

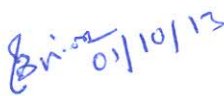
PRE-BID MINUTES FOR THE MEETING HELD ON 26.09.2013 –
TENDER FOR PROCUREMENT OF NIGHT VISION BINOCULARS /
PASSIVE NIGHT VISION DEVICES

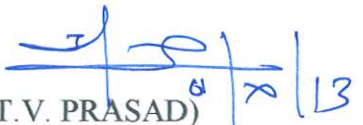
Sl. No	Tender Reference (Page No / Clause No)	Bidders Queries	IWAI Reply
1.	11/10 (Note)	<p>Tender Condition: The Tenderer shall also submit the hard copies & soft copy of Tender in two sealed covers marked “Cover 1st” and “Cover 2nd”.</p> <p>Query: Should vender submit the soft copy of technical bid?</p>	Submission of Soft copy is optional.
2.	12/16 (d)	<p>Tender Condition: If the Tender is submitted by a limited company, or a limited Corporation, it shall be signed by a duly authorized person holding the power of attorney for signing the tender in which case a certified copy of the power of attorney shall accompany the Tender.</p> <p>Query: It also applicable for Pvt. Ltd company?</p>	Yes.
3.	13/21 (Financial Bid)	<p>Tender Condition: Import License and Foreign exchange required, if any, shall be arranged by the Bidder himself. With regard to the import of equipment, “Authority” will issue only a letter stating that the equipment is for the official use of “Authority”. If required, End-User Certificate will be provided by “Authority”.</p> <p>Query: Will the firm provide Custom Duty Exemption Certificate?</p>	No.
4.	13/22	Night Vision Binoculars are restricted from Import. IWAI has to give a certificate for importing the item.	<p>IWAI will give intent letter to bidders who will submit all documents as per tender condition.</p> <p>Bidder has to give Undertaking to IWAI before importing the item.</p> <p>Undertaking shall clearly mention that after practical demonstration, IWAI will not be responsible for the item imported by unsuccessful bidders.</p>

5.	13/ 22 (Bid Evaluation)	<p>Tender Condition: Bidder has to arrange for practical demonstration of Night Vision Binoculars / Passive Night Vision Devices at IWAI, Kolkata, within 30 days time after receiving request from IWAI.</p> <p>Query: Will IWAI tell the single day out of 30 days for demonstration/trials of equipment to all vendors?</p>	<p>Bidder has to import the item within 30 days of issue of intent letter from IWAI (as per sl#4 above).</p> <p>IWAI will give single day to all bidders, for practical demonstration.</p>
6.	13/ 22	<p>What will be specs / criteria during practical demonstration?</p>	As per tender specifications.
7.	21/ 8 (ii)	<p>Tender Condition: In addition, the Performance Guarantee shall be submitted in the form of DD/BG from a Nationalized/ Reputed International Bank within 10 days of award of work for an amount equal to 5% (five percent) of the contract value of the work. Performance Guarantee(s) shall be kept valid till expiry of Contract.</p> <p>Query: Should successful vendor deposit both security and Performance Guarantee?</p>	Yes, as per tender document.
8.	23/14.a) (i) & (ii)	<p>Tender Condition: For the equipment supplied at various locations, the Bidder will furnish the bill duly certified by the "Authority" authorized representative for delivery in good condition. The Officer-in-charge of the Authority or their representatives, having received the items in good condition, would certify the bills within 15 days of supply.</p> <p>Query: Where have to be submitted the bills? From where the vendor should get payment?</p>	<p>Successful bidder will submit the bill at delivery locations. On receiving the certified bills from Officer-in-charge of the Authority or their representatives (of delivery locations); IWAI, NOIDA will release the payment.</p>
9.	31/5.8	<p>Tender Condition: Rates and terms and condition for annual maintenance contract (AMC) after expiry of warranty period may be specified clearly along with the tender document. AMC charges & terms may be submitted in the separate sealed cover.</p> <p>Query: Should vendor put another envelop in a final envelop for AMC after Technical and Financial bid envelops?</p>	Separate envelope for AMC.
10.	37/ 10(a)	<p>Tender Condition: The manufacturer recommended spare parts as required to be supplied under the contract shall be supplied at respective location at the expense of the Bidder and deliver to the representative.</p> <p>Query: Should vendor quote the list of spare parts along with price or as an optional? Will it be used for deciding L1?</p>	<p>Optional. It won't be used for deciding L1.</p>

11.	38/10(d) serial no. 2	Tender Condition: Submission of Security Deposit Bank Guarantee (5% of Contract Value) Query: Should successful vendor deposit both security and Performance Guarantee?	Yes, as per sl#7 above.
12.	38/10(d) serial no. 2	Tender Condition: Location / Address of delivery and commissioning of equipment Query: Can vendor deliver all the said quantity of equipment in a centralized location?	No. As per tender condition.
13.	42/7	Specifications of the tendered item, i.e. Night Vision Binoculars / Passive Night Vision Device are very old and don't suit the present days observation and surveillance. Presently all the Para-Military forces and Security agencies are using Night Vision Binoculars / Passive Night Vision Device having Gen 2+/Gen 3 technology. Requested to please amend the specifications as per Modern day requirements.	Tendered item is required only for IWT type of job in Inland waters. As per sl#6 above.


(MUKESH SHARMA)
Sr. A.O.


(P. SRINIVASA)
A.H.S.


(T.V. PRASAD)
S.H.S.