Subject: Consultancy services for Preparation of Detailed Project Report towards the Development of World Class Cruise Terminals at Varanasi, Uttar Pradesh and Guwahati, Assam.

Reference: IWAI/JMVP-II/CruiseTerminal/Consultancy/DPR/2025-26

CPP Portal Tender no: 2025_IWAWB_867169_1

Response to the pre-bid queries

Sr. No	Reference	As per tender	Bidder's Query	Employer's Response		
M/s	M/s KITCO					
1	Clause no 1.1, Page no 64	The Consultant shall collect and review the Feasibility Study for Varanasi and Guwahati conducted by IIT Madras.	It is mentioned that IIT, Madras has done pre-feasibility study and its report is available – we request you to provide a copy of the same, if possible, to the prospective bidders before submitting the bids.	The pre-feasibility study report conducted by IIT Madras shall be shared with the selected Consultant. Tender condition prevails.		
2	Clause no 1.1.4, Page no 65	The cruise terminal project requires appropriate land allocation at strategic locations, primarily Assi Ghat and the Multimodal Terminal (MMT) near Ramnagar for Varanasi, Uttar Pradesh & suitable location in Guwahati with coordination with RO Guwahati,	Multimodal terminal exists at Varanasi (at Ramnagar) and at Guwahati (Pandu). If the proposed cruise terminal is to be located side by side of this existing terminal, whether adequate land is available there or not - Kindly confirm.	Providing adequate land is the responsibility of the IWAI. Tender condition prevails.		
3	Clause no 1.1.1, page no 64	Hydrographic survey has already been undertaken by IWAI i.e Bank to bank within main spill channel (500 m) and at an interval of 50 m in main channel. Topographic survey of the entire channel. The charts will be made available to the successful bidder.	Hydrography details of 500 m in the spill channel is available as mentioned, its insufficient for planning a terminal. At least 2 km u/s and d/s hydrographic survey needs to be conducted for assessing the bathymetry of the water body. Besides, time-series data for at least 5 years is required to assess/ study the hydro-morphology of the channel. Since IWAI is doing regular thalweg surveys, kindly confirm whether these	Data available with IWAI (if any) shall be shared with the successful consultant. Tender condition prevails.		

4	Clause no 1.1.2, page no 64	Topographic Survey: The Consultant shall undertake fresh topographic survey for preparation of layouts, General Arrangement (GA) drawings, sections and elevations etc. These surveys shall be carried out up to the water line during the survey period as per standard norms and practices. The Topographic Survey charts shall be prepared in the scale of 1:1000 and these will include spot levels in a grid of 25 mas well as other physical features and contours. Both hard and soft copies of survey charts as well as raw data shall be	data are available with IWAI and will be shared with the consultant. Similarly, water level data and discharge data at Varanasi and Pandu CWC stations for the past 5 years is required, hope IWAI will sign the required secrecy undertaking with CWC and provide these data. Topography survey for the entire land area is required to be done. If the location is a new one (ie away from the multimodal terminals at Varanasi and Pandu), then approach road to the identified location, its LA and development shall be required, nothing is mentioned about approach road, whether it is to be included in the study or not - kindly confirm.	Please refer clause 1.1.3 of tender documents: "it is requested that the bidder may visit the site before submitting the bid" Bidder may contact RO Varanasi & RO Guwahati of IWAI for conducting site visit. The contact details are as follows: RO Varanasi: 8789920659 RO Guwahati: 8811003822 Tender condition prevails.
		submitted to the EIC as per normal practice.		
5		General	Nothing mentioned about conducting traffic survey in the PIA. Being a cruise terminal its required - kindly confirm.	Necessary study/ survey is required to be done by the Consultant related to traffic for successful preparation of Detailed Project Report. Tender condition prevails.
6	Clause no 1.1.6 & 1.1.7 page no 65, 66	Environment Impact Assessment (EIA) & Social Impact Assessment (SIA)	It is mentioned that EIA and SIA study and report are part of the study. Even if, Rapid EIA is considered, minimum 6 months' time is required for report preparation with one season data collection (ie 3 months). If so, 4 months' time mentioned to complete the study is inadequate. Besides, hydrography survey, topography survey, geotechnical	No change. Tender condition prevails.

			survey and traffic survey shall be			
			conducted to collect primary data			
			related to the project. So, 6 months' time			
			for EIA & SIA study and other primary			
			data collection + 2 months' time			
			thereafter ie Total 8 months' time is			
			required to submit a realistic DPR.			
			IWAI may consider revision of time			
			period.			
7	Part A:	Part A: Mandatory Criteria (Point No. 3b)	Our Suggestion / Request for	The clause Part A-Mandatory Criteria (Point		
-	Mandatory	says "Consultant should have completed	amendment:	No. 3b) may be read as:		
	Criteria,	3 such works of similar / related work	1. In addition to experience in	"Consultant should have completed 3 such		
	Page No 28-	during the last 7 years ending on 2023-	preparation of DPR for Cruise terminal/	works of similar / related work during the		
	29	24/ 2024-25.	IWT terminal, we request you to consider	last 7 years ending on 2023-24/2024-25.		
		Similar Work means: Providing	experience in design of berth and jetties,	Similar Work means: Providing Consultancy		
		Consultancy services for Detailed Project	terminals also as the eligibility criteria.	services for Detailed Project Report		
		Report preparation towards the	b) We hope similar projects completed	preparation towards the Development of		
		Development of Cruise Terminals/ IWT	during April 2016- March 2017 will be	Cruise Terminals/ IWT Terminals/ Ports/		
		Terminals.	considered within this 7 years.	Marine Structures".		
		Terminas.	c) We request you to kindly consider	marine structures.		
			similar projects completed within the			
			last 10 years instead of 7 years so as to			
			include more eligible projects.			
8	Team	Team Leader	Required Qualification for the Key	The qualification of Team leader may be read		
O	Leader,	Minimum Qualification Master's Degree /	Experts:	as:		
	Page No 71	Post Graduate Diploma (PGD) in relevant	The Minimum Qualification for the Team	"B. Tech in Civil Engineering/		
	& 72	field	Leader:	Mechanical Engineering/ Marine		
	06 12	Minimum experience of fifteen (15) years	as per RFP is "Master's degree/ Post	Engineering & master's degree/ Post		
		out of which minimum ten (10) years of	Graduate Diploma (PGD) in relevant fi	Graduate Diploma (PGD) in relevant field		
		experience in Transport infrastructure	eld with Minimum experience of fifteen	with Minimum experience of fifteen (15)		
		sector (preferably in the Ports/ IWT	(15) years out of which minimum ten	years out of which minimum ten (10) years		
		projects)	(10) years of experience in Transport	of experience in Transport infrastructure		
		projects	infrastructure sector (preferably in the	sector (preferably in the Ports/IWT		
			Ports/IWT projects)" -	projects)"		
			We request you to kindly delete Masters	Projector		
			/ Post Graduation and consider B. Tech			
			Graduates with relevant experience.			
M/s	Creative Grou	n LLP	aradates with relevant experience.	<u> </u>		
	GIOU	I/s Creative Group LLP				

9	Part A: Mandatory Criteria	Similar Work means: Providing Consultancy services for Detailed Project Report preparation towards the Development of Cruise Terminals/ IWT Terminals.	We request your good self to kindly consider Terminal Buildings like:-Airports, Land ports, Seaports, Railways, etc in the similar works.	Please refer above response at sr no 7.
10	Details of required Manpower	Note 4: IWAI may call any of the key/non-key experts or the entire consultant's team for meeting or deploy at IWAI offices (HO Noida/ RO Varanasi/ RO Guwahati) to complete necessary works to complete the assignment.	We request you to kindly request you to allow the required persons to do DPR work from our Head Office i.e. New Delhi. However, we can be available to do a short meeting with the department.	Considering this a deliverable assignment, the deployment of manpower at IWAI office is not required on full time basis. However, IWAI may call any of the key/ non-key experts or the entire consultant's team for meeting or deploy at IWAI offices (HO Noida/ RO Varanasi/ RO Guwahati) to complete necessary works to complete the assignment.
11	Manpower- Team Leader, Minimum required educational qualification s and experience	Minimum Qualification Master's Degree / Post Graduate Diploma (PGD) Minimum experience of fifteen (15) years out of which minimum ten (10) years of experience in Transport infrastructure sector (preferably in the Ports/ IWT projects).	We request you to consider our request to modify following: - Minimum Qualification Graduate in any discipline with Graduation degree Minimum experience of ten (10) years out of which minimum seven (07) years of experience in any infrastructure sector	Please refer above response at sr no 8.
12	Manpower- Finance Expert, Minimum required educational qualification s and experience	Minimum Qualification Graduate in any discipline with master's degree/ or equivalent in the relevant field Preferred Qualification Post Graduation (master's degree) in relevant field Minimum overall experience of Ten (10) years out of which minimum five (5) years of experience in finance infrastructure sector (preferably in the Ports/ IWT projects)	We request you to consider our request to modify following: - Minimum Qualification Graduate in any discipline with Graduation degree Minimum overall experience of seven (07) years out of which minimum five (5) years of experience in any infrastructure sector	No change. Tender condition prevails.
13	Manpower- Traffic Expert, Minimum required	Minimum Qualification Graduate in any discipline with master's degree/Post Graduate Diploma (PGD) or equivalent in the relevant field Preferred Qualification Post Graduation	We request you to consider our request to modify following: - Minimum Qualification Graduate in any discipline with Graduation degree	No change. Tender condition prevails.

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	required Educational	Minimum experience of seven (7) years out of which minimum five (5) years of	Minimum experience of five (5) years out of which minimum three (3) years of	
	qualification	experience in Transport infrastructure	experience in any infrastructure sector	
	s and	sector (preferably in the Ports/ IWT		
	experience	projects		
18	Manpower- Hydrologist, Minimum required Educational qualification s and experience	Minimum Qualification Graduate in Civil Engineering or Environmental Engineering or Geology or related field. Preferred Qualification Master's degree in Hydrology, Water Resources Engineering, Environmental Engineering, or related discipline. Minimum experience of ten (10) years out of which minimum seven (7) years of experience in Transport infrastructure sector (preferably in the Ports/ IWT projects	We request you to consider our request to modify following:- Minimum Qualification Graduate in any discipline with Graduation degree Minimum experience of five (5) years out of which minimum three (3) years of experience in any infrastructure sector	No change. Tender condition prevails.
19	Manpower- Environmen t Expert, Minimum required Educational qualification s and experience	Minimum Qualification Graduate in Environmental Engineering / Master's in Environmental Science. Preferred Qualification Post Graduation (Master's Degree / PGD) in relevant field. Minimum experience of seven (7) years out of which minimum five (5) years of experience in environment impact assessment involving river and / or maritime transport.	We request you to consider our request to modify following:- Minimum Qualification Graduate in Civil Engineering Minimum experience of five (5) years out of which minimum three (3) years of experience in any infrastructure sector	No change. Tender condition prevails.
20	Manpower- Procuremen t Expert, Minimum required Educational qualification s and experience	Minimum Qualification Graduate in any field Preferred Qualification Master's Degree in any other related field Minimum experience of seven (7) years out of which minimum five (5) years of experience in managing procurement of various goods / consultancy / works contracts in the infrastructure sector. Should also have relevant experience of working on working on multilateral funded (World Bank, ADB, JICA etc.)	We request you to consider our request to modify following: - Minimum Qualification Graduate in any discipline with Graduation degree Minimum experience of five (5) years out of which minimum three (3) years of experience in any infrastructure sector	No change. Tender condition prevails.

		projects		
21	Manpower- Social Developmen t (R&R) Expert, Minimum required Educational qualification s and experience	Minimum Qualification Master's degree in Social Science/ Management or relevant field 8 Years experience - as Resettlement Specialist /Resettlement and Rehabilitation (R&R) Specialist / Social Development Specialist dealing with land acquisition and/or R&R in large highway or road construction projects Conversant with the requirements of social safe guards, and familiar with preparation and implementation of R&R plans	We request you to consider our request to modify following:- Minimum Qualification Graduate in any discipline with Graduation degree. Minimum experience of five (5) years out of which minimum three (3) years of experience in Social Development Specialist dealing with land acquisition and/or R&R in any infrastructure sector	No change. Tender condition prevails.
M/s	RINA Consulti	ng S.p.A		
22	21.1 Part-A : Part A: Mandatory Criteria – the format is placed in Section-3 (Annexure-I) SN 3b Pg 31	Similar Work means: Providing Consultancy services for Detailed Project Report preparation towards the Development of Cruise Terminals/ IWT Terminals.	We respectfully request that the feasibility study be considered for evaluation, as in international contexts, the term 'Detailed Project Report (DPR)' is typically not used; such assignments are generally referred to as feasibility studies. Further, We respectfully request that the assignment executed for the private firm be taken into consideration, given that major ports globally are predominantly developed and operated by private sector entities.	Please refer above response at sr no 7
23	3(c), Pg 31	Consultant should have a minimum of 12 employees on its payroll – Declaration to be submitted	We kindly seek clarification on whether this requirement refers specifically to the proposed project team members needing to be on the consultant's payroll, or if it pertains more generally to the overall strength of the consultant's in-house manpower. We further kindly request that an undertaking from the proposed key	The consultant should submit supporting document against the requirement in terms of the overall manpower strength of their organization. Tender condition prevails.

0.1	01.15		expert, confirming their commitment to join the project upon award, be accepted.	
24	21.1 Part-B Criteria, sub-criteria, and point system for the evaluation of the Full Technical Proposals:	Specific experience of the Consultant (as a firm) relevant to the Assignment: a) a minimum of 4 completed projects of similar nature to be submitted. Each project shall be awarded 5 marks Max mark 20.	As per our understanding of the relevant clause, each eligible assignment carries a weightage of 5 marks, with a maximum of 20 marks attainable under this criterion. In this context, we would like to understand whether a bidder submitting three eligible assignments would receive 15 marks, or if marks will only be awarded upon submission of four or more assignments. Please clarify.	The marks criteria shall follow as per the tender conditions only. Tender condition prevails.
25	Term of reference 1.1.1 Hydrographi c Survey (1.1.1) pg. 66	iii) Any additional hydrographic survey required for preparation of this DPR shall be conducted by the Consultant by duly engaging a professional agency subject to the requirements and at the discretion of EIC.	If such additional hydrographic survey is required during the course of the assignment, will the cost for conducting the same be reimbursed by IWAI, or is it to be borne by the Consultant?	All the cost of allied assignment against preparation & submission of the DPR shall be borne by the Consultant only. Tender condition prevails.
26	1.1.2 Topographic Survey	The Consultant shall undertake fresh topographic survey for preparation of layouts, General Arrangement (GA) drawings, sections and elevations etc. These surveys shall be carried out up to the water line during the survey period as per standard norms and practices. The Topographic Survey charts shall be prepared in the scale of 1:1000 and these will include spot levels in a grid of 25 mas well as other physical features and contours. Both hard and soft copies of survey charts as well as raw data shall be submitted to the EIC as per normal practice.	In order to accurately assess the cost associated with the topographic survey, it is essential to have an estimate of the area to be surveyed. We therefore kindly request you to provide the approximate area for each location where the topographic survey is to be conducted. This information will enable us to prepare a realistic and comprehensive financial proposal.	Please refer above response at sr no 4.

27	Payment Terms:		We respectfully request you to consider provision of 10% advance payment in view of the significant upfront costs associated with key initial activities such as topographical surveys, geotechnical investigations, and other mobilization	No change. Tender condition prevails.
M/a	RITES Ltd		efforts.	
28	E: Data Sheet, A: General, ITC Clause Ref.: 21.1 Part-A, 3b (Page: 29)	Consultant should have completed 3 such works of similar / related work during the last 7 years ending on 2023-24/2024-25. Similar Work means: Providing Consultancy services for Detailed Project Report preparation towards the Development of Cruise Terminals/ IWT Terminals.	It is requested that experience in Consultancy Services for DPR preparation towards development of Cruise Terminals/ IWT Terminals/ Ports sector completed in last 7 years may be considered please. Confirmation may be provided please.	Please refer above response at sr no 7.
M/s 29	Page 29 Clause 21.1	Similar Work means: Providing Consultancy services for Detailed Project Report preparation towards the Development of Cruise Terminals/ IWT Terminals.	We request the client to modify the clause as follows: Similar Work means: Providing Consultancy services for Detailed Project Report preparation towards the Development of Cruise Terminals/ IWT Terminals/ Container Terminals. This inclusion of Container Terminals would broaden the eligibility criteria to include relevant expertise from similar infrastructure projects.	Please refer above response at sr no 7.
30	Page 66 Clause 1.1.6	The SIA report shall inter-alia contain the magnitude of Land Acquisition, Resettlement issues and the Mitigation of Impacts	Can the client provide any preliminary data on land acquisition requirements or socio-economic baseline studies for Varanasi and Guwahati to assist in scoping the SIA?	Please refer above response at sr no 4.
31	Page 2 Due date	Proposals must be submitted latest by Date: 31.07. 2025 Time: 15.00 Hrs.	We request you to extend the bid submission due date by 2 weeks from the date of clarification.	Bid submission date shall be suitably extended after publishing of pre-bid responses on CPP portal.

M/S 32		nts (India) Private Limited	XX7	D1
32	B. Preparation of Proposals, Pdf Pg. 31(29)	3b. Consultant should have completed 3 such works of similar/related work during the last 7 years ending on 2023-24/2024-25. Similar Work means: Providing Consultancy services for Detailed Project Report preparation towards the Development of Cruise Terminals/ IWT Terminals. 21.1 Part-B Criteria, sub-criteria, and point system for the evaluation of the Full Technical Proposals: (i)Specific experience of the Consultant (as a firm) relevant to the Assignment: a) a minimum of 4 completed projects of similar nature to be submitted. Each project shall be awarded 5 marks:20 points		Please refer above response at sr no 7.
33	Terms of Reference, Pdf Pg. 72	Deliverables a. Submission of Inception report: Within 1 month after signing of contract b. Submission of Draft Detailed Project Report: Within 3 months after signing of contract c. Submission of Final Detailed Project Report (3 copies) after incorporating final comments of IWAI and tender document: Within 4 months after signing of contract.	Since lot of surveys and investigation is involved, we request IWAI to revise the deliverables as follows: a. Submission of Inception report: Within 1.5 month after signing of contract b. Submission of Draft Detailed Project Report: Within 4 months after signing of contract c. Submission of Final Detailed Project Report (3 copies) after incorporating final comments of IWAI and tender document: Within 5.5 months after signing of contract or 1 month after receiving comments from IWAI on the draft Detailed Project Report	No change. Tender condition prevails.

34	Terms of Reference, Page No 66	1.1. Collection and Review of available Reports, Studies and Data The Consultant shall collect and review the Feasibility Study for Varanasi and Guwahati conducted by IIT Madras	We request IWAI to kindly share the layout plan considered during the feasibility study, in order to understand the coordinates and the proposed area of the project location. This will help us to understand the layout and submit our bid for the DPR.	The available details with IWAI (if any) shall be shared with the successful consultant.
35	Terms of Reference, Page No 66	1.2. Preliminary Services including Site Survey Investigations 1.1.1 Hydrographic Survey (i) Hydrographic survey has already been undertaken by IWAI i.e Bank to bank within main spill channel (500 m) and at an interval of 50 m in main channel. Topographic survey of the entire channel. The charts will be made available to the successful bidder. (ii) However, all critical locations is to be ascertained and verified for the changes through surveys as per requirements in consultation with EIC. (iii) Any additional hydrographic survey required for preparation of this DPR shall be conducted by the Consultant by duly engaging a professional agency subject to the requirements and at the discretion of EIC.	The requirement for any additional hydrographic survey can be appropriately assessed only after evaluating the adequacy of the survey data collected during the feasibility study. Therefore, to enable a proper evaluation and accurate estimation of any additional survey needs, we kindly request IWAI to share the feasibility study conducted by IIT Madras.	The available details with IWAI (if any) shall be shared with the successful consultant.
36	Terms of Reference, Page No 66	1.1.2 Topographic Survey: (i) The Consultant shall undertake fresh topographic survey for preparation of layouts, General Arrangement (GA) drawings, sections and elevations etc. These surveys shall be carried out up to the water line during the survey period as per standard norms and practices. The Topographic Survey charts shall be prepared in the scale of 1:1000 and these	We request IWAI to share the project area coordinates and extent of project area to the bidders to have a better understanding.	Please refer above response at sr no 4.

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		will include spot levels in a grid of 25 mas		
		well as other physical features and		
		contours. Both hard and soft copies of		
		survey charts as well as raw data shall be		
		submitted to the EIC as per normal		
		practice.		
37	Terms of	1.1.3 Geo-technical Investigation	We request IWAI to kindly share the	The available details with IWAI shall be
	Reference,	(i) The Consultant shall carry out geo-	layout plan considered during the	shared with the successful consultant.
	Page No 66	technical investigation (boreholes) for the	feasibility study, in order to understand	
	0	purpose of design of structures. The	the coordinates and the proposed area of	
		locations of the boreholes shall be clearly	the project location. This will help us to	
		marked on the topographic survey	understand the layout and submit our	
		charts;	bid for the DPR.	
		citat to,	bid for the BI K.	
		[Note: Since the extent of geo-technical		
		investigations (number of boreholes)		
		which may be finally carried out by the		
		Consultant cannot be fixed before-hand,		
		it is requested that the bidder may visit		
		the site before submitting the bid, no		
		additional cost on this account will be		
		considered later on		
38	Terms of	1.1.4	We understand that coordination with	Diagramatan abawa magnanga at an ma 4
30				Please refer above response at sr no 4.
	Reference,	Land Allocation by Local Authorities	local and state authorities is essential to	
	Page No 67	The cruise terminal project requires	verify land ownership and secure	
		appropriate land allocation at strategic	necessary approvals for the project.	
		locations, primarily Assi Ghat and the		
		Multimodal Terminal (MMT) near	In this context, we request IWAI to	
		Ramnagar for Varanasi, Uttar Pradesh &	kindly share any preliminary site	
		suitable location in Guwahati with	details—such as layout plans or	
		coordination with RO Guwahati, IWAI.	coordinates—considered at Assi Ghat,	
		Coordination with local and state	near the MMT in Varanasi, and for the	
		authorities is essential to verify land	proposed location in Guwahati. This will	
		ownership, initiate acquisition or	help us assess the land requirements	
		allocation processes, and secure	and plan accordingly.	
		necessary approvals. Legal and		
		administrative clearances will be pursued	Additionally, we seek clarification on our	
		to ensure seamless land availability for	role: whether the Consultant is expected	

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		both terminal and access infrastructure	to carry out the land allocation process	
		development.	directly through coordination with	
			authorities, or to provide only technical	
			support such as layout planning and	
			area estimation for facilitating land	
			acquisition by IWAI.	
39	Terms of	1.1.6 Social Impact Assessment (SIA) (i)	In this regard, we request IWAI to kindly	Please refer above response at sr no 4.
	Reference,	The SIA report shall inter-alia contain the	share any available baseline data,	
	Page No 68	magnitude of Land Acquisition,	previous SIA findings, or stakeholder	
		Resettlement issues and the Mitigation of	consultation records, if available, to	
		Impacts. The report shall include the	avoid duplication of effort and ensure	
		baseline socio- economic characteristics	consistency.	
		of the Project Affected Families (PAFs) &		
		Project Affected Person (PAPs),	Further, we seek clarification on the	
		Resettlement and Rehabilitation (R&R)	Consultant's role: whether we are	
		policy provisions & entitlements,	required to carry out the full SIA—	
		outcome of the consultations held with	including field surveys and public	
		the communities, implementation and	consultations—or if we are to provide	
		monitoring mechanisms. It shall also	technical support based on existing data	
		contain the budget for implementing the	and coordinate with a separately	
		R&R and other provisions related to SIA.	appointed SIA agency by IWAI.	
40	Terms of	1.1.7	We request IWAI to kindly confirm	The consultant is expected to work as per
	Reference,	Environment Impact Assessment (EIA)	whether the Consultant is required to	the scope of work as mentioned in the ToR.
	Page No 68	1 ,	engage a government- accredited EIA	1
			agency for conducting the rapid EIA	Tender condition prevails.
			study and preparing the EMP, or if IWAI	rondor condition provides
			intends to appoint a separate agency for	
			this purpose, to whom the DPR	
			Consultant will provide the necessary	
			technical inputs for the project.	
			teelimeat inputs for the project.	
			Additionally, we request IWAI to share	
			any available baseline environmental	
			data, riverbed sediment data, or similar	
			reports to help avoid duplication and	
			optimize the assessment process.	
			optimize the assessment process.	

			Further, we understand that the Consultant's role is limited to providing technical inputs and preparing the necessary applications. Activities such as direct coordination with authorities and obtaining statutory approvals are not envisaged within the scope of the DPR Consultant.	
41	Terms of Reference, Page No 68	1.1.8 Cost Estimates The Consultant is required to submit both the Capital as well as O&M expenses (CAPEX & OPEX) for the Project in sufficient details. Rates (SoR) and / or Delhi Schedule of Rates (DSR). Market Rates can be adopted for those items for which SoR is not available. Transportation of men & material to the construction sites taking into account the ground realities of geographical region will be suitably considered in the rates / cost of various components / sub components. The basis / supporting documents / SoRs considered for various rates used for preparing the cost estimate shall be given in the DPR.	Cost estimates for structures and buildings shall be provided as block cost estimates. For utility systems, a lump sum price will be proposed for each system. We request IWAI to kindly confirm	The consultant is expected to work as per the scope of work as mentioned in the ToR. Tender condition prevails.
42	Terms of Reference, Page No 69	1.1.09 Detailed Design of Marine Structures The marine structures to be developed include floating pontoons, guide piles, bollards, fenders, and diaphragm walls for riverbank stabilization. The design will address seasonal variations in water level, berthing dynamics, and long-term durability. Based on stakeholder consultations, RO-PAX compatible ramps and multiple boarding points will be incorporated to serve both short and long	Detailed design of marine structures will be done upto the level of DPR level engineering without any GFC drawings. We request IWAI to kindly confirm.	The consultant is expected to work as per the scope of work as mentioned in the ToR. Tender condition prevails.

journey cruise services. All structures	
will be designed in line with national and	
international maritime standards,	
including	
provisions for flood resilience.	
	s expected to work as per
	as mentioned in the ToR.
Page No 69 Building Including Architectural bidders with basic necessary details will	
Assessment and Planning be considered. We request IWAI to kindly Tender condition	prevails.
confirm/ accept.	
The terminal building will be designed to	
serve an initial passenger capacity of 500,	
scalable to 1000 in future. The building	
will have a floor area of approximately	
1800 square meters (60m x 30m), spread	
across two floors in line with the	
feasibility study. Facilities will include	
immigration and customs counters, air-	
conditioned waiting lounges, retail	
spaces, restrooms, parking zones, and	
separate access for service operations.	
The architectural design will incorporate	
heritage aesthetics, local cultural motifs,	
and modern functionality to enhance	
tourist experience and operational	
efficiency.	
	s expected to work as per
	as mentioned in the ToR.
Page No 70 execution of Project The Consultant shall DPR and further preparation of tender	
prepare tender document(s) for execution documents for EPC contract. Tender condition	prevails.
of various works on EPC and / or Item	-
rate mode, as per the Govt. of India's	
Standard Procurement Guidelines, which	
will inter-alia include all necessary	
detailed technical specifications, BoQ,	
Price Schedule and Special Conditions of	
Contract	

45	Terms of Reference, Page No 70	Implementation Mechanism i) The Consultant shall be responsible and report to the Engineer in Charge of IWAI. iii) EIC shall regularly co-ordinate with and arrange for all submittals, deliverables from Consultant including but not limited to reports, issues, risk management etc. to PMU appointed at IWAI head office for managing and	We understand that the implementation schedule mentioned here is for the clarity purpose. Our role is limited to preparation of DPR and further tender documents for EPC contract. We request IWAI to kindly confirm.	The consultant is expected to work as per the scope of work as mentioned in the ToR. Tender condition prevails.
		ensuring smooth functioning of respective Project Sites within timelines, and agreed quality as outlined in Contracts.		
46	Terms of Reference, Page No 72	Contract Management Framework EIC & Director, IWAI, Varanasi & Guwahati takes responsibility on behalf of PMU for managing the Consultant to work with assistance of PIU. The EIC will assign a team from PIU to engage regularly with the Consultant for efficiently completing the various delivery items. Frequent meetings between the PIU, PMU, Consultant, MoPSW shall be held at the Employer's office in Noida & Regional Headquarters foreseen during the period of services. During the entire period of services, the Consultant shall interact closely with IWAI /PIU/PMU to receive input and provide information sought by Employer.	We understand that the key personnel are to be engaged for the full duration of the DPR assignment, which is expected to be approximately 4 to 5 months. We request IWAI to kindly confirm our understanding.	The bidder needs to understand the requirement as per the RFP & submit their bid accordingly.
47	B. Preparation of Proposals, Pdf Pg. 31 (29)	3b. Consultant should have completed 3 such works of similar/ related work during the last 7 years ending on 2023-24/2024-25. Similar Work means: Providing Consultancy services for Detailed Project	We request IWAI to kindly confirm whether submission of a completion certificate is acceptable as proof of completion of the assignment. We understand that submission of completion certificate is acceptable as	The bidder needs to understand the requirement as per the RFP & submit their bid accordingly.

		Report preparation towards the Development of Cruise Terminals/ IWT Terminals.	proof of completion of the assignment. We request IWAI to kindly confirm our understanding.	
48	B. Preparation of Proposals, Pdf Pg. 31 (29)	3d. Profile of the Persons likely to be deployed for this Assignment. Please enclose details of methodology to be adopted - the Team Size & CV of the Team Leader & others: Please provide the CV's with the details.	We shall be submitting the proposed methodology will be submitted as per Form TECH-4 and CV will be submitted as per Form TECH-6. We request IWAI to kindly confirm.	The bidder needs to understand the requirement as per the RFP & submit their bid accordingly.
	B. Preparation of Proposals, Pdf Pg. 32	3) Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc): 10%	We request IWAI to kindly remove this parameter from the technical evaluation criteria to give competitive opportunity to bidders.	The bidder needs to understand the requirement as per the RFP & submit their bid accordingly.
49	B. Preparation of Proposals, Pdf Pg. 31	1. Key persons 2 principals with contact details to be Contacted by IWAI.	We understand that the requirement pertains to providing the contact details of two representatives from bidder's organization (and not the contact details of principals/clients from past project references). We kindly request IWAI to confirm if our understanding is correct.	The bidder needs to understand the requirement as per the RFP & submit their bid accordingly.
50	Annexure-I, Pdf Pg. 38	1.1 CPPP Portal Login- ID at NIC's e- procurement site. Kindly furnish the login ID details of the Authorized Person along with the Screen Shot of e-portal with Login details.	We confirm that we possess the required Digital Signature Certificate (DSC) necessary for participation in the bid. We kindly request IWAI to clarify the purpose of submitting the e-portal Login ID details, as the submission process on the CPPP portal is already secured and linked to the registered DSC of the authorized user.	The bidder needs to understand the requirement as per the RFP & submit their bid accordingly.
51	Annexure-I, Pdf Pg. 39 (37)	3a Consultant should have a minimum average annual financial turnover of INR 0.61 Crore during the last 5 years – CA	We kindly request you to confirm whether the financial turnover details certified by a Statutory Auditor will also be accepted.	The bidder needs to understand the requirement as per the RFP & submit their bid accordingly.

		certified declaration for last 5 years to be submitted along with the RFP.		
52	Annexure-I, Pdf Pg. 39 (37)	3d. Consultant should be having a minimum of 12 employees on their payroll – declaration to be submitted: Declaration to be made by company HR	declaration format required for submission. Further, we request	Declaration to be made by company HR & validated/ signed by the authorized signatory.
53	FORM TECH-3, Pdf Pg. 43 (41)	COMMENTS AND SUGGESTIONS ON THE TERMS OF REFERENCE, COUNTERPART STAFF, AND FACILITIES TO BE PROVIDED BY THE CLIENT	We understand that submission of this form is only when there is suggestion/comments/ observation identified by Bidder. Kindly confirm our understanding.	The bidder needs to understand the requirement as per the RFP & submit their bid accordingly.
54	B. Preparation of Proposals, Pdf Pg. 25 (23)	10.1 The Proposal shall comprise the following:3) Power of Attorney to sign the Proposal	We request IWAI to kindly share the Power of Attorney (PoA) format for sole bidder and JV bidders.	The bidder may use their standard PoA format for submission in the EoI.