

Request for Expression of Interest
for
Business proposal
of
Shore-side infrastructure development
at Ghazipur, Uttar Pradesh
for
Capacity augmentation along National Waterway-1

Inland Waterways Authority of India

Noida, Uttar Pradesh

Sub: Invitation for Expression of Interest for a Business Plan at Ghazipur in the State of Uttar Pradesh

1. Inland Waterways Authority of India (IWAI) (the “Authority”) under Jal Marg Vikas Project (JMVP) is developing multi modal terminals, intermodal terminals and other infrastructure assets at various locations across National Waterways-1. As part of this endeavour, the Authority has decided to undertake “**Shore-side infrastructure development at Ghazipur, Uttar Pradesh for Capacity Augmentation along National Waterway-1**” through Public Private Partnership (PPP) mode
2. JMVP represented by Project Director, now invites Expression of Interest (“EOI”) from applicants for the aforesaid project. IWAI has acquired a riverfront land parcel of 15 acres and intend to invite the private party to present a Business Plan for the probable development at Ghazipur.
3. IWAI invites interested Applicants to submit an EOI as per format prescribed in this document. The purpose of this EOI is to provide interested parties with information regarding the Ghazipur (shore-side infrastructure development) project details and understand market interest. IWAI proposes to subsequently release a Request for Qualification (“RFQ”), for selection of an appropriate applicant for infrastructure development at Ghazipur such as a/an Inter Modal Terminal/Bunkering Facility/Ship Repair Facility. The support infrastructure and road connectivity to the project premises will be provided by IWAI.
4. EOI should be submitted in soft copy as per details in Article 3.5.2 latest by 1500 hours IST on 30 March 2021 and be clearly marked “**Infrastructure development at Ghazipur (along NW-1) in the State of Uttar Pradesh**”. The complete invitation for proposals for EOI may be downloaded from the IWAI website (iwai.nic.in).
5. Interested firms/ companies/ joint ventures/consortium may obtain further information at the following address.

Vice Chairman and Project Director-JMVP

Inland Waterways Authority of India

Head Office, Project Management Unit – 2nd Floor,
A-13, Sector – 1, Noida – 201301, Uttar Pradesh, India

Tel: +91 120 2424540

E-mail: vc.iwai@nic.in

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DISCLAIMER

The information contained in this EOI or subsequently provided to the prospective Applicants, whether verbally or in documentary or any other form by or on behalf of the Authority or any of its employees or advisors, shall be considered confidential and is not to be reproduced/ adopted/ displayed for any purpose whatsoever.

This EOI is not an Agreement and is neither an offer nor invitation by the Authority to the prospective Applicants or any other person. The purpose of this EOI is to provide the interested parties with information that may be useful to them in the formulation of their proposals pursuant to a specific Request for Qualification (RFQ) and Request for Proposal (RFP) which may be released subsequently by IWAI, at its discretion.

This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This EOI may not be appropriate for all persons, and it is not possible for the Authority, its employees or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this EOI. The assumptions, assessments, statements and information contained in the EOI, may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the Applicant(s) is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.

The Authority, its employees, consultants, representatives and advisors make no representation or warranty and shall have no liability to any person, including any Applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way for participation in this EOI Process.

The Authority also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this EOI.

The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EOI.

The issue of this EOI does not imply that the Authority is bound to select an Applicant or to appoint the selected Applicant Joint Venture (JV), as the case may be, for the Project and the Authority reserves the right to reject all or any of the Applicants or EOIs without assigning any reason whatsoever.

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its EoI including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by Authority or any other costs incurred in connection with or relating to its EoI. All such costs and expenses will remain with the Applicant and Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation for submission of the EoI, regardless of the conduct or outcome of the EoI process. Laws of the Republic of India are applicable to this EOI.

1. Definitions

Term	Meaning
Applicant	means and includes a Firm, Consortium, Lead Member
Authority	Inland Waterways Authority of India
Authorized representative /signatory	shall mean the person who is duly authorized by the Firm in its EOI submission to sign on the Expression of Interest. This designated person shall be authorized to perform all the tasks including, but not limited to providing information, responding to enquiries, entering into commitments on behalf of the firm
Consortium	means the Applicant may be a group of Firms/entities
Consultants	shall mean Consultants to IWAI assisting in implementation of Ghazipur Inter Modal Terminal/Bunkering Facility/Ship Repair Facility project or any other consultant engaged by IWAI
EoI	means the submission or application made by the Applicants in response to this EOI Document;
EoI process	means the entire process from issue of EOI document to the finalization of the concept
EoI Submission Due Date	means the date and time before which the EOI/Expression of Interest Submission should be submitted by Applicants to IWAI
Firm	a company validly incorporated and subsisting under the rules applicable to companies in the jurisdiction of its incorporation as on EOI Submission Due Date
GoI	Government of India
IWAI	Inland Waterways Authority of India
JMVP	Jal Marg Vikas Project
Project	Shore-side infrastructure development at Ghazipur (along NW-1), Uttar Pradesh for Capacity augmentation along National Waterway-1
RFQ stage	means and includes the next stage (Request for Qualification) of the bidding process, after the EOI process

2. Introduction

2.1. Background

River Ganga from Prayagraj to Haldia (1,620 Km) has been declared as National Waterway – 1 (NW-1). Presently IWAI undertakes development activities for facilitating navigation by executing river conservancy works (dredging and bandalling) for fairway development of 2.5 m / 2.2 m depth and 45 m width; maintenance of navigational aids, DGPS, terminals etc.

The implementation of the Jal Marg Vikas Project (JMVP) for capacity augmentation of navigation from Haldia to Varanasi on NW-1 (1390 km), with the technical and financial assistance of the World Bank, at an estimated cost of ₹ 5,369 crores, was approved by the Cabinet on 03.01.2018. The duration of the project is envisaged to be six years from 2016-17 to 2021-22.

Under JMVP, IWAI plans to develop the following key terminals (among other infrastructure assets) along NW-1:

- a) Multimodal terminal (MMT) at Varanasi, Uttar Pradesh
- b) MMT at Sahibganj, Jharkhand
- c) MMT at Haldia, West Bengal
- d) Infrastructure development at Ghazipur, Uttar Pradesh
- e) IMT at Kalughat, Bihar

2.2. Overview of the Project

The proposed site for infrastructure development at Ghazipur is located at latitude 25° 37' 19.58" north and longitude 83° 39' 50.23" east, in Ghazipur district, Uttar Pradesh. An area of about 15 acres (6 Ha) will be available for the proposed shore-side infrastructure development.

Figure 1: Location of Ghazipur IMT/Bunkering Facility/SRF



Connectivity: The proposed site is 15 km from the main city and 650 m from existing National Highway 31 (NH-31), providing connectivity to major northern cities such as Mau, Barhalganj and Gorakhpur. The nearest railway station is Shahbaz Quli railway station, which is about 1.5 km (aerial distance) from the proposed site. The Ghazipur ghat station is around 6.5 km (aerial distance) from the

project site. The nearest airport is Lal Bahadur Shastri International Airport, Babatpur in Varanasi, about 96 km from the project site.

Figure 2: Road connectivity at proposed location for IMT/Bunkering Facility/SRF at Ghazipur



Source: Google maps

An approach road has been proposed to connect the land parcel with NH-31. This will cater to the projected traffic movement of about 100 trucks/day for Ghazipur.

The terminal has a good connectivity with railway network. The nearest railway station is Shahbaz Quli railway station, which is about 1.5 km (aerial distance) from the proposed site. The Ghazipur Ghat railway station is around 6.5 Km (aerial distance) from the project site.

2.3. Purpose of this EOI

2.3.1. This EoI Document is an invitation to the prospective Applicants to submit their Applications and is not an offer and does not carry any commitment to engage with such Applicants who submit the same. Moreover, this EoI Document is for gauging and analysing the market conditions and Project requirements, which would help IWAI for deciding the type of facility to be developed and accordingly preparation of the RFQ. Moreover, the EoI Document will facilitate to understand the modalities and challenges related to the Project implementation.

2.3.2. IWAI has decided to select an Applicant for the shore-side infrastructure development at Ghazipur (along NW-1). The selected applicant will be required to build, operate and manage the project under PPP agreement. The Authority intends to receive proposals from interested parties about

the type of business that will be successful and will be financially viable. After due evaluation and consultation with interested parties, the Authority will decide the type of facilities to be developed at the terminal. This EOI intends to share information related to the Project and invite feedback from interested Applicants. Feedback, inputs and responses from prospective Applicants would be considered by IWAI and would assist it in formalizing a subsequent business plan and RFQ.

2.3.3. This is an invitation for EOI and the same is non-binding in nature. IWAI reserves its absolute and exclusive right to withdraw this EOI Document and change or vary or omit or replace in all or any part thereof at any stage, without any intimation or prior consent of any prospective participant.

2.3.4. Subsequent to this EOI and the finalization of the Project details and PPP framework, IWAI proposes to issue a Request for Qualification (RFQ) for selection of interested Applicants for operations and management of the Project through Public Private Partnership (the “PPP”).

2.3.5. IWAI does not, in any manner whatsoever, warrant or represent that it will subsequently proceed to release the RFQ and/or initiate the second stage of the bidding process.

2.3.6. Accordingly, the information regarding the RFP made in this EOI are tentative in nature and purely informative, and non-binding.

2.4. General instructions

2.4.1. IWAI proposes to adopt a three-stage process (collectively referred to as the “Bidding Process”) for selection of the Applicant. The first stage (“EoI Stage”) involves submission of EoIs by interested Applicants. In the second stage (“RFQ Stage”), IWAI will issue an RFQ for shortlisting the Applicants based on the Terms & condition and Evaluation Criteria sets out in the RFQ document. In the third stage (“RFP Stage”), IWAI will issue an RFP for selecting the preferred bidder basis the highest/ lowest bid as applicable depending on bid parameter.

2.4.2. Applicants are required to carefully read all the contents of this EOI Document and thereafter to provide the required information, as per the checklist provided in Annexure 4.

3. Submission details

3.1. Submissions in the EOI

3.1.1. Applicants should submit the following as part of their EoI submission.

- a) Letter comprising application for EOI as per Annexure 1;
- b) Details of Applicant as per Annexure 2
- c) Power of attorney as per Annexure 3

3.1.2. The following to also be noted during the submission of EoI:

- a) Applicants may form a Consortium/joint venture to enhance their qualification during the EOI stage or the RFQ Stage;
- b) The EOI must be signed by duly authorized person holding the power of attorney in case of limited company, corporation or consortium. A certified copy of the power of attorney shall accompany the EoI;
- c) The EoI should include a brief description of the roles and responsibilities of individual members, particularly with reference to technical obligations;
- d) In case of a consortium, following criteria must be noted by the Applicants
- Number of members allowed in a Consortium during the RFQ Stage shall not exceed 3 (three). Further details and information in this regard will be provided at the RFQ Stage;
 - Members of the Consortium shall nominate one member as the lead member (the “Lead Member”);
 - An individual Applicant cannot at the same time be member of a Consortium applying for the EoI. Further, a member of a particular applicant Consortium cannot be member of any other applicant Consortium.

3.1.3. EOI must include a summary of business proposal for recommendation for Ghazipur IMT/Bunkering Facility/SRF in format given in Annexure 5.

3.1.4. Bidders requiring any clarification on the EOI Document may notify the Authority in writing by speed post/ courier/ special messenger or by e-mail in accordance with Article 3.12. They should send in their queries on or before the date mentioned in the Schedule of Application Process specified in Article 3.7. The Authority shall endeavour to respond to the queries within the period specified therein, but no later than 7 (seven) days prior to the EOI Submission Due Date. The Authority will forward all the queries and its responses thereto, to all Bidders without identifying the source of queries.

3.1.5. The Authority shall endeavour to respond to the questions raised or clarifications sought by the Bidders. However, the Authority reserves the right not to respond to any questions or provide any clarifications, at its sole discretion, and nothing in this Article 3.1.5 shall be taken or read as compelling or requiring the Authority to respond to any question or to provide any clarification.

3.1.6. The Authority may also on its own motion, if deemed necessary, issue interpretations and clarifications to all Bidders. All clarifications and interpretations issued by the Authority shall be deemed to be part of the Bidding Documents. Verbal clarifications and information given by Authority or its employees or representatives shall not in any way or manner be binding on the Authority.

3.1.7. Any queries or request for additional information concerning this EOI shall be submitted in writing through speed post/ courier/ special messenger or by e-mail to the officer designated in Article 3.12 below. The communications shall clearly bear the following title:

“EOI for Shore-side infrastructure development at Ghazipur (along NW-1), Uttar Pradesh for Capacity augmentation along National Waterway-1: Queries”

3.1.8. The queries should be submitted in the format specified below. They should be submitted in Microsoft Excel format. Pre-bid queries not submitted in the prescribed format shall not be responded to.

Sr. No.	Page No.	Article No.	Text provided in EOI	Queries with justification (if any)
1				
2				

3.2. Number of applications and costs thereof

3.2.1. No Applicant shall submit more than one EOI. The Applicants shall be responsible for all costs associated with the preparation and submission of EOI documents. IWAI shall not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Bidding Process.

3.3. Acknowledgement by Applicant

3.3.1. It shall be deemed that by submitting the application, the Applicant has made a complete and careful examination of the EOI, and accepted the risk of inadequacy, error or mistake in the information provided in the EOI or furnished on behalf of IWAI. IWAI shall not be liable for any omission, mistake or error in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to the EOI or the Bidding Process, including any error or mistake therein or in any information or data given by IWAI.

3.3.2. The Applicant acknowledges that in the event the proposal submitted by it is accepted and RFQ and RFP are issued for said project, the Applicant shall have no preferential rights and selection of developer shall be undertaken strictly as per Clause 2.4 above.

3.4. Right to accept or reject any or all Applications

3.4.1. Notwithstanding anything contained in this EOI Document, IWAI reserves the right to accept or reject any EOI or to annul the EOI Process or reject all EOIs, at any time without any liability or any obligation for such rejection or annulment and without assigning any reasons therefore. IWAI reserves the right to reject the EOI if:

- a) At any time during the submission process or thereafter, a material misrepresentation is made or discovered, or
- b) The Applicant does not respond promptly and diligently to requests for supplemental information required for evaluation of the EOI;

c) Non-compliance with any clause and provision prescribed in this EOI Document, including requirements specified in the annexures appended herein.

3.5. Preparation and submission of the EOI

3.5.1. By submitting an EOI the prospective Applicants who shall be deemed to acknowledge that they have carefully read all provisions of this EOI Document including the disclaimer, terms and conditions and annexures hereto, and have fully informed themselves about all existing conditions and limitations.

3.5.2. Applications should be submitted before 1500 hours IST on the EOI Submission Due Date on the Central Public Procurement Portal <https://eprocure.gov.in/eprocure/app> in the manner and form as detailed in this RFEOI.

3.5.3. All the notifications and detailed terms and conditions regarding, this EOI notice hereafter will be published on line on web site: <https://eprocure.gov.in/eprocure/app>.

3.6. Language

3.6.1. The EOI prepared by the Applicant and all correspondence and documents relating to the EOI exchanged by the Applicant and IWAI, shall be in English language, provided that any printed literature furnished by the Applicant in another language shall be accompanied by an English translation in which case, for purposes of interpretation of the application, the English translation shall govern. If any supporting documents submitted are in any language other than English, translation of the same in English language is to be duly attested by the Applicant.

3.7. Schedule of application process

The schedule of the application process is as below. While the Authority shall endeavor to adhere to the schedule, it reserves the right to modify the schedule without providing any reasons thereof:

S No	Event Description	Date
1.	Last date for receiving queries	15 March 2021
2.	EOI Submission Due Date	30 March 2021
3.	EOI Application Opening Date	30 March 2021
4.	Validity of Applications	120 (One hundred and twenty) days

3.8. Right to extend the validity of EOI Document

3.8.1. IWAI in its absolute discretion and prerogative may extend the validity of the EOI submitted by the Applicants by according proper reasons thereof.

3.9. No obligation to issue RFQ

3.9.1. IWAI shall be under no obligation to issue RFQ for the Project described in this EOI Document.

3.10. Right to cancel the EOI Process

3.10.1. IWAI may cancel this EOI Process at any stage without assigning any reasons whatsoever and will not be liable to compensate any Applicant on any grounds whatsoever. The Applicants shall not be entitled to refund of cost of documents or other costs in case the EOI is cancelled for whatsoever reason or without assigning any reason.

3.11. Validity of applications

3.11.1. The EOI submitted by Applicants shall be valid for a period of 120 (One hundred and twenty) days from the EOI Submission Due Date.

3.12. Correspondence with IWAI

Vice Chairman and Project Director-JMVP

Inland Waterways Authority of India

Head Office, Project Management Unit – 2nd Floor,
A-13, Sector – 1, Noida – 201301, Uttar Pradesh, India

Tel: +91 120 2424540

E-mail: vc.iwai@nic.in

4. Annexures

4.1. Annexure 1: Letter comprising Application for EOI

dd/mm/yyyy

To,
Vice Chairman and Project Director-JMVP

Inland Waterways Authority of India

Head Office, Project Management Unit – 2nd Floor,
A-13, Sector – 1, Noida – 201301, Uttar Pradesh, India

Sub.: Submission towards Expression of Interest (“EOI”) for “Business proposal of Infrastructure development at Ghazipur (along NW-1), Uttar Pradesh”

EOI Ref.: [•]

Dear Sir,

Having examined the EOI, the receipt of which is hereby duly acknowledged, I/We offer to submit the EoI for the Project.

I/We agree and understand that this EOI is non-binding and non-committal. IWAI or its directors, employees, associates, affiliates or its agents shall not be liable to me/us for any liability arising directly or indirectly from our participation in the EOI Process.

I/We further agree, understand and fully comprehend that IWAI may in its absolute and exclusive discretion at any time change, alter, replace, remove and/or cancel any or all part of this EOI or the Project. IWAI may also abandon, call-off, alter, replace, revise the Project. Furthermore, IWAI is under no obligation or compulsion in any manner whatsoever to release or publish the RFP, it may also change or replace or cancel any or all part of the application or bidding process.

We submit hereto my/our EOI as per the requirements and details specified in the EOI Document. I/We confirm that the information contained in these submissions or any part thereof, including the annexures, and other documents and instruments delivered or to be delivered to IWAI, are true, accurate, verifiable and complete. These submissions include all information necessary to ensure that the statements therein do not in whole or in part mislead IWAI in its EOI Process.

I/We fully understand and agree to comply that on verification, if any of the information provided here is found to be misleading the EOI Process, I/we are liable to be disqualified from the EOI Process, if selected to do so.

I/We agree for unconditional acceptance of all the terms and conditions set out in the EOI Document and also agree to abide by this EOI for a period of 120 (One hundred and twenty) days.

I/We agree that you are not bound to accept any EOI you may receive. I/We also agree that you reserve the right in absolute sense to reject all or any of the EOI received as per the EOI Document.

I/We fully understand and acknowledge that I/ we shall have no special rights even if our proposal is accepted and the terminal is developed accordingly.

It is hereby confirmed that I/We am/are entitled to act on behalf of my/our firm and empowered to submit this document as well as such other documents, which may be required in this connection.

Signature of Authorized Signatory (with official stamp)

Vide Board Resolution dated [•]

Name: [•]

Designation: [•]

Address: [•]

Telephone & Fax: [•]

E-mail address: [•]

4.2. Annexure 2: Particulars of the Applicant

1.
 - (a) Name:
 - (b) Country of incorporation:
 - (c) Address of the corporate headquarters and its branch offices, if any, in India:
 - (d) Date of incorporation and/ or commencement of business:

2. Brief description of the Company including details of its main lines of business and proposed role and responsibilities in this Project:

3. Details of individuals who will serve as the point of contact/ communication for the Authority:
 - (a) Name:
 - (b) Designation:
 - (c) Company:
 - (d) Address:
 - (e) Telephone Number:
 - (f) E-Mail Address:
 - (g) Fax Number:

4. Particulars of the Authorised Signatory of the Applicant:
 - (a) Name:
 - (b) Designation:
 - (c) Address:
 - (d) Phone Number:
 - (e) Fax Number:

5. In case of a Consortium:
 - (a) The information above (1-4) should be provided for all the Members of the Consortium.
 - (b) A copy of the Joint Bidding Agreement, as envisaged in Clause 3.1.2 should be attached to the Application.
 - (c) Information regarding the role of each Member should be provided as per table below:

S No.	Name of Member	Role* {Refer Clause 3.1.2} ¹	Percentage of equity in the Consortium {Refer Clauses 3.1.2c)}
1.			
2.			
3.			
4.			

6. The following information shall also be provided for each Member of the Consortium

Name of Applicant/ member of Consortium:

S No.	Criteria	Yes	No
1.	Has the Applicant/ constituent of the Consortium been barred by the Central/ State Government, or any entity controlled by it, from participating in any project?		
2.	If the answer to 1 is yes, does the bar subsist as on the Application Due Date?		
3.	Has the Applicant/ constituent of the Consortium paid liquidated damages of more than 5% of the contract value in a contract due to delay or has been penalised due to any other reason in relation to execution of a contract, in the last three years?		

7. A statement by the Applicant and each of the Members of its Consortium (where applicable) disclosing material non-performance or contractual non-compliance in past projects, contractual disputes and litigation/ arbitration in the recent past is given below (Attach extra sheets, if necessary):

¹ All provisions contained in curly parenthesis shall be suitably modified by the Applicant to reflect the particulars relating to such Applicant.

4.3. Annexure 3: Power of Attorney for signing the EOI

[To be printed on Non-Judicial Stamp Paper of Rs. 500/- and duly attested by notary public]

EOI Ref.: [•]

Know all men by these presents, We..... (name of the firm and address of the registered office) do hereby irrevocably constitute, nominate, appoint and authorise Mr/ Ms (name), son/daughter/wife of and presently residing at....., who is presently employed with us/ the Lead Member of our Consortium and holding the position of , as our true and lawful attorney (hereinafter referred to as the “Attorney”) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our application for qualification and submission of our bid for the Inland Waterways Authority of India (the “Authority”) including but not limited to signing and submission of all applications, bids and other documents and writings, participate in Pre-Applications and other conferences and providing information/ responses to the Authority, representing us in all matters before the Authority, signing and execution of all contracts including the Concession Agreement and undertakings consequent to acceptance of our bid, and generally dealing with the Authority in all matters in connection with or relating to or arising out of our bid for the said Project and/ or upon award thereof to us and/or till the entering into of the Concession Agreement with the Authority.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE,, THE ABOVE- NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS DAY OF 2.....

For

.....

Witnesses: 1.
2.

(Signature, name, designation and address)

(Notarized)

Accepted

..... (Signature)

(Name, Title and Address of the Attorney)

Notes:

- *The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants and when it is so required, the same should be under common seal affixed in accordance with the required procedure.*

- *Wherever required, the Applicant should submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicant.*

- *For a Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Applicants from countries that have signed the Hague Legislation Convention 1961 are not required to be legalised by the Indian Embassy if it carries a conforming Apostille certificate.*

4.4. Annexure 4: Checklist for EOI submission

Content	Forms	Remark Yes / No
EOI for Business proposal of Infrastructure development at Ghazipur (along NW-1), Uttar Pradesh, Submitted by [<i>insert applicant name</i>]	NA	
Formats as specified in the EOI including supporting documents.	<ul style="list-style-type: none"> • Annexure 1 • Annexure 2 with any supporting documents • Annexure 3 • Annexure 5 	

4.5. Annexure 5: Format for business proposal

Title of business proposal	<Title to be added by EOI participant>
Description of business proposal	<p>Summary of business proposal in 500 words including the following:</p> <ul style="list-style-type: none"> • Primary activity – such as Intermodal Terminal/Bunkering Facility/Ship Repair Facility • Commodity(s) to be handled such as liquid bulk, mix-commodities etc. or type(s) of ships/vessels to be catered • Proposed revenue streams and business areas such as cargo handling, bunkering services etc. • Broad estimates of financial profitability from proposed revenue streams • Target market hinterland covering major production and consumption centres to be potentially served • Assessment of competing facilities offering transportation and other logistics services • Capabilities of Applicant in proposed business area • Preferred concession period in proposed business area • Support required from Authority