

Minutes of the Road show/ Boat Show held from 24th to 25th March 2013 to all the IWAI's terminals on National Waterway-3

1. RFP for Operation and maintenance of IWAI's inland waterways terminals on NW-3 for a period of 10 years was floated on 23rd February 2013. Wide publicity was given for the RFP by issuing notice in newspapers (4 all India editions and 3 Kerala editions) and also uploading on the IWAI's and IIDCs website. Director, IWAI, Kochi had also informed the stake holders by sending e-mail.
2. A pre-bid meeting was held with the prospective bidders on 8th March 2013 at 11.00 hrs in the regional office of IWAI at Kochi to clarify the doubts of the bidders and ascertain their views on the RFP.
3. It was decided to aggressively market the project of **“O&M of Terminals on National Waterway-3 for a period of 10 years”** by organising a Road show by inviting prospective organisations/companies to visit all the terminals by road and water. Accordingly all stake holders were informed by Director, IWAI, Kochi and IIDC.
4. Following officials accompanied the delegates during the road/waterway show and visited all 9 terminals locations with them and clarified their doubts, issues etc:

IWAI

- (i) Mr. N. Sivaraman, Director, IWAI, Kochi
- (ii) Mr. Ravi Kant, Deputy Director (Traffic), IWAI, Noida

IL&FS-IDC

- (i) Mr. Shomendra Murari, Senior Manager, IIDC
- (ii) Mr. Rahul Singh, Manager, IIDC

5. The Road / Waterway Show was attended by representatives of the following prospective bidders/firms
 - i Ms. Jayakumari. D, M/s Mir Project and Consultant Pvt. Ltd.
 - ii Mr. Srikumar.N, M/s Mir Project and Consultant Pvt. Ltd.
 - iii Mr. Emmanuel.S, M/s G&M Transporting Company
 - iv Mr. K.N.Sudheer, M/s Kerala Sea & Trade
 - v Mr. N.A. Muhammed Kutty, M/s Falcon Infrastructure Ltd
 - vi Mr. Renjit .J. M/s Lots Shipping
 - vii Mrs. I.S.Ambika, M/s FACT LTD.
 - viii Ms. Rejeni Mohan, M/s. FACT LTD.
 - ix Mr. Manohar Das, M/s CMRL
 - x Mr. E.M.Anil Kumar, M/s CMRL
 - xi Capt. Jacob Thomas, M/s Unique Bunkers and Marine Services
 - xii Mr. A Divya Nathan, M/s Dharsan Dredging & Contractors
 - xiii Mr. B. Avinash Karkera , M/s Yojaka (I) Pvt. Ltd.
 - xiv Mr. Swaraj V. Maarla, M/s Yojaka (I) Pvt. Ltd.

6. The Road/waterway show was started as per the following schedule

Date: 25.03.2013

Assembly of delegates at Maradu and Visit Kottapuram Terminal by Road
Visit to Aluva Terminal by Road from Kottapuram
Visit Maradu Terminal by Waterway from Aluva
Visit Vaikom and Thennermukom by Road from Maradu

Date: 26.03.2013

Assembly of delegates at Kollam IWT terminal
Visit Kayamkulam, Trikunnappuzha by waterway from Kollam
Visit Alleppey by road from Trikunnappuzha
Return of delegates to Kollam by Road from Alleppey

7. Director, IWAI Regional office, Kochi welcomed all the invitees and introduced them to officials present in the meeting.
8. He also explained about the infrastructure available at the terminals and the technical details of the waterway like Channel stretch, bridges on the waterways, night navigation, LAD etc. He also explained about the dredging works and the invitees were shown the dredging work in progress on the way from Kollam to Kayamkulam
9. He also explained the delegates about the fishing net problems and the same is being looked after by the State highest Authority.
10. IIDC explained the objectives of the project and elucidated the contours of the project. It was explained to the bidders that project has been divided into four clusters and bidders need to bid in clusters.
11. It was also explained that temporary structures on the terminal are allowed based on the Business Plan of the successful bidder.
12. The delegates have visited the terminals and seen all the facilities and road connectivity available at various locations.
13. The invitees /prospective bidders have shown confidence in the project and were satisfied with the infrastructure available at the terminals
14. The delegates have asked for the extension of time for submission of Bid up to 25th April 2013.
15. The Road/waterway Show ended with a vote of thanks to the delegates.
