ul>
19.	<p>Page 3, Point 13  <b>Point 13:</b> Inland Waterways Authority of India (IWAI) intends to float Expression of Interest (EOI) to gauge the market sentiment and know the interest of the IT enabled e-learning solution to meet the <b>three requirements</b> of Hardware, software and course material requirements comprehensively or in parts</p> <p>Page 4, Point 14.h  <b>Point 14.h:</b> The work scope has <b>four main elements</b> namely the hardware, communicating application, e-learning/assessment online/off line developing and delivery software solution and the e-learning management system for monitoring, verification and assessment.</p> <p><b>Marking system:</b> Detailed methodology for providing either one or two or comprehensive and complete (all the elements) competence-based e-learning solution over next 5 years. Max 50 (<b>5 marks for each solution</b>)</p> <ul style="list-style-type: none"> <li>• Please provide clarity on the number of elements/ modules of the assignment – 3,4 or 5?</li> </ul>	<p>(i) Solutions on Hardware, software with communicating application, e-learning/assessment online/off line developing and delivery software solution, course material and the e-learning management system for monitoring, verification and assessment are the requirements.</p> <p>(ii) Detailed methodology on above is to be provided.</p>
20.	<p>Page 4, Point 15.c  The work executed with respects to the different elements i.e. <b>hardware supply and maintenance</b>, e-learning delivery software platform, e-learning management system software solution and development of different models of competence-based e-learning content is to be separately provided.</p> <ul style="list-style-type: none"> <li>• Is the consulting firm required to supply hardware or advise on the hardware requirements as mentioned in point 14.e which states “Respondents should advise on the hardware requirement to meet the</li> </ul>	<p>Successful bidder has to supply all requisite hardware also.</p>

Sl#	Query	Reply from IWAI
	requirement of developing and delivery of e-learning content of different demonstration models, and the learning management system.	In response to this EoI, bidder has to mention all hardware requirement.
21.	Page 6, Point 22.3 Minimum 80 marks is the eligibility criteria for short listing <ul style="list-style-type: none"> <li>Please share the final evaluation criteria – Quality cost based selection (QCBS) of Least cost selection (LCS)?</li> </ul>	Minimum 80 marks is the eligibility criteria for short listing.  Final evaluation criteria (QCBS or LCS) would be in Tender.
22.	Annex-I Tentative list of courses for online delivery <ul style="list-style-type: none"> <li>Please provide topic-wise and hour-wise break-up of the courses</li> </ul>	Please visit NINI website <a href="http://www.niniedu.in/">http://www.niniedu.in/</a> . Also refer Annexures with this EoI.
23.	It is understood that the cost of any training/workshop to be conducted for the project shall not be borne by the consultant. Please confirm.	Financial parts will be covered in the tender.
24.	It is understood that training of trainers shall be conducted at Noida (the location of IWAI Headquarters) or National Capital Region. Please confirm.	NINI, Patna.
25.	It is understood that curriculum of existing courses (conducted offline) shall be shared with the consultant. Please confirm.	Yes.
26.	It is requested that the applicants may be allowed to raise further queries till the due date for submission.	Last date for submission of queries was 21.05.2020.
27.	We have some clarifications w.r.t Marking System on Pg 6 of EOI <ul style="list-style-type: none"> <li>Background of the organization with respect to <b>similar work experience</b> -10 Marks</li> <li><b>Details of work executed</b> pertaining to e-learning, CBT, simulation, Learning Management System, online assessment methods-30 Marks</li> <li><b>Detailed methodology</b> for providing either one or two or comprehensive and complete (all the elements) competence-based e-learning solution over next 5 years - Max. 50 (<b>5 marks for each solution</b>)</li> </ul>	

*Ali*


*Ali*

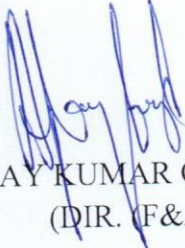
*Ali*

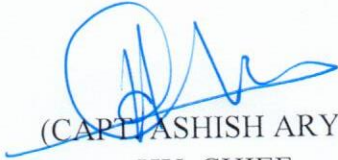
*Ali*

Sl#	Query	Reply from IWAI
	Q1. Details of Work Executed and Similar Experience are similar in nature. In details of Works executed Bidders will provide their credentials in learning, CBT, simulation, Learning Management System, online assessment methods. In similar Experience can Bidders provide their Experience in IWT and Port Sector. Please confirm.	Bidder may submit experience in IWT and Port Sector related to e-learning. Similar experience means "any IT based distance/e-learning solutions". However, marks have further been distributed as follows: a) 05 marks - Experience in e-learning solution b) 05 marks – Experience of e-learning solution in Port & IWT Sector.
28.	Q2. In case of Detailed Methodology for 5 marks for each solution, Bidders have to choose solutions mentioned in Annexure -A (Pg.8). Please confirm.	Yes.

  
(ASHOK PARHI)  
PCSA

  
(NEERAJ SINGH)  
A.S. (A)

  
(AJAY KUMAR GUPTA)  
(DIR. (F&A))

  
(CAPT. ASHISH ARYA)  
HY. CHIEF