

Minutes of Pre-Bid Meeting for “Operation and Maintenance of Pandu and Dhubri Inland Terminals of IWAI”

1. As per the schedule of the tender pre-bid meeting was held on 05.04.2023 at 1500 hrs through video conferencing. The meeting was attended by the prospective bidders along with the officer of Traffic & Logistic Wing. The list of attendees are given below;

IWAI and Consultant	Prospective bidders
<u>IWAI, Noida</u>	<u>M/s ISS (Inchcape Shipping Services)</u>
Sh. AK Bansal, Director(T & L) Sh. Sanjeev Kumar, AHS Sh. Sanjay Tikku, Sr. Consultant	Mr. Amitansh Pillai – Country Manager Mr. Dominic P. Makasare – Enquiry Management Executive Mr. Swapnil V. Mahatre – Assistant Commercial Manager
<u>IWAI, Guwahati</u>	<u>M/s Choudhury Enterprise</u>
Sh. K. K. Sahoo, Dy. Director	Mr. Surendra Kumar Choudhury
<u>M/s E & Y</u>	
Mr. Waliul Islam Mrs. Gunjan Jain Mr. Shivam Rajput	

2. Briefing of the project was presented by Mr. Waliul Islam for better understanding of the project and session was opened for quarries. The bidders were further asked to submit their queries via e-mail also.
3. During the pre-bid meeting, following queries were reported by the potential bidders and accordingly replies were made (copy attached as Annex-1).
4. The meeting ends with vote of thanks to the chair.

S. No.	Page No	Clause No.	Text provided in RFP	Clarification sought with justification (if any)	IWAI's response
1	81 of 121	Draft Agreement e. Annexure IV: Performance Standards 3	Average turnaround time of Trucks.	To make the turnaround times possible we want to operate the port 24/7 as per existing law as the port is situated inside the city due to which heavy vehicles are not allowed to ply from 8am to 8pm.	Port will be operational 24x7 and will follow all existing rules and regulations.
2	11 of 65	2.5.1.(a) (iii)	should have handled/ generated at least 90,000 (ninety thousand) MT of cargo or 6,000 (six thousand) Twenty Foot Equivalent Units ("TEUs") in at least 1 (one) year within last 3 (three) years from bid due date ("Minimum Handling Capacity").	The Dhubri port has started operations only since year 2019 and the cumulative tonnage handled by the port last year is 1,05,000 MT approx so some relaxation in the above RFP is required to make it better for the operator.	No change in the RFP provision is proposed.
3	29 of 121	Draft Agreement Article 7 (g) Operations and Maintenance (a) Xiii	Minimum Guaranteed Cargo for Pandu and Dhubri Terminals.	The minimum cumulative cargo volume as a obligation is expected to be in line with Least Available Depth (LAD) of 2.5 meters all year round and whether any shortfall in LAD will reduce the minimum cumulative cargo volume targets to be fulfilled as the total loading is dependent on LAD all year round. So a clarification in this regard is required.	No change in the RFP provision. Further, it is to mention that MCCV has been kept considering the existing cargo volumes at Pandu and Dhubri based on existing infrastructure and availability of LAD.
4	32 of 121	Draft Agreement Article 7 (g) Operations and Maintenance (b) ii	LAD of 2.5 meters from Kolkata / Haldia to Pandu and Dhubri stretch of the IBP Route.		